

# SmartWay Truck Tool Advanced Class Webinar Presentation

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February 7, 2018



# So you've filled out your SmartWay tool and sent it in, ...now what????

**Choice 1:** “I'm glad that is done, I don't have to think about it until they make me do it next year. Now, back to my Fantasy Football League.”



**Choice 2:** “Since I put the effort into collecting the data, I'd better look at it. Maybe I can benchmark my performance or find areas to target for improvement.”

# Choices have consequences.

**“Well Bob, we kinda had a lean year so here’s a set of steak knives.”**



**“Great job Jenni, you saved us over \$8,675,309, I think you deserve a bonus this year!”**

# Choices have consequences.

“Well Bob, we kinda had a lean year so here’s a set of steak knives.”

**Don't be Bob**



“Great job Jenni, you saved us over \$8,675,309, I think you deserve a bonus this year!”

# Covered Today

- **Background**
- **SmartWay Ranking: how we do it and why it's important**
- **How your data entry choices yield more useful results**
- **How to read and understand SmartWay data reports**
- **How Shippers use SmartWay data and what it means for you**

# Background



- SmartWay was initiated as a voluntary market based program with members of the U.S. Freight industry in 2001.
- It was launched in 2004 after three years of cooperative development.
- Goals
  - Improve the efficiency and competitiveness of the freight industry
  - Reduce the release of harmful emissions
  - Improve the reputation of the freight industry

- **The SmartWay Equation:**

$$\text{Fuel Use} = \text{\$\$\$} = \text{CO}_2$$



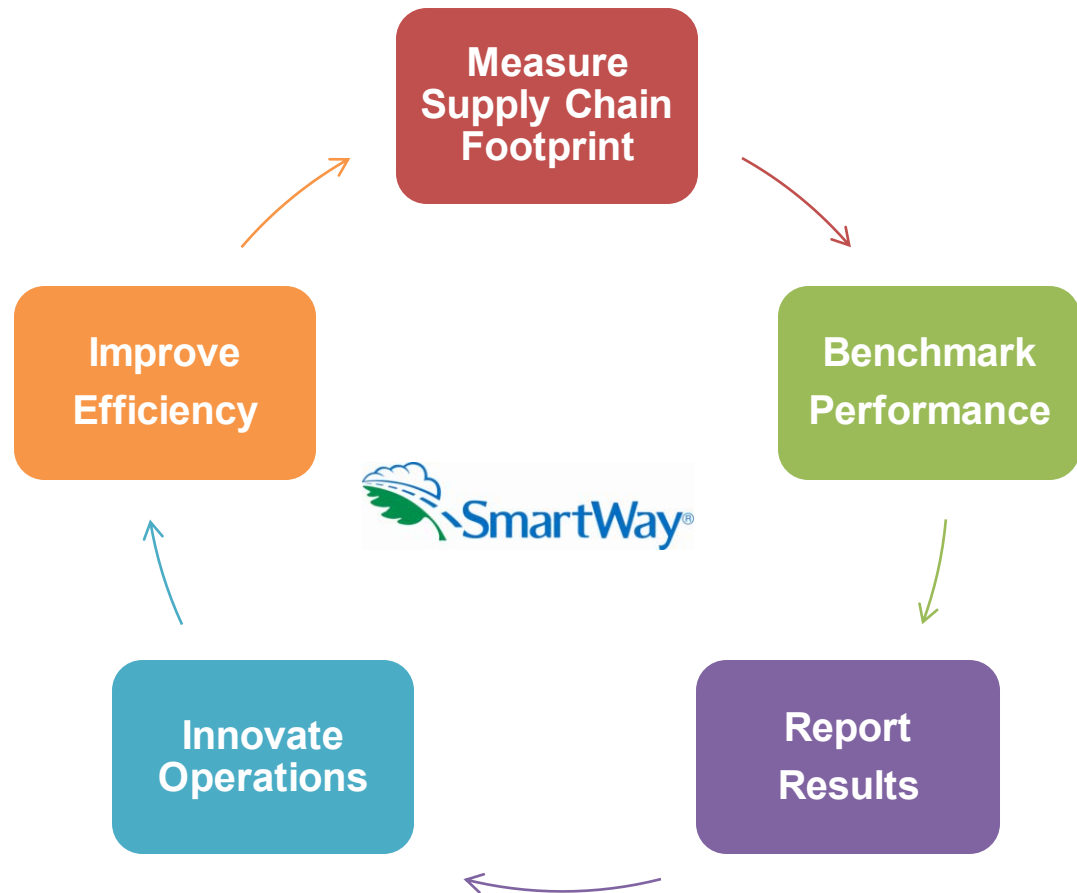
- Currently over 3000 Carriers and over 250 Shippers are members of SmartWay.
- SmartWay is the Global Standard in Freight Emissions Reporting



# Background

SmartWay is continuous improvement for the  
Environment and Efficiency

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# Background

# The SmartWay System



### SmartWay Data Collection Tools

**Welcome to the 2018 SmartWay TRUCK Tool**

Since 2004, companies have been participating in the SmartWay Program to reduce their fuel usage, reduce emissions, and save money.

Developed in cooperation with the freight transportation industry, the SmartWay Transport Partnership helps you to improve your efficiency by tracking and benchmarking performance.

FILED FORMS WITH THE FEDERAL GOVERNMENT AND ESTIMATED REPORTING BURDEN:  
 Respondents will respond to the EPA's annual "Report Burden" of information collected for the collection of information to estimate an average 1.52 hours per response for data preparation, 2.5 hours for report annual update. These estimates include the time for reviewing instructions, searching existing data sources, gathering the data needed, reviewing and collecting the data, reviewing the information collected, and reviewing the instructions that apply to the collection of information. Send comments regarding this burden estimate or any other aspect of the collection of information, including suggestions for reducing this burden to Washington Headquarters Office of Management and Budget, Paperwork Project Director (0304-0188), Washington, DC 20503.

SmartWay Data Collection Tools

### SmartWay Database

Home | Reports | Logout

SmartWay Database: EPA Home - Last Updated September 26, 2016

**Common Functions:**

- My Facilities (0)
- My Applications (0)
- My Candidates (0)
- My Projects (10)
- My Submissions (0)
- My Folders (0)
- View Unpublished Changes to Partner Use
- Current Carrier Data File (data year: 2015)
- Last Carrier Data File (data year: 2014)
- View NAICS Codes
- My Email Signature
- Change My Password
- Reserve Order: My Saved Searches
- Manage User Links
- Add/Update Email Subscriptions
- Assign Carrier Applications

**Report Shortcuts:**

- Approved Tools Emissions Report
- Submitted Tools Summary Report
- Submitted Tools Status Report
- Track Tool Export Report
- Shopper Tool Export Report
- Logistics Tool Export Report
- Multi-modal Tool Export Report
- Rail Tool Export Report
- Task Queue Report
- Engine Model Year Report
- Partner Level Report
- Shopper Report Load Report
- Approved Report
- Approved Management Report
- RFM Comparing Facility Report

**Search Functions:**

- Facilities
- Applications
- Candidates
- Projects
- Organization Search
- Feed and go
- Partner Search Names

**Restricted Functions: General**

- Update SmartWay details
- Verify Data Integrity
- Manage Evaluation Events
- My Facilities
- Track Status Address Report
- Daily Activities Report by Date
- Daily Activities Report by User
- Logistic Admin Notice
- Shopper Report Load Report
- Approved Report
- Generate CDF for 2015 data
- Rail Data Viewing
- Update Postal Carrier NAICS

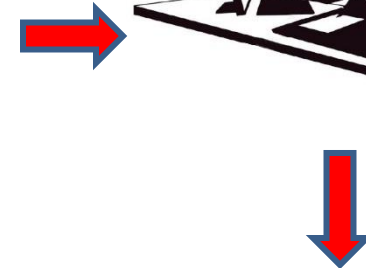
**Restricted Functions: Reporting**

- View Update Submissions Evaluation Criteria
- View Update ODR Flats Full Criteria
- Assign Carrier to New Track Carrier Partners
- View Update Carrier Tools and Data Status
- View Update Shipping Label/Status
- Mail Track Events
- Mail Logins and Mail Model Years
- View SmartWay Performance Data

## SmartWay Staff



## SmartWay Database



### Carrier Data File

MODE	CATEGORY	FILET	NAICS	MCKN	Average Fuel Consumption (GPM)	Average CO2 Emissions (GPM)	Average NOx Emissions (GPM)	Average PM Emissions (GPM)	Average SOx Emissions (GPM)	CO2 Emissions (GPM)	NOx Emissions (GPM)	PM Emissions (GPM)	SOx Emissions (GPM)
Truck	Truck	00	48	0000	15.2	38.2	0.15	0.005	0.002	38.2	0.15	0.005	0.002
Truck	Truck	00	48	1000	15.2	38.2	0.15	0.005	0.002	38.2	0.15	0.005	0.002
Truck	Truck	00	48	2000	15.2	38.2	0.15	0.005	0.002	38.2	0.15	0.005	0.002

## SmartWay Web

### TRUCKLOAD DRYVAN FLEETS

Click down arrows to filter data by column categories. Select one or more items in the dropdown checklists.

The search by name, SCAC or MCKN, click CTRL + F to bring up the search dialog box, then type in the 4 letter SCAC, the 8 digit MCKN, or all or part of the company name.

Performance Ranking endpoint of the performance range for the metric.

Note: program/mile and gramz/ton-mile

Company/DivisionName	Mode	SubMode	Fleet Type	SCAC	MCKN	Grams per Mile				Grams per Ton-Mile						
						g/mile	CO2	NOx	PM	g/ton	CO2	NOx	PM			
300 Transport, Inc.	Truck	TL/Tray Van	Fair-Use	COOZ	MCKU994	2	1560	3	5.8	3	0.153	1	74	2	0.225	0.005
152750 Ontario Inc. DBA MAM Carriers	Truck	TL/Tray Van	Fair-Use	MMNR		2	1560	2	3.4	2	0.063	2	84	2	0.225	0.005
134133 Ontario Inc. Road Link Services	Truck	TL/Tray Van	Fair-Use	ROOY		5	1800	3	5.9	4	0.245	3	94	2	0.225	0.005
135443 Ontario Inc. dba TVM Canada	Truck	TL/Tray Van	Fair-Use	OTGJ		2	1560	5	35.9	5	0.333	2	84	5	0.675	0.022
12 568 Express, Inc.	Truck	TL/Tray Van	Fair-Use	568	MCK8560	3	1680	3	5.8	3	0.158	6	104	3	0.225	0.006
132282 Ontario Inc.	Truck	TL/Tray Van	Fair-Use	TRWY		5	1800	3	5.8	2	0.063	5	114	3	0.375	0.004
15 WGL LLC	Truck	TL/Tray Van	Fair-Use	TRFL	MCK18290	1	1440	1	0.9	1	0.009	1	74	1	0.075	0.005
520 Express, Inc. S/D Express, Inc.	Truck	TL/Tray Van	Fair-Use	ESPE	MCK9877	3	1680	3	5.9	2	0.061	4	104	3	0.375	0.004
133313 Canada Inc. DBA Rockwell Truck Line	Truck	TL/Tray Van	Fair-Use	RWRT		2	1560	3	5.9	4	0.243	1	74	3	0.375	0.005
1038 1500 Quebec Inc. dba Via Trans International	Truck	TL/Tray Van	Private	VTLS		4	1720	4	8.4	2	0.063	5	114	4	0.525	0.004
1461 Intermodal	Truck	TL/Tray Van	Fair-Use	ALAM		3	1680	1	0.9	1	0.009	2	84	1	0.075	0.005
1444 Transport, Inc. Dry Van Fleet	Truck	TL/Tray Van	Fair-Use	ALMT	MCK17072	4	1720	4	8.4	3	0.153	1	74	3	0.375	0.004
1456 Service Spine, LLC	Truck	TL/Tray Van	Fair-Use	ANWV	MCK19456	1	1440	2	3.4	2	0.061	5	114	3	0.375	0.006
A. Gutierrez Trucking	Truck	TL/Tray Van	Fair-Use	RGMT	MCKVIA	1	1440	5	35.9	5	0.333	5	114	5	0.675	0.022
14 CAC Trucking Inc. 10013797	Truck	TL/Tray Van	Fair-Use	AWAK	MCK18450	3	1680	3	5.8	2	0.063	5	74	2	0.225	0.006
A.D. Transport Express, Inc.	Truck	TL/Tray Van	Fair-Use	ADXR	MCK15925	2	1560	1	0.9	1	0.009	5	114	2	0.225	0.004
15 A.W. Shipping, Inc.	Truck	TL/Tray Van	Fair-Use	AWNS	MCK15198	1	1440	2	3.4	2	0.061	3	74	2	0.225	0.006
15 ATJ Transportation, LLC	Truck	TL/Tray Van	Fair-Use	AUCR	MCKVIA	1	1440	4	8.4	2	0.153	4	104	4	0.525	0.004
17 Bellini Motor Express	Truck	TL/Tray Van	Fair-Use	BEGC	MCK14957	3	1680	3	5.8	2	0.063	3	94	3	0.375	0.004
18 AC Leasing Company, Inc.	Truck	TL/Tray Van	Fair-Use	ACVX	MCK15661	4	1720	4	8.4	5	0.333	3	94	4	0.525	0.005

### Shipper Use

Welcome to the 2016 SmartWay SHIPPER Tool

Since 2004, companies have been participating in the SmartWay Program to reduce their fuel usage, reduce emissions, and save money.

Developed in cooperation with the freight transportation industry, the SmartWay Transport Partnership helps you to improve your efficiency by tracking and benchmarking performance.

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Shipper Use




# SmartWay Rankings: **Why** we do it.

- **First and foremost SmartWay is a benchmarking system**
  - Publishing information about company environmental efficiencies allows them to see how they compare with their peers
  - Companies can discover deficiencies and correct them
  - Helps to improve company performance
  - Ultimately this creates improvement in the U.S. freight system allowing American companies to be more competitive
- **Shippers need carrier environmental data**
  - SmartWay provides a standard data system for Shippers
  - Without SmartWay, Shippers would be asking each carrier individually causing additional work for carriers
  - Shippers need environmental data for corporate sustainability reporting and annual reports
  - Shippers see advertising value in using the Smartway logo and promoting green business practices in their advertising
  - Shippers use SmartWay participation in their carrier hiring decisions and bonus determinations

# SmartWay Rankings: **How** we do it.

- Ranking starts with your Fleet Description
- The Fleet description tabs determine what peer group you will be compared to

SmartWay Truck: Home ×



**Data Year**  
2017

OMB 2060-0663  
Expiration Date 07/31/2017  
(Revised 2014)

**Truck**  
United States Version: 2.0.17a  
Released on: 01/12/2018

Please complete the following steps. Check boxes on the left indicate successful completion of each step. For more information, select the 'Help' button.

1. **Enter Partner Name** (Exactly as it should appear on the SmartWay website):
2. **Contact Information**
3. **Fleet Description(s)**
4. **Data Entry** (Double-click the fleet name or select and hit Enter):  

ABC Trucking, Inc.: East Operations - Complete (with Warnings)  
ABC Trucking, Inc.: West Operations - Complete (with Warnings)
5. **Give us Feedback** ? Optional survey to help us improve your SmartWay experience.
6. **Generate a (.xml) data file** ? To complete your submission, email the small (.xml) data file and your large (.xism) tool file to EPA. If your email size limit cannot handle the tool file, send only the smaller data file.

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**YOUR RESULTS**

View Your Data Reports

Review your Year-to-Year Performance ?

**BACK**

**SAVE**

**HELP**

**ZOOM IN**

**PRINT SCREEN**

**QUIT**

**Screen Demo**



# SmartWay Rankings: How we do it.

- Each fleet you create will be a separate entity that will be compared with its peers
- You should create your fleets ONLY in a way that your customers can hire them, not based on arbitrary internal tracking.

SmartWay Truck: Fleet Description(s) ×

**Identify Fleets** | Fleet Details | Operation | Body Types | SmartWay Category

On this screen you will create a Fleet Name for each of your fleets EXACTLY as you want them to appear on the SmartWay carrier list. If you have not done this previously, select the Screen Demo button in the lower right corner and watch the explanatory video first.

- Partner Name: This is the Partner Name you entered on the HOME page.
- Fleet Identifier: Name each of your fleets according to the way your customers would hire you.
- Fleet Name: This window shows each Fleet Name as it will be displayed on the SmartWay website and carrier data file, using the Partner Name and Fleet Name you entered in the two preceding windows.

Adding and Deleting Fleets:

- To add a fleet, select the "Add Another Fleet" button at the bottom of the screen.
- To delete a fleet, select the box to the left of the Fleet Name. When you have checked all boxes for fleets you want to delete, select the "Delete Checked Rows" button at the bottom of the screen.

Delete	<input type="checkbox"/> ?	Partner Name	<input type="checkbox"/> ?	Fleet Identifier	Fleet Name (exactly as it will appear on the SmartWay Website)
<input type="checkbox"/>	1	ABC Trucking, Inc.		East Operations	ABC Trucking, Inc.: East Operations
<input type="checkbox"/>	2	ABC Trucking, Inc.		West Operations	ABC Trucking, Inc.: West Operations

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# SmartWay Rankings: How we do it.

- You will describe your fleets in the Operations tab and the Body Type tab
- This information is used to place your fleet(s) in the proper *SmartWay Categories* for comparison.
- SmartWay categories are determined by a logical combination of operational and body types

SmartWay Truck: Fleet Description(s) ×

**Identify Fleets** | **Fleet Details** | **Operation** | **Body Types** | **SmartWay Category**

For each fleet, enter the percentage of total miles driven that fall into each operation category. Percentages must sum to 100 percent for each fleet.

**Operation Category (%)**

Partner/Fleet Name	Truckload	Less Than Truckload	Drayage	Package Delivery	Expedited	Total
1: ABC Trucking, Inc.: East Operations	100					100
2: ABC Trucking, Inc.: West Operations	25	25		25	25	100

SmartWay Truck: Fleet Description(s) ×

**Identify Fleets** | **Fleet Details** | **Operation** | **Body Types** | **SmartWay Category**

For each fleet, enter the percentage of total vehicles by body type. Percentages must sum to 100 percent.

**Body Type (%)**

Partner/Fleet Name	Dry Van	Reefer	Flatbed	Tanker	Chassis	Heavy/ Bulk	Auto Carrier	Moving	Utility	Special Hauler	Total
1: ABC Trucking, Inc.: East Operations	100										100
2: ABC Trucking, Inc.: West Operations	50	10	10	5	25						100

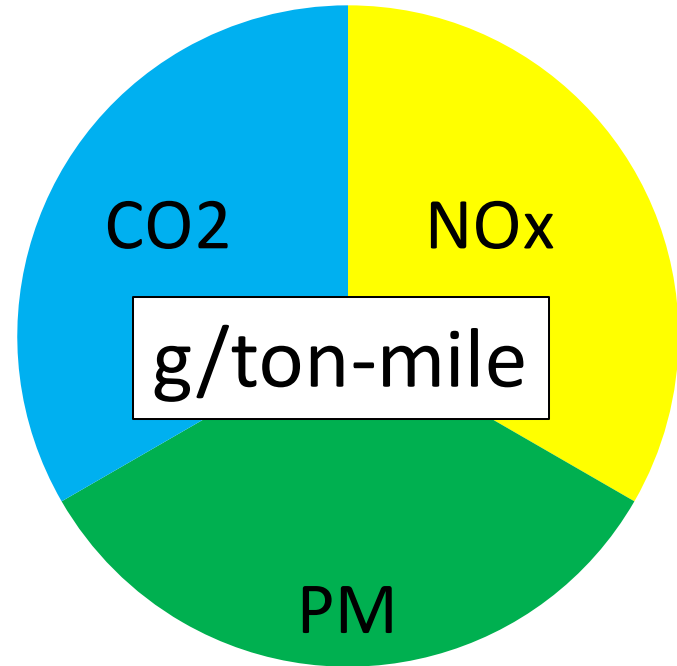
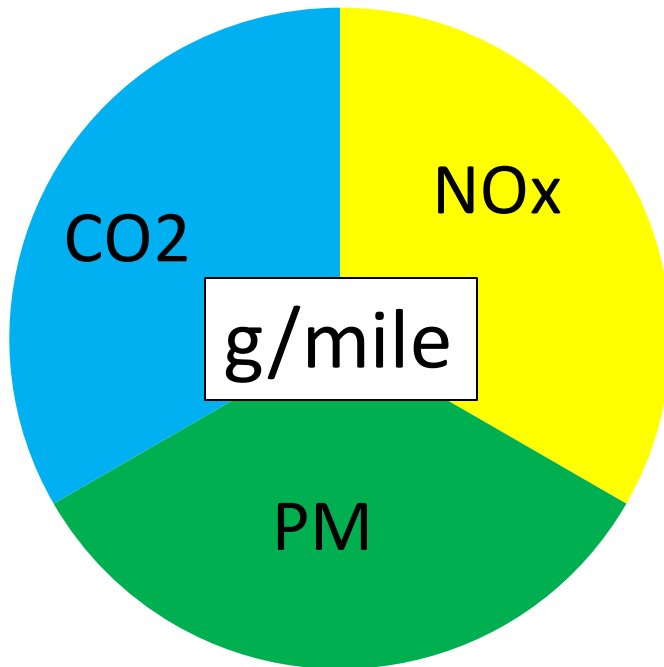
# SmartWay Rankings: **How** we do it.

- By indexing the Operation type and Body type, SmartWay creates peer groups for comparison.
- Note: If you are not at least a 75% match for a SmartWay category, then your fleet is placed in a mixed category. Comparisons in the Mixed category are not as useful as the other categories.
- Each SmartWay truck category has five performance levels for each performance metric.

## 2018 SmartWay Carrier Categories and Data Specificity

TRUCK	Dry Van & Chassis	Reefer and Reefer Chassis	Flatbed	Tanker	Heavy & Bulk	Auto Carrier	Moving	Specialized & Utility	Mixed
Dray	Dray 5 Performance Levels								
Truckload	Truckload DryVan 5 Performance Levels	Reefer  5 Performance Levels	Flatbed  5 Performance Levels	Tanker  5 Performance Levels	Heavy & Bulk  5 Performance Levels	Auto Carrier  5 Performance Levels	Moving  5 Performance Levels	Specialized & Utility  5 Performance Levels	Mixed  5 Performance Levels
Expedited	Expedited 5 Performance Levels								
LTL	LTL 5 Performance Levels								
Package	Package Delivery 5 Performance Levels								
Mixed	Mixed								

# SmartWay Rankings: **How** we do it.



## SmartWay's Current 6 Emission Metrics

Pollutants		Metrics	
CO2	Carbon Dioxide: a surrogate for fuel efficiency and global warming	Grams per Mile	Amount of pollution produced for every mile travelled
NOx	Oxides of Nitrogen: known for creating smog, a concern for local areas	Grams per Ton-mile	Amount of pollution produced for every ton that travels one mile, usually the best metric to use
PM	Particulate Matter: known for creating black soot, a concern for local areas		

# SmartWay Rankings: **How** we do it.

Your ranking in each of the 6 performance metrics is determined by the information you input in the Activity Data Screens

SmartWay Truck: Home

**SmartWay®** **Data Year 2017** **Truck**  
OMB 2060-0663 Expiration Date 07/31/2017 (Revised 2014) United States Version: 2.0.17a Released on: 01/12/2018

Please complete the following steps. Check boxes on the left indicate successful completion of each step. For more information, select the 'Help' button.

1. **Enter Partner Name** (Exactly as it should appear on the SmartWay website):  
ABC Trucking, Inc.
2. **Contact Information**
3. **Fleet Description(s)**
4. **Data Entry** (Double-click the fleet name or select and hit Enter):  
ABC Trucking, Inc.: East Operations - Complete (with Warnings)  
ABC Trucking, Inc.: West Operations - Complete (with Warnings)
5. **Give us Feedback** ? Optional survey to help us improve your SmartWay experience.
6. **Generate a (.xml) data file** ? To complete your submission, email the small (.xml) data file and your large (.xls) tool file to EPA. If your email size limit cannot handle the tool file, send only the smaller data file.

**YOUR RESULTS**

**View Your Data Reports** **Review your Year-to-Year Performance** ?

**BACK** **SAVE** **HELP** **ZOOM IN** **PRINT SCREEN** **QUIT** **Screen Demo**

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# SmartWay Rankings: **How** we do it.

Your NOx and PM g/mile scores are determined **mostly** by:

- The AGE and CLASS (2b-8b) of your trucks
- Fuel TYPE (diesel, gasoline, LPG, LNG, CNG, electric, hybrid)
- Miles travelled

Truck: ABC Trucking, Inc.: East Operations

General Information **Diesel** Gasoline LPG LNG CNG Electric Hybrid Data Sources

Engine Model Year & Class Activity Information PM Reduction

- Select the checkbox for each class in your fleet which will activate the white data entry fields.
- Input the number of trucks you have as of Dec 31 of the reporting year by class and engine model year.
- Truck class totals are automatically calculated for you.

**Diesel**

Gross Vehicle Weight Rating (pounds)

Note: The silhouettes represent example truck types for each class, and are not all-inclusive.

		Truck Classes							
		Class 2b	Class 3	Class 4	Class 5	Class 6	Class 7	Class 8a	Class 8b
		8,501-10,000	10,001-14,000	14,001-16,000	16,001-19,500	19,501-26,000	26,001-33,000	33,001-60,000	60,001 & above
		<input type="checkbox"/> 2b	<input type="checkbox"/> 3	<input type="checkbox"/> 4	<input type="checkbox"/> 5	<input type="checkbox"/> 6	<input checked="" type="checkbox"/> 7	<input type="checkbox"/> 8a	<input checked="" type="checkbox"/> 8b
<b>Totals:</b>	85						25		60
<b>2019</b>	4						4		
<b>2018</b>	20								20
<b>2017</b>	15						15		
<b>2016</b>	15								15
<b>2015</b>									
<b>2014</b>									
<b>2013</b>	10								10
<b>2012</b>									
<b>2011</b>									
<b>2010</b>	15								15

Hide Unchecked Classes

BACK SAVE HELP ZOOM IN PRINT SCREEN HOME VALIDATE SCREEN ADD COMMENTS Screen Demo NEXT

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Emission factors are mostly determined by the EPA MOVES model  
 For details see the Truck Tool Technical Document on the SmartWay website



# SmartWay Rankings: **How** we do it.

Your NOx and PM g/mile scores are also impacted by:

- Biodiesel or ethanol usage
- Road Type/Speed categories & Idling
- For PM only: PM Reduction equipment

Truck: ABC Trucking, Inc.: East Operations ✕

General Information **Diesel** Gasoline LPG LNG CNG Electric Hybrid Data Sources

Engine Model Year & Class **Activity Information** PM Reduction

Input your activity information in the white boxes by truck class. Green boxes will appear underneath some data entry cells that will activate a pop-up screen to help you with your inputs. The totals for all your trucks will be summed/averaged on the left.

	Totals/Average		Input Data: by Truck Class	
	All Classes ?	7	8b	
? Total Miles Driven (exact values)	8,985,864	1,497,896	7,487,968	
? Revenue Miles Driven (exact values)	8,551,855	1,450,893	7,100,962	
? Empty Miles Driven (exact values)	434,009	47,003	387,006	
? Gallons of Diesel Used, incl. Biodiesel & Reefer (exact values)	1,755,865	207,969	1,547,896	
	MPG check -->	7.2	4.8	
	Miles per truck check -->	59,916	124,799	
? Gallons of Biodiesel (B100 Equivalents)	10,979	<a href="#">Input Biodiesel</a>	<a href="#">Allocate Diesel Using class MPG</a>	
? Average Payload (tons) - Cargo Weight Only One ton = 2000 lbs	16.93	9.3	18.46	
		<a href="#">Payload Calculator</a>	<a href="#">Payload Calculator</a>	
? Truck Cargo Volume (cubic feet)	3,322	2,510	3,485	
		<a href="#">Volume Calculator</a>	<a href="#">Volume Calculator</a>	
? Average Used Cargo Volume % (excluding empty miles)	90.67	89	91	
? Road Type / Speed Categories		13 / 11 / 4 / 72*	6 / 5 / 1 / 88*	
		<a href="#">Enter Speeds</a>	<a href="#">Enter Speeds</a>	
* Indicates that default speed distributions were selected for urban road types.				
? Average Annual Idle Hours per Truck	756	821	729	
		<a href="#">Idling Hours Calculator (All Classes)</a>		

[BACK](#) [SAVE](#) [HELP](#) [ZOOM IN](#) [PRINT SCREEN](#) [HOME](#) [VALIDATE SCREEN](#) [ADD COMMENTS](#) [Screen Demo](#) [NEXT](#)

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# SmartWay Rankings: **How** we do it.

Your NOx and PM g/mile scores are also impacted by:

- Highway vs. Rural Driving, and Speed categories for urban driving
- PM can be further reduced (pre-2007 trucks) by use of oxidation catalysts, particulate traps and closed crankcase ventilation

Truck: ABC Trucking, Inc.: East Operations

General Information | **Diesel** | Gasoline | LPG | LNG | CNG | Electric | Hybrid | Data Sources

Engine Model Year & Class | Activity Information | **PM Reduction**

Check this box if you employ particulate matter reduction technologies for trucks with diesel engines that were built in 2006 or earlier.  PM Reduction

Please enter the number of trucks in this fleet by class and engine (not vehicle) model year for which you are using each of the PM retrofit control strategies listed below.

Diesel Oxidation Catalyst (DOC) (Used)  
 Closed Crankcase Ventilation (CCV) (Used)  
 Particulate Matter Trap (Used)

**Diesel Oxidation Catalyst (DOC)**

PM Retrofits by Truck Class			
	Total Trucks	7	8b
Totals:	<input type="text" value="1"/>	<input type="text" value="1"/>	<input type="text"/>
2005	<input type="text" value="1"/>	<input type="text" value="1"/>	<input type="text"/>

*Note: Be sure to use ENGINE model year, not vehicle model year.*

Page T

SmartWay: Road Type / Speed Categories

For the truck class listed below, indicate the approximate percentage of miles driven in each of the categories specified. You must enter your Highway or Rural Driving percentage first. The amounts must sum to 100.

For the Urban Driving components, you may choose default values by selecting the default values check box at the bottom of the form.

Truck Class **8b**

Road Type / Speed Categories	Percent of Total Miles
<input type="radio"/> Highway or Rural Driving:	<input type="text" value="88"/>
<input type="radio"/> Urban Driving:	
Under 25 mph:	<input type="text" value="6"/>
25 to 50 mph:	<input type="text" value="5"/>
50 + mph:	<input type="text" value="1"/>
	<input type="text" value="100"/>

Populate the urban driving fields with default values.

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# SmartWay Rankings: **How** we do it.

Your NOx and PM **g/ton-mile** scores are based on the mass of emissions determined by the previous inputs and adjusted by **Average Payload**

Truck: ABC Trucking, Inc.: East Operations X

General Information **Diesel** Gasoline LPG LNG CNG Electric Hybrid Data Sources

Engine Model Year & Class Activity Information PM Reduction

Input your activity information in the white boxes by truck class. Green boxes will appear underneath some data entry cells that will activate a pop-up screen to help you with your inputs. The totals for all your trucks will be summed/averaged on the left.

Diesel	Totals/Average	Input Data: by Truck Class	
	All Classes ?	7	8b
? Total Miles Driven (exact values)	8,985,864	1,497,896	7,487,968
? Revenue Miles Driven (exact values)	8,551,855	1,450,893	7,100,962
? Empty Miles Driven (exact values)	434,009	47,003	387,006
? Gallons of Diesel Used, incl. Biodiesel & Reefer (exact values)	1,755,865	207,969	1,547,896
	MPG check! -->	7.2	4.8
	Miles per truck check! -->	59,916	124,799
? Gallons of Biodiesel (B100 Equivalents)	10,979	<a href="#">Input Biodiesel</a>	<a href="#">Allocate Diesel Using class MPG</a>
? Average Payload (tons) - Cargo Weight Only One ton = 2000 lbs	16.93	9.3	18.46
		<a href="#">Payload Calculator</a>	<a href="#">Payload Calculator</a>
? Truck Cargo Volume (cubic feet)	3,322	2,510	3,485
		<a href="#">Volume Calculator</a>	<a href="#">Volume Calculator</a>
? Average Used Cargo Volume % (excluding empty miles)	90.67	89	91
? Road Type / Speed Categories		13 / 11 / 4 / 72*	6 / 5 / 1 / 88*
		<a href="#">Enter Speeds</a>	<a href="#">Enter Speeds</a>
* Indicates that default speed distributions were selected for urban road types.			
? Average Annual Idle Hours per Truck	756	821	729
		<a href="#">Idling Hours Calculator (All Classes)</a>	

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# SmartWay Rankings: **How** we do it.

The Payload calculator can help you determine your Average Payload

- If you know your average payload it will be more accurate than the calculator and best practice is to know your payloads

SmartWay Average Payload Calculator

This form is designed to help you determine your average payload by vehicle class.

Step 1. Select an allocation method and choose your preferred units.





Allocation Method: % of operation in this class

Units: tons

Class 8b Vehicles GVWR = 60,001 and above

Class Avg Payload: 18.46 tons

Step 2: Enter your data using your allocation method by directly entering your average payloads or by selecting one of the industry average ranges as appropriate.

	% of operation	Average Payload
<input checked="" type="checkbox"/>  Dry Van - Single	100	Industry Average: Average 17.1 to 19.8 tons
<input type="checkbox"/>  Dry Van - Double		
<input type="checkbox"/>  Dry Van - Triple		
<input type="checkbox"/>  Combination Reefer		Selection unavailable based on body type(s) selected in the Fleet Description(s) section of the Tool.

Total: 100

SCROLL FOR MORE OPTIONS

HELP ZOOM IN CANCEL OK VALIDATE SCREEN ADD COMMENTS Screen Demo

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# SmartWay Rankings: **How** we do it.

Your CO2 g/mile score is **mostly** determined by:

- Fuel burned and total miles travelled
- Fuel type

Truck: ABC Trucking, Inc.: East Operations

General Information **Diesel** Gasoline LPG LNG CNG Electric Hybrid Data Sources

Engine Model Year & Class Activity Information PM Reduction

Input your activity information in the white boxes by truck class. Green boxes will appear underneath some data entry cells that will activate a pop-up screen to help you with your inputs. The totals for all your trucks will be summed/averaged on the left.

	Totals/Average		Input Data: by Truck Class	
	All Classes	7	8b	
? Total Miles Driven (exact values)	8,985,864	1,497,896	7,487,968	
? Revenue Miles Driven (exact values)	8,551,855	1,450,893	7,100,962	
? Empty Miles Driven (exact values)	434,009	47,003	387,006	
? Gallons of Diesel Used, incl. Biodiesel & Reefer (exact values)	1,755,865	207,969	1,547,896	
	MPG check! -->		7.2	4.8
? Gallons of Biodiesel (B100 Equivalents)	10,979	Miles per truck check! -->	59,916	124,799
		Input Biodiesel	Allocate Diesel Using class MPG	
? Average Payload (tons) - Cargo Weight Only One ton = 2000 lbs	16.93	9.3	18.46	
? Truck Cargo Volume (cubic feet)	3,322	Payload Calculator	Payload Calculator	
		Volume Calculator	Volume Calculator	
? Average Used Cargo Volume % (excluding empty miles)	90.67	89	91	
? Road Type / Speed Categories		13 / 11 / 4 / 72*	6 / 5 / 1 / 88*	
		Enter Speeds	Enter Speeds	
? Average Annual Idle Hours per Truck	756	821	729	
		Idling Hours Calculator (All Classes)		

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# SmartWay Rankings: **How** we do it.

Your CO2 **g/ton-mile** score is based on the mass of emissions determined by the previous inputs and adjusted by **Average Payload**

Truck: ABC Trucking, Inc.: East Operations X

General Information **Diesel** Gasoline LPG LNG CNG Electric Hybrid Data Sources

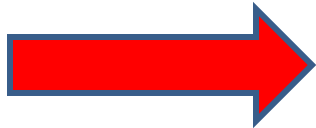
Engine Model Year & Class Activity Information PM Reduction

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Diesel	Totals/Average		Input Data: by Truck Class	
	All Classes ?	7	8b	
? Total Miles Driven (exact values)	8,985,864	1,497,896	7,487,968	
? Revenue Miles Driven (exact values)	8,551,855	1,450,893	7,100,962	
? Empty Miles Driven (exact values)	434,009	47,003	387,006	
? Gallons of Diesel Used, incl. Biodiesel & Reefer (exact values)	1,755,865	207,969	1,547,896	
	MPG check! -->	7.2	4.8	
	Miles per truck check! -->	59,916	124,799	
? Gallons of Biodiesel (B100 Equivalents)	10,979	<a href="#">Input Biodiesel</a>	<a href="#">Allocate Diesel Using class MPG</a>	
? Average Payload (tons) - Cargo Weight Only One ton = 2000 lbs	16.93	9.3	18.46	
		<a href="#">Payload Calculator</a>	<a href="#">Payload Calculator</a>	
? Truck Cargo Volume (cubic feet)	3,322	2,510	3,485	
		<a href="#">Volume Calculator</a>	<a href="#">Volume Calculator</a>	
? Average Used Cargo Volume % (excluding empty miles)	90.67	89	91	
? Road Type / Speed Categories		13 / 11 / 4 / 72*	6 / 5 / 1 / 88*	
		<a href="#">Enter Speeds</a>	<a href="#">Enter Speeds</a>	
* Indicates that default speed distributions were selected for urban road types.				
? Average Annual Idle Hours per Truck	756	821	729	
		<a href="#">Idling Hours Calculator (All Classes)</a>		

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# SmartWay Rankings: **How** we do it.

Some Data Points are **not used** in calculating your scores but are included for your analysis efforts

- Revenue miles, and Volumetric information

Truck: ABC Trucking, Inc.: East Operations X

General Information **Diesel** Gasoline LPG LNG CNG Electric Hybrid Data Sources

Engine Model Year & Class Activity Information PM Reduction

Input your activity information in the white boxes by truck class. Green boxes will appear underneath some data entry cells that will activate a pop-up screen to help you with your inputs. The totals for all your trucks will be summed/averaged on the left.

Diesel	Totals/Average	Input Data: by Truck Class	
	All Classes ?	7	8b
? Total Miles Driven (exact values)	8,985,864	1,497,896	7,487,968
? Revenue Miles Driven (exact values)	8,551,855	1,450,893	7,100,962
? Empty Miles Driven (exact values)	434,009	47,003	387,006
? Gallons of Diesel Used, incl. Biodiesel & Reefer (exact values)	1,755,865	207,969	1,547,896
	MPG check! -->	7.2	4.8
	Miles per truck check! -->	59,916	124,799
? Gallons of Biodiesel (B100 Equivalents)	10,979	<a href="#">Input Biodiesel</a>	<a href="#">Allocate Diesel Using class MPG</a>
? Average Payload (tons) - Cargo Weight Only One ton = 2000 lbs	16.93	9.3	18.46
		<a href="#">Payload Calculator</a>	<a href="#">Payload Calculator</a>
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? Road Type / Speed Categories		13 / 11 / 4 / 72*	6 / 5 / 1 / 88*
		<a href="#">Enter Speeds</a>	<a href="#">Enter Speeds</a>
* Indicates that default speed distributions were selected for urban road types.			
? Average Annual Idle Hours per Truck	756	821	729
		<a href="#">Idling Hours Calculator (All Classes)</a>	

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# SmartWay Rankings: **How** we do it.

Some Data Points are **not used** in calculating your scores but are included for SmartWay data evaluation

- % Operation US/Canada, Short-Long haul split, Brokerage, OTC information

Truck: ABC Trucking, Inc.: East Operations

General Information Diesel Gasoline LPG LNG CNG Electric Hybrid Data Sources

1. The SmartWay Transport Partnership is now being administered in the United States and Canada. The Partnership operates the same in both countries, allowing partners to submit one tool for all of their US-Canada operations. Partners will be recognized by both national programs and will be listed on both the US and Canadian SmartWay websites. The US and Canadian SmartWay tools produce the same output results, however the Canadian tools use metric rather than English measurements and are available in French as well as English.

Partners should submit to the country where their headquarters is geographically located. If unsure about which country to which you should submit, please contact either national SmartWay Program for assistance.

Please indicate the approximate percentage of operations in the U.S. and Canada.

90 % Operation in the United States  
10 % Operation in Canada

United States: <http://www.epa.gov/smartway/>  
Canada: <http://www.smartway.nrcan.gc.ca>

2. Fuel types found in this fleet (indicate all that apply):  
 Diesel / Biodiesel  LPG  CNG  Hybrid  
 Gasoline / E85  LNG  Electric

3. Short-haul vs. long-haul split:  
6 % Short Haul  
94 % Long Haul

4. Do you broker-out some portion of your company's total freight volume?  
 Yes  No  
What percent of your total loads shipped last year were brokered?  
%

5. Ozone Transport Commission (OTC) Information  
 Check the box if your fleet operates in the Northeast United States  
Have you been asked to join SmartWay by the OTC?  
 Yes  No  
What percentage of your operation is based in the OTC?  
15 %  
What is the percentage based on?  
 Miles  Gallons  Other  
32,547 Miles

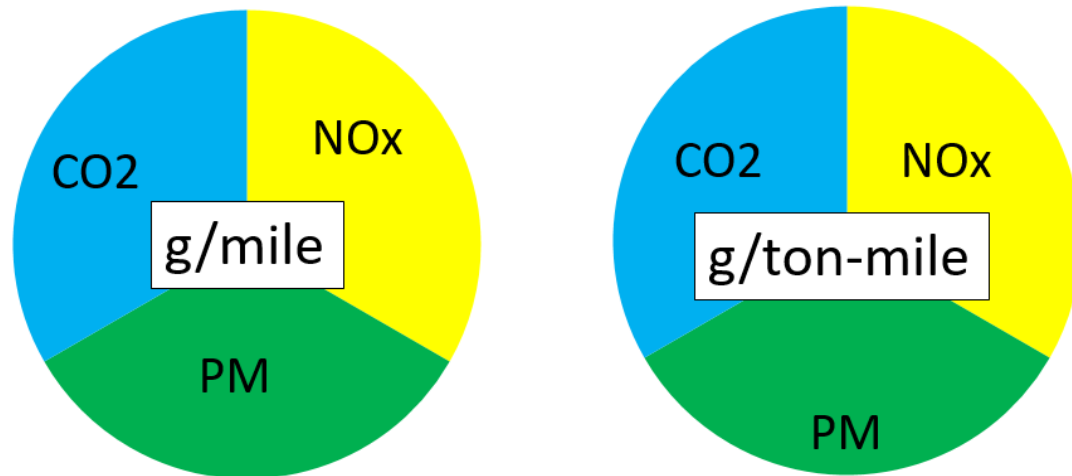
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# SmartWay Rankings: **How** we do it.

- Now that we have fleet information and activity data we can rank SmartWay Partner fleets
  - For each SmartWay category we have six performance metrics
  - Each performance metric has 5 rank levels (1-5)
  - This allows each fleet in every category to be fairly ranked with its peers

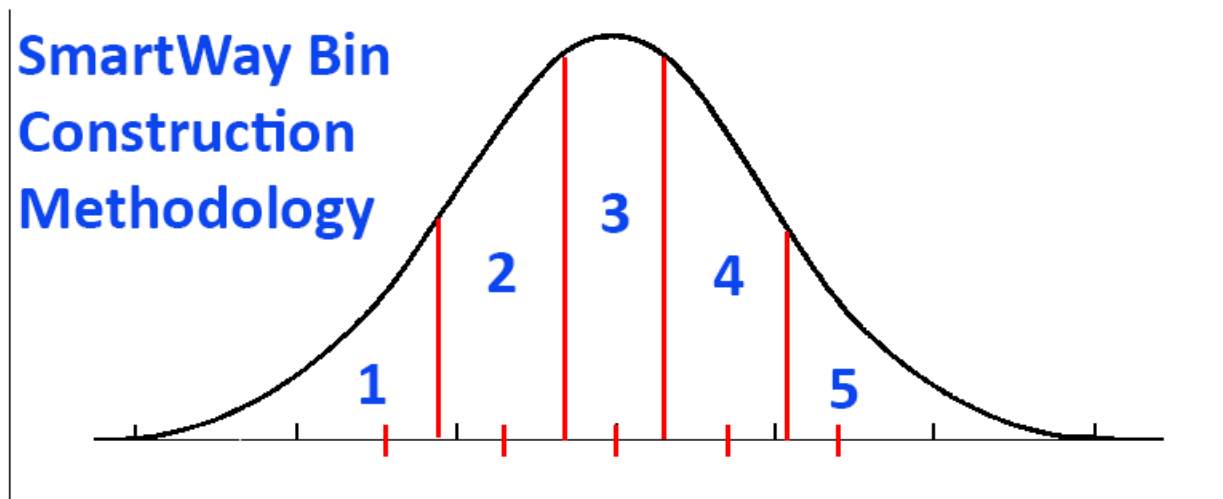


**2018 SmartWay Carrier Categories and Data Specificity**

TRUCK	Dry Van & Chassis	Reefer and Reefer Chassis	Flatbed	Tanker	Heavy & Bulk	Auto Carrier	Moving	Specialized & Utility	Mixed
Dray	Dray 5 Performance Levels								
Truckload	Truckload DryVan 5 Performance Levels	Reefer	Flatbed	Tanker	Heavy & Bulk	Auto Carrier	Moving	Specialized & Utility	Mixed
Expedited	Expedited 5 Performance Levels	5 Performance Levels	5 Performance Levels	5 Performance Levels	5 Performance Levels	5 Performance Levels	5 Performance Levels	5 Performance Levels	5 Performance Levels
LTL	LTL 5 Performance Levels	5 Performance Levels	5 Performance Levels	5 Performance Levels	5 Performance Levels	5 Performance Levels	5 Performance Levels	5 Performance Levels	5 Performance Levels
Package	Package Delivery 5 Performance Levels	5 Performance Levels	5 Performance Levels	5 Performance Levels	5 Performance Levels	5 Performance Levels	5 Performance Levels	5 Performance Levels	5 Performance Levels
Mixed	Mixed	5 Performance Levels	5 Performance Levels	5 Performance Levels	5 Performance Levels	5 Performance Levels	5 Performance Levels	5 Performance Levels	Less than 75% in any category

# SmartWay Rankings: **How** we do it.

- For trucking companies, SmartWay displays your results in one of five performance ranges.
- A distribution curve is developed for each SmartWay category for each emission metric.
- SmartWay divides each curve such that each performance range is composed of *approximately 20%* of fleets.
- SmartWay lists the high and low ranges of each performance metric, and displays the **midpoint** emission number publicly for each bin.
- All companies have the midpoint of the bin displayed as their number for that performance metric, as well as their performance number (1-5)

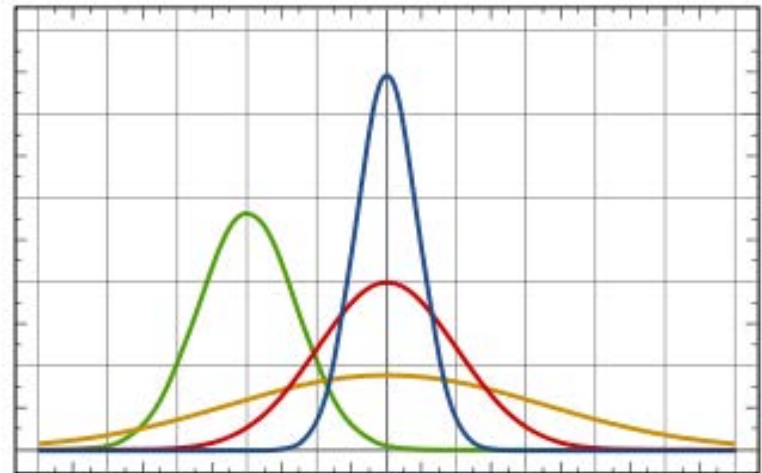


# SmartWay Rankings: **How** we do it.

- There is a specific distribution for each SmartWay category and each performance metric so each SmartWay Category performance metric is unique
- The midpoint of a Range 1 Score for Truckload Dry Van is **NOT** the same as the Range 1 score for Flatbed, Reefer, or any other SmartWay category.
- While both represent approximately the top 20% of their categories, the categories are not alike –
  - Operational differences such as duty-cycle, special needs such as reefer fuel, tanker one-way operation, and other factors

## For Example

- Range 1 Truckload Dry van CO<sub>2</sub> is 1400 g/mile.
- Range 1 Refrigerated CO<sub>2</sub> is 1475 g/mile.
- Range 1 Flatbed CO<sub>2</sub> is 1550 g/mile.



- Therefore, the Range (1-5) Rankings are only **relative** rankings and are relevant within category, not across categories.
- However, the g/mile numbers represent actual performance and are comparable

# SmartWay Rankings: **How** we do it.

- **Non-SmartWay carriers** receive a default value that is equivalent to a calculated “Performance Range 6” number.
- There is no actual Range 6, but since we do not know what non-SmartWay carrier emissions – since they don’t submit data – we need a default number.
- We have to conservatively assume they are bad (worse than those submitting data) so we don’t underestimate emissions.
- This system makes sure that any company that submits data to SmartWay (whatever the performance) will have an emission factor better than a non-submitter.
- Otherwise there would be a perverse incentive NOT to submit.
- This methodology allows SmartWay to display default numbers for non-SmartWay that do not disbenefit members, while still providing a reasonable number for Shippers with a lot of non-SmartWay carriers that are attempting to determine their carbon footprint.

# Public Carrier Performance Data

## Performance Rankings

TL/Dry Van

Click down arrows to filter data by column categories. Select one or more items in the dropdown checklists.

Note: g/m=grams/mile and g/tm=g/ton-mile

### Performance Rankings and Emission Factors

#### Grams per Mile

#### Grams per Ton-mile

Carrier Fleet Name	Mode	SmartWay Ranking	Fleet Category	Type	SCAC	MCN	US DO	Canadian NSC	g/m CO2		g/m NOx		g/m PM		g/tm CO2		g/tm NOx		g/tm PM	
									Rank	CO2	Rank	NOx	Rank	PM	Rank	CO2	Rank	NOx	Rank	PM
101 Transport, Inc.	Truck	TL/Dry Van	For-Hire	OZOT		625894	1705392	N/A	3	1600	4	7	5	0.086	2	81.5	5	0.445	3	0.007
1527530 Ontario Inc./M&M Carriers	Truck	TL/Dry Van	For-Hire	MNMR			1159500	142970520	3	1600	4	7	2	0.026	3	90.5	4	0.355	2	0.003
1541335 Ontario Inc./Road Link Xpress	Truck	TL/Dry Van	For-Hire	ROAD	N/A		1063823	143440740	5	1800	3	5	2	0.026	4	99.5	3	0.265	1	0.0005
1628939 Ontario Ltd. o/a P&D Freightlines	Truck	TL/Dry Van	For-Hire	PDGH		521737	1360591	N/A	3	1600	2	3	2	0.026	2	81.5	2	0.175	1	0.0005
1st Express Inc.	Truck	TL/Dry Van	For-Hire	FSEP		181440	284589	N/A	1	1400	2	3	4	0.066	3	90.5	3	0.265	2	0.003
2210310 Ontario Inc./Dynamic Freight Haulers	Truck	TL/Dry Van	For-Hire	DFHR		691346	1937937	N/A	4	1700	4	7	5	0.086	5	108.5	5	0.445	5	0.015
2241552 Ontario Inc / Skyway Carrier	Truck	TL/Dry Van	For-Hire	SWYC		N/A	230633	N/A	5	1800	1	1	1	0.006	5	108.5	1	0.085	1	0.0005
2322819 Ontario Inc./Right Service Right Choice	Truck	TL/Dry Van	For-Hire	TTWT		N/A	N/A	173-333-054	3	1600	2	3	5	0.086	4	99.5	3	0.265	3	0.007
3NT, LLC.	Truck	TL/Dry Van	For-Hire	THLL		716290	2042543	N/A	3	1600	1	1	1	0.006	2	81.5	1	0.085	1	0.0005
5/D Express, Inc	Truck	TL/Dry Van	For-Hire	FDRP		488737	1243083	N/A	3	1600	2	3	2	0.026	3	90.5	2	0.175	2	0.003
6233317 Canada Inc. DBA Rockwell Truck Line	Truck	TL/Dry Van	For-Hire	RKWT		797845	2333669	148783160	2	1500	3	5	5	0.086	1	72.5	3	0.265	4	0.011
6350658 Canada Inc.	Truck	TL/Dry Van	Private	STFW		852013	2465329	179734309	3	1600	1	1	1	0.006	3	90.5	1	0.085	1	0.0005
9108-1950 Quebec inc dba Via Trans International	Truck	TL/Dry Van	Private	VTIL		471471	1175764	60331659	3	1600	1	1	1	0.006	1	72.5	1	0.085	1	0.0005
A&M Transport, Inc.: Dry Van Fleet	Truck	TL/Dry Van	For-Hire	ALKM		217072	344894	N/A	3	1600	3	5	4	0.066	3	90.5	3	0.265	2	0.003
A&S Services Group, LLC	Truck	TL/Dry Van	For-Hire	ANSW,AS		164166	1880751	N/A	5	1800	3	5	2	0.026	5	108.5	3	0.265	2	0.003
A.C. Trucking, Inc.: 12073707	Truck	TL/Dry Van	For-Hire	AKGM		196190	281881	N/A	3	1600	3	5	2	0.026	1	72.5	3	0.265	2	0.003
A.D. Transport Express, Inc.	Truck	TL/Dry Van	For-Hire	ADXR		195625	0269605	N/A	3	1600	2	3	2	0.026	5	108.5	3	0.265	2	0.003
A.N. Webber, Inc.	Truck	TL/Dry Van	For-Hire	WANQ		147008	76507	N/A	3	1600	2	3	2	0.026	2	81.5	2	0.175	2	0.003
A/T Transportation, LLC.	Truck	TL/Dry Van	For-Hire	AUCR		N/A	1486485	N/A	3	1600	2	3	5	0.086	4	99.5	2	0.175	3	0.007
A1 Trucking LLC	Truck	TL/Dry Van	For-Hire	AONA		874455	2519373	2519373	4	1700	2	3	2	0.026	2	81.5	2	0.175	2	0.003
AC Leasing Company Inc.	Truck	TL/Dry Van	For-Hire	ACWH		156691	264128	N/A	2	1500	5	9	5	0.086	1	72.5	5	0.445	5	0.015
ACS Logistics Transportation Inc.	Truck	TL/Dry Van	For-Hire	OFNS		548067	1450334	129295853	3	1600	5	9	5	0.086	2	81.5	5	0.445	5	0.015
AGI Transport Inc.	Truck	TL/Dry Van	For-Hire	AGTE		569163	1525204	153 767 479	2	1500	2	3	3	0.046	2	81.5	2	0.175	2	0.003
ALB Express Inc.	Truck	TL/Dry Van	For-Hire	ALBK		803750	2348464	N/A	5	1800	4	7	2	0.026	3	90.5	4	0.355	2	0.003
ALTL Inc	Truck	TL/Dry Van	For-Hire	ALLM		154127	169025	N/A	3	1600	2	3	3	0.046	3	90.5	2	0.175	2	0.003
AM International (TFI 11, S.E.C.): AM International	Truck	TL/Dry Van	Dedicated	AMJO		S/O	1257162	61668976	4	1700	2	3	2	0.026	2	81.5	2	0.175	2	0.003
AMC Express, Inc.	Truck	TL/Dry Van	For-Hire	AMCM		789656	2313051	N/A	1	1400	5	9	5	0.086	1	72.5	5	0.445	5	0.015
ARD Express Inc.	Truck	TL/Dry Van	For-Hire	ARXX		588686	1590621	N/A	1	1400	5	9	5	0.086	1	72.5	5	0.445	3	0.007

Start Here

All

Auto

Dray

Expd

Flat

HB

LTL

Mix

Mov

Pkg

Reef

Spec.

Tank

TL

Logistics

MM-S

MM-SA

MM-SM

MM-SAM

Rail

Barge

# Understanding Your SmartWay Rankings

## Swift Transportation: Van

SmartWay category: Truckload Dry Van

CO2		Oxides of Nitrogen (NOx)		Particulate Matter (PM)	
g/mile	g/ton-mile	g/mile	g/ton-mile	g/mile	g/ton-mile
CO2 is caused by burning fuel. So the less fuel you burn, the more money you save and the less CO2 you emit.		NOx causes Smog, contributes to Ozone Action Days, and Acid Rain. NOx emissions are harmful to both humans and the environment. To improve your score, buy newer trucks		PM causes breathing problems, can lead to lung cancer, and contributes to prolonged sickness. PM tends to concentrate in the areas in which it is emitted. To improve your score, buy newer trucks.	

SmartWay Rank		CO2		Oxides of Nitrogen (NOx)		Particulate Matter (PM)	
		g/mile	g/ton-mile	g/mile	g/ton-mile	g/mile	g/ton-mile
		This score indicates your performance on a mpg basis.	This score indicates your fuel efficiency performance on a per weight basis. Higher payloads will improve your g/ton-mile performance.	This score indicates your efficiency by how much NOx you emit on a per mile basis.	This score indicates your NOx performance on a per weight basis. Higher payloads will improve your g/ton-mile performance.	This score indicates your efficiency by how much PM you emit on a per mile basis.	This score indicates your PM performance on a per weight basis. Higher payloads will improve your g/ton-mile performance.
Congratulations! Top Performance	1	★	★	★	★	★	★
Better than Average (But not the best)	2						
Average Performance (Middle of the Pack)	3						
Less efficient than Average Improvement is Needed	4						
Least Efficient Non-competitive Business Model	5						







Your SmartWay scores (1-5) can be viewed at: <https://www.epa.gov/smartway/smartway-carrier-performance-ranking>

# Understanding Your SmartWay Rankings

## Wile E. Coyote Transportation

SmartWay category: Truckload Dry Van

CO2		Oxides of Nitrogen (NOx)		Particulate Matter (PM)	
g/mile	g/ton-mile	g/mile	g/ton-mile	g/mile	g/ton-mile
CO2 is caused by burning fuel. So the less fuel you burn, the more money you save and the less CO2 you emit.		NOx causes Smog, contributes to Ozone Action Days, and Acid Rain. NOx emissions are harmful to both humans and the environment. To improve your score, buy newer trucks		PM causes breathing problems, can lead to lung cancer, and contributes to prolonged sickness. PM tends to concentrate in the areas in which it is emitted. To improve your score, buy newer trucks.	

SmartWay Rank		CO2		Oxides of Nitrogen (NOx)		Particulate Matter (PM)	
		g/mile	g/ton-mile	g/mile	g/ton-mile	g/mile	g/ton-mile
This score indicates your performance on a mpg basis.		This score indicates your fuel efficiency performance on a per weight basis. Higher payloads will improve your g/ton-mile performance.		This score indicates your efficiency by how much NOx you emit on a per mile basis.		This score indicates your NOx performance on a per weight basis. Higher payloads will improve your g/ton-mile performance.	
This score indicates your efficiency by how much PM you emit on a per mile basis.		This score indicates your PM performance on a per weight basis. Higher payloads will improve your g/ton-mile performance.					
Congratulations! Top Performance	1						
Better than Average (But not the best)	2						
Average Performance (Middle of the Pack)	3						
Less efficient than Average Improvement is Needed	4						
Least Efficient Non-competitive Business Model	5						

Your SmartWay scores (1-5) can be viewed at: <https://www.epa.gov/smartway/smartway-carrier-performance-ranking>

# Understanding Your SmartWay Rankings

Remember: Scores tell a story and each fleet is unique!

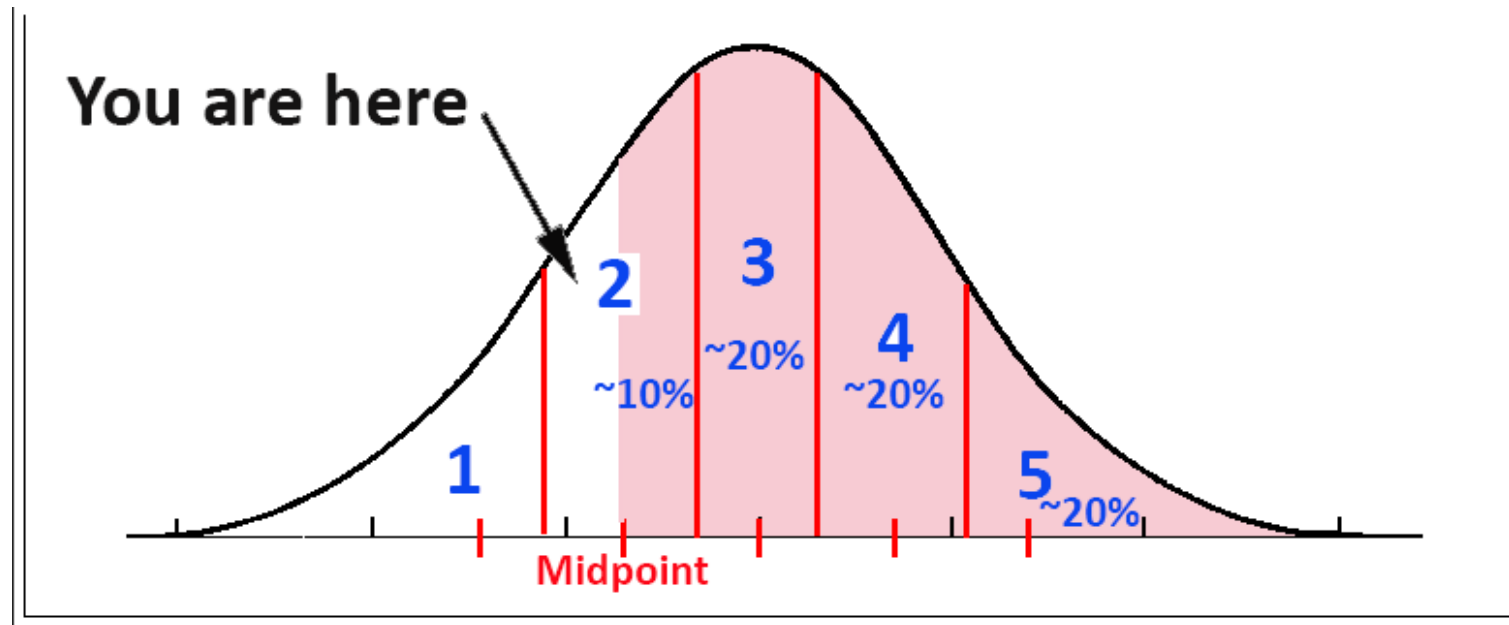
- Example 1: BEST Possible SmartWay Score
  - CO2 g/ton-mile:1
  - CO2 g/mile: 1
  - NOx g/ton-mile: 1
  - NOx g/mile: 1
  - PM g/ton-mile: 1
  - PM g/mile: 1
- Example 2: Highly fuel efficient fleet using older trucks SmartWay Score
  - CO2 g/ton-mile:1
  - CO2 g/mile: 1
  - NOx g/ton-mile: 5
  - NOx g/mile: 5
  - PM g/ton-mile: 5
  - PM g/mile: 5
- Example 3: A fleet with all new trucks, with very light loads
  - CO2 g/ton-mile:5
  - CO2 g/mile: 1
  - NOx g/ton-mile: 3
  - NOx g/mile: 1
  - PM g/ton-mile: 3
  - PM g/mile: 1
- Example 4: A fleet that uses a lot of double and triple trailers with a mix of old and new trucks
  - CO2 g/ton-mile:1
  - CO2 g/mile: 5
  - NOx g/ton-mile: 2
  - NOx g/mile: 4
  - PM g/ton-mile: 2
  - PM g/mile: 4



# Understanding Your SmartWay Rankings

So...how good am I?

- Example: You are a Refrigerated Carrier and are in Bin 2 for Grams per Ton-mile.
- This means that at a minimum you are better than 60% of refrigerated carriers in this metric, and could be better than 80% at most. If your actual g/ton-mile is better than the midpoint for bin 2 (what is displayed publicly), then you are likely better than 70% of refrigerated carriers.
- If you are in Bin 5, then at least 80% of your peers are doing better than you.



# Truck Tool Data Reports

*“What you put in is what you get out...”*

*“If you put in the effort, you might as well reap the rewards”*

# Accessing Your Reports

SmartWay Truck: Home



**Data Year**  
**2017**

OMB 2060-0663  
Expiration Date 07/31/2017  
(Revised 2014)

**Truck**

United States Version: 2.0.17a  
Released on: 01/12/2018

Please complete the following steps. Check boxes on the left indicate successful completion of each step. For more information, select the 'Help' button.



1. **Enter Partner Name** (Exactly as it should appear on the SmartWay website):

ABC Trucking, Inc.



2. **Contact Information**



3. **Fleet Description(s)**



4. **Data Entry** (Double-click the fleet name or select and hit Enter):

ABC Trucking, Inc.: East Operations - Complete (with Warnings)  
ABC Trucking, Inc.: West Operations - Complete (with Warnings)

5.

**Give us Feedback**



Optional survey to help us improve your SmartWay experience.



6. **Generate a (.xml) data file**



To complete your submission, email the small (.xml) data file and your large (.xslm) tool file to EPA. If your email size limit cannot handle the tool file, send only the smaller data file.

## YOUR RESULTS

**View Your Data Reports**

**Review your Year-to-Year Performance**



**BACK**

**SAVE**

**HELP**

**ZOOM  
IN**

**PRINT  
SCREEN**

**QUIT**

**Screen  
Demo**

# Data Reports

SmartWay Reports

Please select the report you would like to view:

- Internal Metrics** Estimates the CO<sub>2</sub>, NO<sub>x</sub>, and PM emissions for your fleets. You can view these estimates based on truck class, fuel type, or fleet.
- Fleet Description(s)** Displays all of the data you entered in the Fleet Description(s) section.
- General Information** Displays all of the data you entered in the General Information section.
- Truck Counts** Displays all of the data you entered in the Engine Model & Year section.
- Activity Information** Displays all of the data you entered in the Activity Information section.
- Reefer Fuel Consumption** Displays all of the data you entered in the Reefer Fuel screen in the Activity Info section.
- PM Reduction Strategies** Displays all of the data you entered in the PM Reduction section.
- Comments** Displays all of the comments that have been entered throughout the tool.
- Out of Range** Displays all of the values throughout the Tool that were not within the expected range.
- Data Sources** Displays all of the data source information you provided throughout the Tool.
- Give Us Feedback** Displays the feedback and suggestions you provided in Step 5.

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- SmartWay provides a lot of pre-generated reports for you!

SmartWay Reports

Select the level of detail you wish to display

- Display only totals
- Display details for each Fleet
- Display details for each Truck Class
- Display details for each Fleet and Truck Class combination
- Display details for each Fuel Type
- Display details for each Fleet and Fuel Type combination
- Display details for each Fleet, Fuel Type, and Truck Class combination

SmartWay

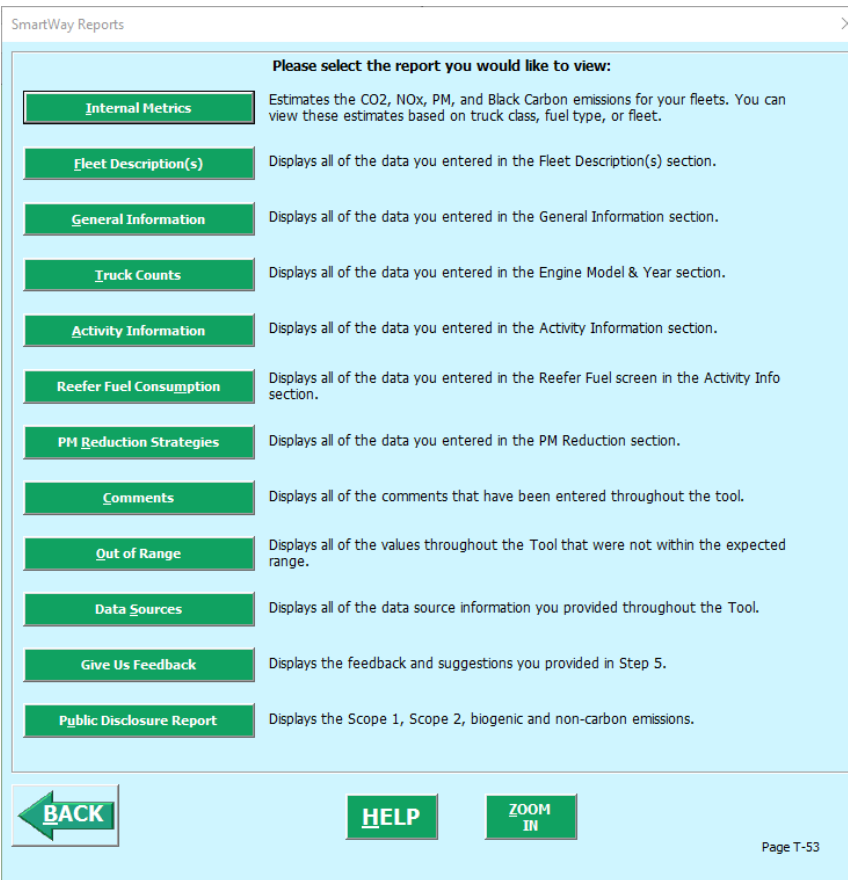
Internal Metrics  
Partner: ABC Trucking, Inc.  
Tool: Truck  
Display Option #6: By Fleet and Fuel Type

CO <sub>2</sub>	Total Tons (Short)	Total Miles				Loaded Miles				Revenue	
		Grams per Average Payload Ton-Mile (Total)	Grams per Thousand Cubic Foot-Miles (Total)	Grams per Thousand Utilized Cubic Foot-Miles (Total)	Grams per Mile (Loaded)	Grams per Average Payload Ton-Mile (Loaded)	Grams per Thousand Cubic Foot-Miles (Loaded)	Grams per Thousand Utilized Cubic Foot-Miles (Loaded)	Grams per Mile (Revenue)		
ABC Trucking, Inc. East Fleet - Diesel	15,695	1,369	117	536	852	2,093	163	829	894	2,055	425
ABC Trucking, Inc. East Fleet - Gasoline	1,676	1,493	782	2,204	2,497	1,591	658	2,417	2,125	1,638	361
ABC Trucking, Inc. West Fleet - Diesel	65,121	1,193	94	815	676	2,137	186	895	753	2,137	186
ABC Trucking, Inc. West Fleet - Gasoline	74	1,117	598	1,602	1,220	1,173	590	1,070	1,095	1,173	590
ABC Trucking, Inc. West Fleet - LPG	69	895	328	1,351	1,778	938	348	1,433	1,095	938	348
ABC Trucking, Inc. West Fleet - LNG	131	705	509	1,094	1,396	969	746	1,373	1,054	969	746
ABC Trucking, Inc. West Fleet - CNG	124	1,190	441	1,016	2,215	1,258	466	1,820	2,341	1,258	466
ABC Trucking, Inc. West Fleet - Electric	8	233	466	652	1,004	253	507	710	1,032	253	507
ABC Trucking, Inc. West Fleet - Hybrid	28	1,044	1,190	1,341	2,636	1,137	1,263	2,103	2,395	1,137	1,263

NO <sub>x</sub>	Total Tons (Short)	Total Miles				Loaded Miles				Revenue	
		Grams per Mile (Total)	Grams per Average Payload Ton-Mile (Total)	Grams per Thousand Cubic Foot-Miles (Total)	Grams per Thousand Utilized Cubic Foot-Miles (Total)	Grams per Mile (Loaded)	Grams per Average Payload Ton-Mile (Loaded)	Grams per Thousand Cubic Foot-Miles (Loaded)	Grams per Thousand Utilized Cubic Foot-Miles (Loaded)		
ABC Trucking, Inc. East Fleet - Diesel	56.9	3.6	0.21	1,091	1,202	2.8	0.22	1,137	1,264	3.8	0.22
ABC Trucking, Inc. East Fleet - Gasoline	0.5	0.4	0.24	0.678	0.766	0.5	0.26	0.744	0.840	0.5	0.27
ABC Trucking, Inc. West Fleet - Diesel	34.3	1.9	0.13	0.605	0.665	2.1	0.11	0.676	0.742	2.1	0.11
ABC Trucking, Inc. West Fleet - Gasoline	0.0	0.5	0.27	0.775	0.843	0.6	0.29	0.816	0.890	0.6	0.29
ABC Trucking, Inc. West Fleet - LPG	0.1	1.0	0.37	1.544	1.631	1.1	0.40	1.636	2.153	1.1	0.40
ABC Trucking, Inc. West Fleet - LNG	0.2	0.3	0.70	1.234	1.599	1.2	0.89	1.639	1.974	1.2	0.89
ABC Trucking, Inc. West Fleet - CNG	0.1	0.71	0.25	1.039	1.254	0.7	0.26	1.097	1.325	0.7	0.26
ABC Trucking, Inc. West Fleet - Electric	0.0	0.2	0.31	0.430	0.661	0.2	0.33	0.468	0.719	0.2	0.33
ABC Trucking, Inc. West Fleet - Hybrid	0.0	0.5	0.54	0.937	1.260	0.5	0.59	0.998	1.372	0.5	0.59

# Accessing Your Reports



SmartWay Reports

Please select the report you would like to view:

- Internal Metrics** Estimates the CO<sub>2</sub>, NO<sub>x</sub>, PM, and Black Carbon emissions for your fleets. You can view these estimates based on truck class, fuel type, or fleet.
- Fleet Description(s)** Displays all of the data you entered in the Fleet Description(s) section.
- General Information** Displays all of the data you entered in the General Information section.
- Truck Counts** Displays all of the data you entered in the Engine Model & Year section.
- Activity Information** Displays all of the data you entered in the Activity Information section.
- Reefer Fuel Consumption** Displays all of the data you entered in the Reefer Fuel screen in the Activity Info section.
- PM Reduction Strategies** Displays all of the data you entered in the PM Reduction section.
- Comments** Displays all of the comments that have been entered throughout the tool.
- Out of Range** Displays all of the values throughout the Tool that were not within the expected range.
- Data Sources** Displays all of the data source information you provided throughout the Tool.
- Give Us Feedback** Displays the feedback and suggestions you provided in Step 5.
- Public Disclosure Report** Displays the Scope 1, Scope 2, biogenic and non-carbon emissions.

**BACK** **HELP** **ZOOM IN**

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- Tool data reports are strictly internal to what you have entered into the tool.
- Good for double-checking your inputs.

# Accessing Your Reports

SmartWay Reports



## Select the level of detail you wish to display

- Display only totals
- Display details for each Fleet
- Display details for each Truck Class
- Display details for each Fleet and Truck Class combination
- Display details for each Fuel Type
- Display details for each Fleet and Fuel Type combination
- Display details for each Fleet, Fuel Type, and Truck Class combination



OK



HELP

ZOOM  
IN

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# Accessing Your Reports



**Internal Metrics**

Report generated on: 02/06/2018

Partner: ABC Trucking, Inc.

Data Year: 2017

Tool: Truck

Display Option #7: By Fleet, Fuel Type, and Truck Class

CO2	Total Emissions (Short Tons)	Total Miles			Loaded Miles				Revenue Miles				
		Grams per Mile (Total)	Grams per Average Payload T on-Mile (Total)	Grams per T thousand Cubo Foot-Miles (Total)	Grams per T thousand Utilized Cubo Foot-Miles (Total)	Grams per Mile (Loaded)	Grams per Average Payload T on-Mile (Loaded)	Grams per T thousand Cubo Foot-Miles (Loaded)	Grams per T thousand Utilized Cubo Foot-Miles (Loaded)	Grams per Mile (Revenue)	Grams per Average Payload T on-Mile (Revenue)	Grams per T thousand Cubo Foot-Miles (Revenue)	Grams per T thousand Utilized Cubo Foot-Miles (Revenue)
ABC Trucking, Inc. East Operations - Diesel - 7	2,333	1,413	152	563	632	1,459	157	581	653	1,459	157	581	653
ABC Trucking, Inc. East Operations - Diesel - 80	17,362	2,103	114	804	663	2,218	120	606	699	2,218	120	636	699
ABC Trucking, Inc. East Operations - Gasoline - 3	652	1,321	943	2,179	2,477	1,386	990	2,287	2,598	1,476	1,054	2,435	2,787
ABC Trucking, Inc. East Operations - Gasoline - 4	1,020	1,546	663	2,208	2,481	1,750	751	2,800	2,809	1,750	751	2,500	2,809
ABC Trucking, Inc. West Operations - Diesel - 6	550	1,721	341	1,243	1,429	2,080	412	1,903	1,727	2,080	412	1,503	1,727
ABC Trucking, Inc. West Operations - Diesel - 80	14,572	1,922	102	603	663	2,139	113	671	738	2,139	113	671	738
ABC Trucking, Inc. West Operations - Gasoline - 3	93	1,114	552	1,576	1,715	1,176	582	1,666	1,811	1,176	582	1,666	1,811
ABC Trucking, Inc. West Operations - LPG - 5	69	885	327	1,381	1,778	938	346	1,433	1,885	938	346	1,433	1,885
ABC Trucking, Inc. West Operations - LNG - 3	131	765	607	1,084	1,306	969	769	1,373	1,654	969	769	1,373	1,654
ABC Trucking, Inc. West Operations - CNG - 5	124	1,190	439	1,816	2,215	1,258	464	1,900	2,341	1,258	464	1,920	2,341
ABC Trucking, Inc. West Operations - Electric - 20	6	233	466	662	1,004	253	507	1,092	253	507	710	1,092	253
ABC Trucking, Inc. West Operations - Hybrid - 3	28	1,044	1,099	1,941	2,696	1,137	1,197	2,113	2,935	1,137	1,197	2,113	2,935

NOx	Total Emissions (Short Tons)	Total Miles			Loaded Miles				Revenue Miles				
		Grams per Mile (Total)	Grams per Average Payload T on-Mile (Total)	Grams per T thousand Cubo Foot-Miles (Total)	Grams per T thousand Utilized Cubo Foot-Miles (Total)	Grams per Mile (Loaded)	Grams per Average Payload T on-Mile (Loaded)	Grams per T thousand Cubo Foot-Miles (Loaded)	Grams per T thousand Utilized Cubo Foot-Miles (Loaded)	Grams per Mile (Revenue)	Grams per Average Payload T on-Mile (Revenue)	Grams per T thousand Cubo Foot-Miles (Revenue)	Grams per T thousand Utilized Cubo Foot-Miles (Revenue)
ABC Trucking, Inc. East Operations - Diesel - 7	4.0	2.4	0.26	0.954	1.072	2.5	0.27	0.965	1.107	2.5	0.27	0.985	1.107
ABC Trucking, Inc. East Operations - Diesel - 80	15.0	1.8	0.10	0.523	0.574	1.9	0.10	0.551	0.606	1.9	0.10	0.551	0.606
ABC Trucking, Inc. East Operations - Gasoline - 3	0.2	0.5	0.33	0.780	0.863	0.5	0.35	0.797	0.906	0.5	0.37	0.849	0.965
ABC Trucking, Inc. East Operations - Gasoline - 4	0.3	0.4	0.19	0.641	0.720	0.5	0.22	0.726	0.816	0.5	0.22	0.726	0.816
ABC Trucking, Inc. West Operations - Diesel - 6	0.2	0.8	0.15	0.566	0.649	0.9	0.19	0.682	0.784	0.9	0.19	0.682	0.784
ABC Trucking, Inc. West Operations - Diesel - 80	14.6	1.9	0.10	0.605	0.665	2.1	0.11	0.673	0.740	2.1	0.11	0.673	0.740
ABC Trucking, Inc. West Operations - Gasoline - 3	0.0	0.5	0.25	0.724	0.787	0.5	0.27	0.764	0.831	0.5	0.27	0.764	0.831
ABC Trucking, Inc. West Operations - LPG - 5	0.1	0.7	0.27	1.125	1.480	0.8	0.29	1.193	1.569	0.8	0.29	1.193	1.569
ABC Trucking, Inc. West Operations - LNG - 3	0.2	1.0	0.77	1.366	1.649	1.2	0.97	1.733	2.088	1.2	0.97	1.733	2.088
ABC Trucking, Inc. West Operations - CNG - 5	0.1	0.6	0.23	0.967	1.179	0.7	0.25	1.022	1.246	0.7	0.25	1.022	1.246
ABC Trucking, Inc. West Operations - Electric - 20	0.0	0.2	0.31	0.430	0.661	0.2	0.33	0.468	0.719	0.2	0.33	0.468	0.719
ABC Trucking, Inc. West Operations - Hybrid - 3	0.0	0.5	0.53	0.928	1.289	0.5	0.57	1.011	1.404	0.5	0.57	1.011	1.404

PM2.5	Total Emissions (Short Tons)	Total Miles			Loaded Miles				Revenue Miles				
		Grams per Mile (Total)	Grams per Average Payload T on-Mile (Total)	Grams per T thousand Cubo Foot-Miles (Total)	Grams per T thousand Utilized Cubo Foot-Miles (Total)	Grams per Mile (Loaded)	Grams per Average Payload T on-Mile (Loaded)	Grams per T thousand Cubo Foot-Miles (Loaded)	Grams per T thousand Utilized Cubo Foot-Miles (Loaded)	Grams per Mile (Revenue)	Grams per Average Payload T on-Mile (Revenue)	Grams per T thousand Cubo Foot-Miles (Revenue)	Grams per T thousand Utilized Cubo Foot-Miles (Revenue)
ABC Trucking, Inc. East Operations - Diesel - 7	0.15	0.093	0.0100	0.0372	0.0418	0.096	0.0104	0.0384	0.0431	0.096	0.0104	0.0384	0.0431
ABC Trucking, Inc. East Operations - Diesel - 80	0.14	0.016	0.0009	0.0047	0.0052	0.017	0.0009	0.0050	0.0055	0.017	0.0009	0.0050	0.0055
ABC Trucking, Inc. East Operations - Gasoline - 3	0.00	0.008	0.0058	0.0133	0.0151	0.008	0.0080	0.0140	0.0159	0.009	0.0084	0.0149	0.0169
ABC Trucking, Inc. East Operations - Gasoline - 4	0.01	0.014	0.0058	0.0193	0.0217	0.015	0.0086	0.0218	0.0245	0.015	0.0086	0.0218	0.0245
ABC Trucking, Inc. West Operations - Diesel - 6	0.00	0.009	0.0018	0.0065	0.0075	0.011	0.0022	0.0078	0.0090	0.011	0.0022	0.0078	0.0090
ABC Trucking, Inc. West Operations - Diesel - 80	0.11	0.015	0.0008	0.0047	0.0051	0.017	0.0009	0.0052	0.0057	0.017	0.0009	0.0052	0.0057
ABC Trucking, Inc. West Operations - Gasoline - 3	0.00	0.010	0.0047	0.0135	0.0147	0.010	0.0080	0.0155	0.010	0.0080	0.0142	0.0142	0.0155
ABC Trucking, Inc. West Operations - LPG - 5	0.00	0.008	0.0030	0.0124	0.0163	0.009	0.0032	0.0131	0.0173	0.009	0.0032	0.0131	0.0173
ABC Trucking, Inc. West Operations - LNG - 3	0.00	0.009	0.0074	0.0133	0.0160	0.012	0.0094	0.0168	0.0202	0.012	0.0094	0.0168	0.0202
ABC Trucking, Inc. West Operations - CNG - 5	0.00	0.005	0.0017	0.0071	0.0087	0.005	0.0018	0.0075	0.0092	0.005	0.0018	0.0075	0.0092
ABC Trucking, Inc. West Operations - Electric - 20	0.00	0.014	0.0284	0.0398	0.0612	0.015	0.0309	0.0433	0.0665	0.015	0.0309	0.0433	0.0665
ABC Trucking, Inc. West Operations - Hybrid - 3	0.00	0.008	0.0089	0.0167	0.0218	0.009	0.0097	0.0171	0.0238	0.009	0.0097	0.0171	0.0238

# Accessing Your Reports



? This tool has been reviewed by [The World Resource Institute](#) for conformance with the [GHG Protocol Corporate Standard](#)

Report generated on: 02/06/2018  
Data Year: 2017

Activity Information  
Partner: ABC Trucking, Inc.  
Tool: Truck

Fleet Name	Fuel Type	Class	Number of Trucks	Fuel (Gallons or kWhr)*	Barrels of Oil**	Barrels of Diesel/Gasoline	Biofuel (B100/E100 Equiv. Gals.)	Vehicle Efficiency***	Total Annual Miles Driven	Total Annual Revenue Miles	Total Annual Empty Miles	Average Payload (tons/truck)*	Truck Cargo Volume (cu ft/truck)*	Average Used Cargo Volume % *	% Highway or Rural Driving*	% Urban Driving (Under 25 mph)*	% Urban Driving (25 mph to 50 mph)*	% Urban Driving (Over 50 mph)*	Average Idle Hours (per truck per year)
ABC Trucking, Inc.: East Operations	Diesel	7	25	207,969	20,667	4,921	1,300	7.2	1,497,896	1,450,893	47,003	9.30	2,510	89.00%	72%	13%	11%	4%	821
ABC Trucking, Inc.: East Operations	Diesel	8b	60	1,547,896	153,822	36,624	9,679	4.8	7,487,968	7,100,962	387,006	18.46	3,485	91.00%	88%	6%	5%	1%	729
ABC Trucking, Inc.: East Operations	Gasoline	3	10	68,987	3,631	1,643	0	6.5	447,896	400,894	21,002	1.40	606	88.00%	62%	18%	15%	5%	560
ABC Trucking, Inc.: East Operations	Gasoline	4	15	107,896	5,679	2,569	0	5.5	598,589	528,586	70,003	2.33	700	89.00%	72%	13%	11%	4%	300
<b>Total ABC Trucking, Inc.: East Operations</b>	<b>All</b>	<b>All</b>	<b>110</b>	<b>1,932,748</b>	<b>183,799</b>	<b>45,757</b>	<b>10,979</b>	<b>5.2</b>	<b>10,032,349</b>	<b>9,481,335</b>	<b>525,014</b>	<b>15.37</b>	<b>3,045</b>	<b>90.45%</b>	<b>83%</b>	<b>8%</b>	<b>7%</b>	<b>2%</b>	<b>676</b>
ABC Trucking, Inc.: West Operations	Diesel	6	10	48,969	4,897	1,166	0	5.9	289,689	239,682	50,007	5.05	1,384	87.00%	62%	18%	15%	5%	402
ABC Trucking, Inc.: West Operations	Diesel	8b	60	1,298,584	129,858	30,919	0	5.3	6,879,689	6,179,682	700,007	18.86	3,186	91.00%	78%	11%	8%	3%	551
ABC Trucking, Inc.: West Operations	Gasoline	3	15	9,874	520	235	0	7.7	75,987	71,986	4,001	2.02	706	92.00%	74%	13%	10%	3%	245
ABC Trucking, Inc.: West Operations	LPG	5	10	10,582	N/A	N/A	N/A	6.7	70,658	66,652	4,006	2.71	655	76.00%	35%	31%	26%	8%	559
ABC Trucking, Inc.: West Operations	LNG	3	10	26,524	N/A	N/A	N/A	5.8	154,898	122,276	32,612	1.26	706	83.00%	49%	23%	21%	7%	590
ABC Trucking, Inc.: West Operations	CNG	5	15	16,020	N/A	N/A	N/A	5.9	94,666	89,552	5,114	2.71	655	82.00%	32%	32%	27%	9%	428
ABC Trucking, Inc.: West Operations	Electric	2b	2	9,547	N/A	N/A	N/A	2.6	24,879	22,877	2,002	0.50	357	65.00%	N/A	N/A	N/A	N/A	
ABC Trucking, Inc.: West Operations	Gasoline Hybrd	3	4	2,889	152	69	0	8.5	24,589	22,581	2,008	0.95	538	72.00%	35%	30%	26%	9%	233
<b>Total ABC Trucking, Inc.: West Operations</b>	<b>All</b>	<b>All</b>	<b>126</b>	<b>1,422,989</b>	<b>135,427</b>	<b>32,389</b>	<b>0</b>	<b>5.4</b>	<b>7,615,055</b>	<b>6,815,288</b>	<b>799,757</b>	<b>17.34</b>	<b>2,970</b>	<b>90.30%</b>	<b>75%</b>	<b>12%</b>	<b>9%</b>	<b>3%</b>	<b>473</b>
<b>ENTIRE PARTNER TOTALS</b>			<b>236</b>	<b>3,355,737</b>	<b>319,226</b>	<b>78,146</b>	<b>10,979</b>	<b>5.3</b>	<b>17,647,404</b>	<b>16,296,623</b>	<b>1,324,771</b>	<b>16.22</b>	<b>3,012</b>	<b>90.38%</b>	<b>80%</b>	<b>10%</b>	<b>8%</b>	<b>2%</b>	<b>568</b>




# Accessing Your Reports

## Year-to-Year Performance

- You will need a previous year's file for comparison, so keep all of your information in a directory that you can access
- Great for looking at performance trends

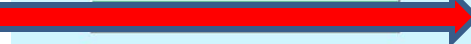
SmartWay Truck: Home

 **Data Year 2017** OMB 2060-0663 Expiration Date 07/31/2017 (Revised 2014) **Truck** United States Version: 2.0.17a Released on: 01/12/2018

Please complete the following steps. Check boxes on the left indicate successful completion of each step. For more information, select the 'Help' button.

1. **Enter Partner Name** (Exactly as it should appear on the SmartWay website):  
ABC Trucking, Inc.
2. **Contact Information**
3. **Fleet Description(s)**
4. **Data Entry** (Double-click the fleet name or select and hit Enter):  
ABC Trucking, Inc.: East Operations - Complete (with Warnings)  
ABC Trucking, Inc.: West Operations - Complete (with Warnings)
5. **Give us Feedback** ? Optional survey to help us improve your SmartWay experience.
6. **Generate a (.xml) data file** ? To complete your submission, email the small (.xml) data file and your large (.xism) tool file to EPA. If your email size limit cannot handle the tool file, send only the smaller data file.

**YOUR RESULTS**

 **Review your Year-to-Year Performance** ?

**BACK** **SAVE** **HELP** **ZOOM IN** **PRINT SCREEN** **QUIT** **Screen Demo**

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# Year-to-Year Reports

SmartWay Truck Year-to-Year Comparison

**In order to run a comparison report, you must have a completed Truck Tool from the previous year.**  
You can compare the data in this tool to data in a tool from last year.

Select the "Load Data" button to import the data from the prior year's tool that you would like to compare into this Tool.

Next, choose the units in which you would like the fuel-related components of the report to be expressed.

Next, Choose whether you would like to see the comparison at the Partner (Company) level or the fleet level. If you choose the fleet level, select the fleet(s) from each list that you would like to compare. (Note that the report will combine all of the selected fleets from each list.)

Finally, select RUN REPORT to generate the report.

**1. Load Data from Prior Year:**  
Tool year: 2015

**2. Select Units for Displaying Fuel-Related Information:**  
 Display Fuel in: Diesel Gallon Equivalents

**3. Choose Comparison Level:**  
 Partner-Level  
 Fleet-Level

Select a fleet from each of the lists below that you would like to compare. You may choose multiple fleets from each list, and the comparison report will combine all of the selected fleets from each list.

Fleets for this tool:

Fleets for previous year's tool:

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- If you were in SmartWay in previous years, you can compare your data to see how you've changed over time.
- Also good for double-checking your inputs... a 200% change from one year to the next is a trouble sign.

# Year-to-Year Reports

Fleet Name(s)			Webinar Example Truck Tool	Webinar Example Truck Tool
Working Contact:			Ex Ample	Ex Ample
Phone		X	888-881-2364 / 1336	888-555-7897
SCAC(s)			ABCD	ABCD
MCN			#1234567	#1234567
DOT			#123456	#123456
NSC		X	#123456	N/A
Fleet Type			For-Hire	For-Hire
Ranking Category			Flatbed	Flatbed
Body Types			Flatbed(100%)	Flatbed(100%)
MPG	-3.3%	-0.24	6.91	7.15
Miles Per Truck	3.9%	1,834	49,156	47,323
Average Payload (tons/truck)*	-10.8%	-1.8	14.7	16.5
Truck Cargo Volume (cu ft/truck)*	-0.2%	-4	2,232	2,236
Average Used Cargo Volume %*	1.8%	1%	82%	81%
% Highway or Rural Driving*	0.0%	0%	85%	85%
% Urban Driving (Under 25 mph)*	0.0%	0%	7%	7%
% Urban Driving (25 mph to 50 mph)*	0.0%	0%	6%	6%
% Urban Driving (Over 50 mph)*	0.0%	0%	2%	2%
Average Idle Hours (per truck per year)	0.1%	1	778	777
Number of Trucks	-38.0%	-882	1,439	2,321
Class 2b		-	-	-
Class 3	-39.8%	-123	186	309
Class 4		-	-	-
Class 5	-43.4%	-33	43	76
Class 6		-	-	-
Class 7	-36.0%	-215	383	598
Class 8a	-51.7%	-30	28	58
Class 8b	-37.6%	-481	799	1,280
Total Annual Miles Driven	-35.6%	-39,099,825	70,735,722	109,835,547
Total Annual Revenue Miles	-35.8%	-23,558,368	42,204,861	65,763,229
Total Annual Empty Miles	-35.4%	-15,606,400	28,466,127	44,072,527
Fuel (Gallons or kWhr)	-33.4%	-5,130,490	10,231,090	15,361,580
Gallons of Diesel Used, incl. Reefer	-33.4%	-5,130,490	10,231,090	15,361,580

# Hints for Best Data Analysis

- Keep all of your files in a secure directory, with a subdirectory for each submission year.
- Save each year's SmartWay tools, user guides, and technical documents for quick reference.
- Save the public SmartWay carrier performance ranking spreadsheet each year.
- Make sure your company has a succession plan so you don't lose older data
- In the SmartWay tool-
  - Use the comment section of the tool to record notes
  - Accurately and completely fill out the data sources tab so you can quickly access the same (or better) data sources next year
  - Keep contact information up-to-date
- Track your progress in data collection year-to-year and seek to collect better data each year.
- Develop an "information funnel."
  - Develop standardized reports or file formats for people to send you data.
  - SmartWay has data sheets you can use as templates.



# Remember, Data is powerful

- Make sure people in your organization know you have the data and publicize your reports to gain visibility.
- Use data reporting to improve your bottom line and take credit for it.
- Implement a Kaizen process for data quality; use SmartWay as a driver for improvement and to achieve your personal organizational goals.



- Invest in Big Data. Companies are gaining competitive advantage through the use of big data. SmartWay reporting should be a small component of your overall data handling capabilities.
- Consultants are available to assist you.
- Your Partner Account Manager can help you think of strategies to improve your data.

# **How Shippers use SmartWay data and what it means for you**

# How Do Shippers Use SmartWay Scores?



- Shippers have something called Corporate Social Responsibility Reporting...
  - They need to determine their emissions from many sources, and freight is one of these.
  - SmartWay provides a standardized way of calculating these emissions.
  - Without SmartWay, many shippers would be asking carriers for their information.
  - Shipper emissions show up on Shareholder reports, Social Responsibility Reports, Carbon Disclosure Reporting, Greenhouse Gas Protocol reporting, etc.
- Relating to SmartWay Carriers, some Shippers:
  - Require their carriers to be SmartWay.
  - Require their carriers to be certain bin levels within SmartWay (1 or 2).
  - Give preferential fuel surcharge rates to SmartWay carriers or high performing SmartWay carriers.
  - Give bonus points in bid proposals and carrier selection criteria.
  - Request carriers submit their SmartWay registration document with a bid.

# What does a Shipper Tool Look Like?



SmartWay Shipper Tool: BStar Shipping - Retail

Awards/Data Entry Selection		Input Carriers	Activity Data	% SmartWay	Data Display	Shipper Strategies
Instructions	Match My Carriers	Outside Data Import	Export Carriers	Manual Input SmartWay Carriers	Manual Input Non-SmartWay Carriers	Optional Carrier Differentiation

**Filter**

Carrier Name  Address1

City

Carrier Mode  Ranking Category  SCAC  MCN  DOT

All  All

State  ZIP

Apply Filter  Remove Filter

**Available SmartWay Carriers: 3,337**

Carrier Mode	Ranking Category	SCAC	MCN	DOT	Address >>>
Barge					16150 Main Circle Driv
Barge					16150 Main Circle Driv
Barge					1151 Fairview Ave. N
Barge					4400 Harding Pike
Barge					P.O. Box 571
Logistics		TVQI	MC376181	DOT2225931	60 Doughboy Road
Logistics		AZTD	MC510449		115 Corporate Drive

Add Selected Carriers to List Below

Press the CTRL button to select multiple items

**Selected SmartWay Carriers: 4**

Carrier Mode	Ranking Category	SCAC	MCN	DOT
Logistics		AKFO	MC684924	DOT2244817
Truck	Package	CCRN	MC359012	DOT806892
Truck	Refrigerated	NTTK	MC361864	DOT813137
Truck	LTL/Dry Van	OAKH		DOT0008314

Delete Selected Carriers

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- Shippers are able to manually add SmartWay carriers to their list, or upload a data file containing their SmartWay carriers to their tool.
- Either way, it requires the ability to match their information about the carrier with what the carrier has given to SmartWay.



# What does a Shipper Tool Look Like?



SmartWay Shipper Tool: BStar Shipping - Retail

**Awards/Data Entry Selection**    **Input Carriers**    **Activity Data**    **% SmartWay**    **Data Display**    **Shipper Strategies**

The carrier fleets identified in the previous steps are shown below. Select the "Tag Info" button to show any optional carrier differentiators at the top of this screen, and select the "Close" button to re-display these instructions.

Next, for each carrier, choose a Data Availability option that reflects the information you have for that carrier. Based on the data you provide, the per-carrier emission inventory and emission efficiencies will be displayed in the subsequent tabs. Next, enter the data fields that are appropriate for the Data Availability option you selected. The required fields will be activated (white); other fields will be grayed out.

Once you have completed entering your data, select the "Describe Data Source" button just below these instructions to describe the source of all the information you entered.

Finally, select the % SmartWay tab or the NEXT button to proceed. If the system detects problems with the information you've entered, it will automatically highlight the row number and provide detailed information about the error/warning. Select a highlighted row number for information about errors/warnings for that particular row. You can also run this validation process by selecting the Validate Screen button at the bottom of the screen. A red highlight indicates that data is missing or is significantly higher/lower than the industry average, while a yellow highlight indicates the value is somewhat higher/lower than the industry average. Red highlighted cells must be addressed before proceeding to the next screen, by entering missing values (if applicable) or by double-clicking on the cell to enter a detailed explanation regarding the high/low value. You may also enter text explanations for yellow-highlighted cells, although such entries are optional.

Row	Selected Carriers	Carrier Mode	Ranking Category	Data Availability *	Ton-Miles	Total Miles**	Average Payload
1	Tag Info Agmark Logistics, LLC	Logistics		a - Ton-miles and Total miles	15,555,555	758,957	20.5
2	Tag Info Corporate Courier Inc	Truck	Package	a - Ton-miles and Total miles	36,365,899	3,985,896	9.1
3	Tag Info Night Train Trucking, Inc	Truck	Refrigerated	d - Total miles only	72,126,012	3,658,958	19.7
4	Tag Info Night Train Trucking, Inc	Truck	Refrigerated	c - Total miles & Avg. Payload	40,294,480	2,154,785	18.7
5	Tag Info non-SmartWay Logistics Carrier	Logistics		b - Ton-miles & Avg. Payload	23,589,696	1,363,566	17.3
6	Tag Info non-SmartWay Multi-modal Car	Multi-modal		a - Ton-miles and Total miles	36,857,489	2,063,652	17.9
7	Tag Info non-SmartWay Truck Carrier	Truck		c - Total miles & Avg. Payload	79,768,744	3,625,852	22
8	Tag Info Oak Harbor Freight Lines	Truck	LTL/Dry Van	b - Ton-miles & Avg. Payload	325,896,398	38,797,190	8.4

**\* NOTE about new Data Availability Options**

\* Data Availability:  
a = (Preferred) I know both Ton-miles and Total Miles.  
b = I know Ton-miles and Average Payload.  
c = I know Total Miles and Average Payload.  
d = I know Total Miles only.

**Totals**

Ton-Miles Total: 630,454,273

Total Miles Total: 56,408,856

Weighted Average Payload: 13.3

\*\* Total Miles = truck, railcar, air, and/or barge-miles (NOT train or tug-miles).  
^ Select the 'Validate Screen' button to display/update the Average Payload values.

**SELECT "VALIDATE SCREEN" TO CALCULATE WEIGHTED AVG PAYLOAD**

**BACK**    **NEXT**    **ZOOM IN**    **PRINT SCREEN**    **SAVE**    **HOME**    **VALIDATE SCREEN**    **ADD COMMENTS**    **HELP**    **Screen Demo**

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- Shippers input the amount of freight in miles and ton-miles they haul with each carrier.
- This is indexed by each carrier's emission metrics to produce mass emissions.
- Ton-miles x grams/ton-mile = grams
- These numbers are then summed to produce a total mass emissions from freight for the Shipper.

# What does a Shipper Tool Look Like?



SmartWay Shipper Tool: BStar Shipping - Retail

Awards/Data Entry Selection    Input Carriers    Activity Data    % SmartWay    **Data Display**    Shipper Strategies

Emissions Summary    **Carrier Performance**    Carrier Performance (Ranking Category Detail)

This display allows you to look at your company's emissions-related performance by mode and optional tags. Use the drop-down boxes provided to filter your results. You can display carrier-specific emission factors by choosing the appropriate option from the Display Type drop-down. In addition, if you selected Emissions Footprint and completed the Activity Data screen, you can also display mass emissions in tons per year, as well as the associated category ranking (for non-rail/barge/air carriers). (If you selected % SmartWay Only, this mass emissions and category ranking options are not available.) In viewing your results, use the icon to the left of each mode name to hide/reveal details for that particular mode.

Display Results For:    Display Type: Emission Factors    Inbound / Outbound: All    Domestic / International: All    Business Unit: All    ID Code: All    Internal Shipper Segment 1: All    Internal Shipper Segment 2: All

Selected Carriers	Ranking Category	CO2		NOx		PM10		PM2.5	
		g/mile	g/ton-mile	g/mile	g/ton-mile	g/mile	g/ton-mile	g/mile	g/ton-mile
+ Logistics Carriers (2)		2,569	558	27.85	4.316	1.435	0.3886	1.416	0.3886
+ Multi-modal Carriers (1)		2,154	195	21.50	1.700	0.825	0.5170	0.875	0.5170
- Truck Carriers (5)		1,743	210	6.91	0.934	0.281	0.0456	0.278	0.0449
Corporate Courier Inc	Package	900	383	3.05	1.500	0.137	0.0810	0.137	0.0810
Night Train Trucking, Inc	Refrigerated	1,840	88	8.40	0.425	0.185	0.0093	0.185	0.0093
Night Train Trucking, Inc	Refrigerated	1,840	88	8.40	0.425	0.185	0.0093	0.185	0.0093
non-SmartWay Truck Car		2,437	484	29.24	3.330	1.242	0.1680	1.205	0.1630
Oak Harbor Freight Lines	LTL/Dry Van	1,750	166	5.00	0.460	0.220	0.0242	0.220	0.0242
Composite Weighted Average		1,789	231	8.23	1.189	0.344	0.0944	0.343	0.0938

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- Shippers can see and track carrier performance.
- Note: A non-SmartWay carrier will always have a worse emission factor than a SmartWay partner.
- The more freight a shipper moves with a cleaner carrier, the lower its overall emissions will be...making the shipper happier.

# But What Do I Tell My Shipper?

***“Your SmartWay score...  
Give it to me now.”***



- Example answer: SmartWay doesn't have a single score for carriers. SmartWay has 6 scores. Two metrics: g/mile and g/ton-mile, for three pollutants: carbon dioxide (CO<sub>2</sub>), oxides of nitrogen (NO<sub>x</sub>), and particulate matter (PM). I can email you my 6 scores, or you can find them on the SmartWay website. Are you a member of SmartWay? If so, you can call or email them and they will explain the SmartWay “Scoring” system in detail.

# Shipper Answers Cheat Sheet








- SmartWay website: <https://www.epa.gov/smartway>
- Location of SmartWay performance ranking spreadsheet: (Your scores are here) <https://www.epa.gov/smartway/smartway-carrier-performance-ranking>
- Location of SmartWay Partner List: If the Shipper is on the list they can call their SmartWay Partner Account Manager (PAM):
  - <https://www.epa.gov/smartway/smartway-partner-list>
- SmartWay hotline (If they don't know their PAM) 734-214-4767
- SmartWay Email (If they don't know their PAM and don't like to call) [smartway\\_transport@epa.gov](mailto:smartway_transport@epa.gov)
- This presentation will be uploaded to: <https://www.epa.gov/smartway/smartway-webinars-events>

# Survey Question

Question: Do you think SmartWay should **also** have a simple composite score for Shippers who do not understand the 6 component scoring system?

## Wile E. Coyote Transportation

SmartWay category: Truckload Dry Van

	CO2		Oxides of Nitrogen (NOx)		Particulate Matter (PM)		Composite Score
	g/mile	g/ton-mile	g/mile	g/ton-mile	g/mile	g/ton-mile	
	CO2 is caused by burning fuel. So the less fuel you burn, the more money you save and the less CO2 you emit.		NOx causes Smog, contributes to Ozone Action Days, and Acid Rain. NOx emissions are harmful to both humans and the environment. To improve your score, buy newer trucks		PM causes breathing problems, can lead to lung cancer, and contributes to prolonged sickness. PM tends to concentrate in the areas in which it is emitted. To improve your score, buy newer trucks.		Your composite score is an equally weighted combination of all your 6 SmartWay metric scores shown here. Your composite score is an overall indication of how well you are performing in the SmartWay Transport Partnership.
<b>SmartWay Rank</b>	This score indicates your performance on a mpg basis.	This score indicates your fuel efficiency performance on a per weight basis. Higher payloads will improve your g/ton-mile performance.	This score indicates your efficiency by how much NOx you emit on a per mile basis.	This score indicates your NOx performance on a per weight basis. Higher payloads will improve your g/ton-mile performance.	This score indicates your efficiency by how much PM you emit on a per mile basis.	This score indicates your PM performance on a per weight basis. Higher payloads will improve your g/ton-mile performance.	
<b>Congratulations! Top Performance</b>	<b>1</b>						
<b>Better than Average (But not the best)</b>	<b>2</b>						
<b>Average Performance (Middle of the Pack)</b>	<b>3</b>						
<b>Less efficient than Average Improvement is Needed</b>	<b>4</b>						
<b>Least Efficient Non-competitive Business Model</b>	<b>5</b>						

**EXAMPLE**

Your SmartWay scores (1-5) can be viewed at: <https://www.epa.gov/smartway/smartway-carrier-performance-ranking>

$(2+2+5+5+5+5) / 6 = 4$   
 You are close to the top rank for CO2, keep up your improvement efforts. However, your NOx and PM scores are dragging you down; try phasing in newer trucks sooner if possible.

# Survey Question

Question: Should SmartWay drop the information collection in the SmartWay Truck Tool that isn't used for specifically for Scoring calculations?

Truck: ABC Trucking, Inc.: East Operations

General Information Diesel Gasoline LPG LNG CNG Electric Hybrid Data Sources

Engine Model Year & Class Activity Information PM Reduction

Input your activity information in the white boxes by truck class. Green boxes will appear underneath some data entry cells that will activate a pop-up screen to help you with your inputs. The totals for all your trucks will be summed/averaged on the left.

	Totals/Average	Input Data: by Truck Class	
Diesel	All Classes	7	8b
Total Miles Driven (exact values)	8,585,864	1,497,896	7,487,968
Revenue Miles Driven (exact values)	8,551,855	1,450,893	7,100,962
Empty Miles Driven (exact values)	434,009	47,003	387,006
Gallons of Diesel Used, incl. Biodiesel & Reefer (exact values)	1,755,865	207,969	1,547,896
	MPG check -->	7.2	4.8
	Miles per truck check -->	59,916	124,799
Gallons of Biodiesel (B100 Equivalents)	10,979	Input Biodiesel	Allocate Diesel Using class MPG
Average Payload (tons) - Cargo Weight Only One ton = 2000 lbs	16.93	9.3	18.46
Truck Cargo Volume (cubic feet)	3,322	2,510	3,485
Average Used Cargo Volume % (excluding empty miles)	90.67	89	91
Road Type / Speed Categories	13 / 11 / 4 / 72*	6 / 5 / 1 / 88*	
	Enter Speeds	Enter Speeds	
Average Annual Idle Hours per Truck	796	821	729
	Idling Hours Calculator (All Classes)		

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Truck: ABC Trucking, Inc.: East Operations

General Information Diesel Gasoline LPG LNG CNG Electric Hybrid Data Sources

1. The SmartWay Transport Partnership is now being administered in the United States and Canada. The Partnership operates the same in both countries, allowing partners to submit one tool for all of their US-Canada operations. Partners will be recognized by both national programs and will be listed on both the US and Canadian SmartWay websites. The US and Canadian SmartWay tools produce the same output results, however the Canadian tools use metric rather than English measurements and are available in French as well as English.

Partners should submit to the country where their headquarters is geographically located. If unsure about which country to which you should submit, please contact either national SmartWay Program for assistance.

Please indicate the approximate percentage of operations in the U.S. and Canada.

United States: <http://www.epa.gov/smartway/>  
Canada: <http://www.smartway.nrcan.gc.ca>

90 % Operation in the United States  
 10 % Operation in Canada

2. Fuel types found in this fleet (indicate all that apply):  
 Diesel / Biodiesel  LPG  CNG  Hybrid  
 Gasoline / E85  LNG  Electric

3. Short-haul vs. long-haul split:  
 6 % Short Haul  
 94 % Long Haul

4. Do you broker-out some portion of your company's total freight volume?  
 Yes  No  
 What percent of your total loads shipped last year were brokered?  
 %

5. Ozone Transport Commission (OTC) Information  
 Check the box if your fleet operates in the Northeast United States  
 Have you been asked to join SmartWay by the OTC?  
 Yes  No  
 What percentage of your operation is based in the OTC?  
 15 %  
 What is the percentage based on?  
 Miles  Gallons  Other   
 32,547 Miles

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# Please Remember

- Pay attention to SmartWay emails.
- Make sure SmartWay emails aren't going into your spam folder.
- Have a current SmartWay contact and insure continuity of operations if you leave your position.
- Have a backup person in your organization.
- Save your SmartWay work in a single folder.
- Use SmartWay for benchmarking and Improvement.
- If you have a question- don't hesitate: ask your Partner Manager.
- Know who your Partner Account Manager is!



# Questions?

