

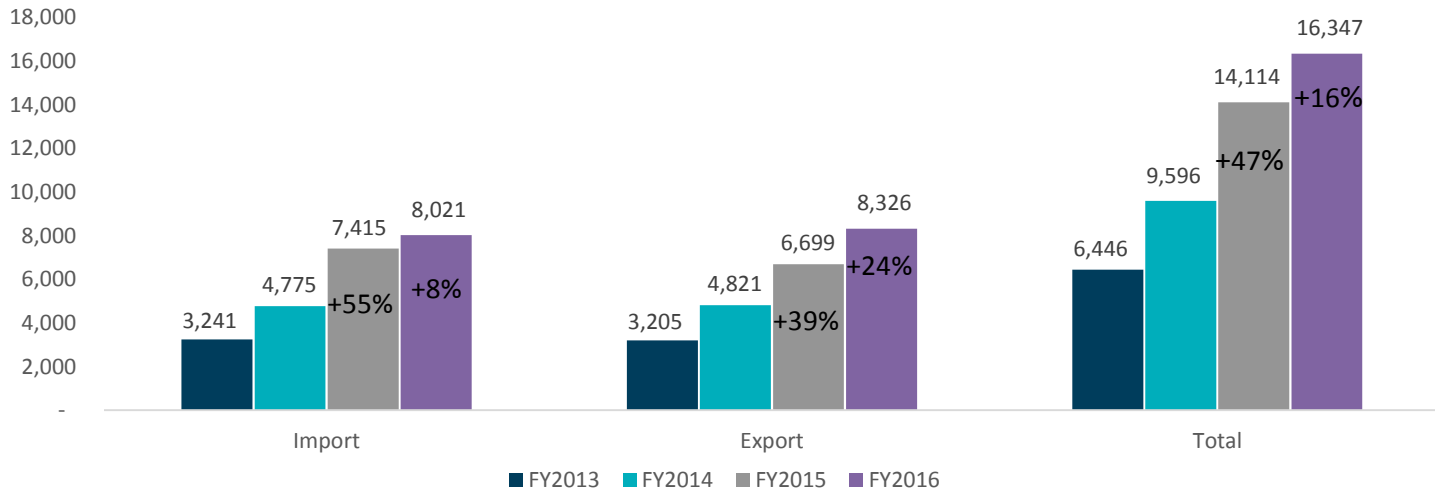
THE PORT OF VIRGINIA

Richmond Marine Terminal Expanded Green Operator Program





VOLUME GROWTH AT RMT



MARINE HIGHWAY EMISSION REDUCTION

| | | Emissions (Tons) | | | | | | | |
|--------------------------------|---------------------------|------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| | | Trips | NOx | CO | HC | PM10 | PM2.5 | SO2 | CO2e |
| 80 FEU Barge Service | Barge Service | 252 | 24.55 | 4.44 | 1.37 | 0.65 | 0.65 | 0.03 | 2312.6 |
| | Truck Service | 13504 | 22.19 | 5.83 | 1.09 | 0.93 | 0.9 | 0.04 | 5545.5 |
| | Difference (Tons) | | 2.36 | -1.39 | 0.28 | -0.28 | -0.25 | -0.01 | -3232.9 |
| | % Change Emissions | | 10.64 | -23.84 | 25.69 | -30.11 | -27.78 | -25.00 | -58.30 |
| Expanded 120 FEU Barge Service | Barge Service | 312 | 30.40 | 5.50 | 1.70 | 0.80 | 0.80 | 0.04 | 2863.22 |
| | Truck Service (+40) | 25984 | 42.70 | 11.22 | 2.10 | 1.79 | 1.73 | 0.08 | 10670.49 |
| | Difference (Tons) | | -12.30 | -5.72 | -0.40 | -0.98 | -0.93 | -0.04 | -7807.27 |
| | % Change Emissions | | -28.81 | -51.00 | -19.13 | -55.03 | -53.53 | -51.74 | -73.17 |

Reductions in every category

RICHMOND AREA PORT USERS

CY16 RICHMOND REGION PORT-RELATED ECONOMIC DEVELOPMENT

| Company | Location | Investment | Job Creation |
|---------------------------------------|-----------------|---------------------|--------------|
| Premier Store Fixtures | Richmond | New | 150 |
| Polykon Manufacturing, LLC. | Henrico County | \$60M New | 50 |
| McKesson Pharmaceutical | Caroline County | \$6M Expansion | 30 |
| L Knife & Son, Inc. | Henrico County | New | 110 |
| Specialty Coating and Laminating, LLC | Hanover | \$2.5M Expansion | 52 |
| RI International | Richmond | \$1M Expansion | 15 |
| Hudson Industries | Henrico County | \$750,000 Expansion | 87 |
| Total | | \$188.25M | 494 |