



MACQUARIE



Macquarie Group Environmental Finance

Gas Star – San Antonio

November 2008

Neil Cohn - Senior Vice President
neil.cohn@macquarie.com
(212) 231-2329



The Macquarie Group is a diversified international provider of banking, financial, advisory and investment services.

- The Macquarie Group is a non-operating holding company with banking and non-banking subsidiaries and has operations in all major financial centres.
- Macquarie is listed on the Australian Securities Exchange under the ticker ASX:MQG with a market capitalization of ~ \$A14.9 billion.
- The Group currently has total assets of ~ \$A232 billion* under management.
- Macquarie has more than 60 offices in 25 countries with over 13,500 employees and approximately 57% of its total operating income is derived from the international markets outside Australia.

Entities	Short-term ratings (S&P/Moody's/ Fitch)	Long-term ratings (S&P/Moody's/ Fitch)
Macquarie Group Limited	A2/P1/F1	A-/A2/A
Macquarie Bank Limited	A1/P1/F1	A/A1/A+



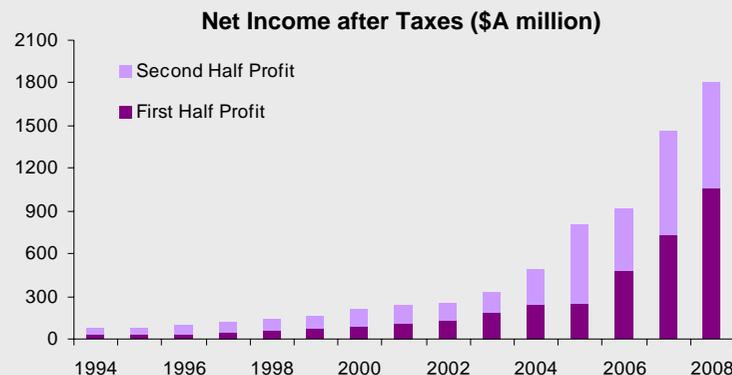
Recent Financial Performance

Macquarie reported its 16th consecutive year of record profit this year despite the increasingly challenging market conditions.

- Increase in total operating income by 15 per cent to \$A8,248 million from \$A7,181 million.
- Consolidated profit after-tax attributable to ordinary equity holders increased 23 per cent to \$A1,803 million from \$A1,463 million.
- International income increased by 14 per cent to \$A4,293 million—accounting for almost 57 per cent of total operating income.
- Total assets under management increased 18 per cent to \$A232 billion.
- Earnings per share increased 13 per cent to \$A6.71 from \$A5.92.

Macquarie's Continuous Profit Growth

(As of Mar 31, 2008)



EUROPE

UK
 Airwave
 Arqiva/NGW
 Bristol Airport
 East London Bus Group
 M6 Toll
 MEIF Renewables**
 Moto (motorway services)
 National Car Parks
 Red Bee Media
 Thames Water
 Wales & West Utilities
 Wightlink Ferries

Isle of Man
 Steam Packet (ferry services)

Belgium
 Brussels Airport

Spain
 Itevelesa (vehicle inspection)

France
 Autoroutes Paris-Rhin-Rhône
 Trois Sources & Lomont windfarms

Germany
 GWE* (heat and power)
 TanQuid (tank storage business)
 Techem (utilities allocation)
 Warnow Tunnel

Denmark
 Copenhagen Airport

Portugal
 Tagus Crossings

The Netherlands
 European Directories**
 NRE* (gas/electricity distribution)
 Obragas Net (gas distribution)

Poland
 Deep Sea Container Terminal

Sweden
 Arlanda Express

NORTH AMERICA

Canada
 407 ETR
 A-25
 AltaLink
 Cardinal Power
 Chapais (biomass facility)
 Edmonton Ring Road
 Erie Shores Wind Farm
 Fraser Surrey Docks
 Halterm Limited (Port)
 Hydro Power Business
 Leisureworld
 New World Gaming
 Sea To Sky
 Whitecourt (biomass facility)

USA
 AIR-serv (tyre inflation)
 American Consolidated Media
 Aquarion Water
 Atlantic Aviation (fixed base operations)
 District Energy (heating/cooling)
 Dulles Greenway
 Duquesne Light
 FastTrack Parking
 Global Tower Partners
 Hanjin Container Terminals**
 Icon Parking

Indiana Toll Road
 International-Matex Tank Terminals
 Longview
 Penn Terminals*
 Puget Energy*
 Skyway
 Smarte Carte
 South Bay Expressway
 The Gas Company
 Waste Industries*

ASIA

South Korea
 Baekyang Tunnel
 Busan New Port Container Terminal
 C&M (cable TV)
 Cheonan Nonsan Expressway
 Daegu East Circular Road
 Incheon Expressway
 Incheon Grand Bridge
 Kwangju 2nd Beltway, Section 1
 Kwangju 2nd Beltway, Section 3-1
 Machang Bridge
 SK E&S (gas distribution)
 Seosuwon-Osan-Pyungtaek Expressway
 Seoul Chuncheon Expressway
 Seoul Subway #9
 Soojungsan Tunnel
 West Sea Power/West Sea Water
 Woomyunsan Tunnel
 Yongin Seoul Expressway

Japan
 Ibukiyama Driveway
 Japan Airport Terminal
 Toyo Tires Turnpike

China/Taiwan
 Changshu Xinghua Port
 Hua Nan Expressway
 InfraVest Wind Power
 Taiwan Broadband Communications



AFRICA AND MIDDLE EAST

South Africa
 Bakwena Platinum Corridor
 N3 Toll
 N4 Maputo Toll
 Neotel
 Kelvin Power

Tanzania
 Kilimanjaro Airport

United Arab Emirates
 Al Ain Industrial City
 ICAD Effluent Treatment Plant
 Industrial City of Abu Dhabi (Phase 2)
 Industrial City of Abu Dhabi (Phase 3)

AUSTRALIA AND NEW ZEALAND

Australia
 AlintaGas Networks
 Broadcast Australia
 Dampier-Bunbury (gas distribution)
 EastLink
 Hobart Airport
 Macquarie Southern Cross
 Multinet
 Retirement Villages Group NSW
 Retirement Villages Group Victoria

Regis Group
 Sydney Airport
 Transtoll
 United Energy Distribution
 Westlink M7
 Zig Inge

New Zealand
 Metlifecare
 PrivateLifeCare
 Retirement Care NZ

As at 31 March 2008 - the assets listed are managed on behalf of investors with various direct % stakes held in each

* Subject to financing and customary closing arrangements

** MEIF Renewables also located in France and Sweden, European Directories also located in Austria, Czech Republic, Denmark, Finland, France, Slovakia and Sweden. Hanjin Container Terminals also located in Japan, Korea and Taiwan

Ability to target GHG mitigation opportunities within our own portfolio:



Airports

+78 million passengers per annum



Roads

+2.3 million cars per day



Rail

+2.7 million passengers per annum



Ferries

+6.1 million passengers per annum



Buses

+290 million passengers per annum



Sea Ports

+4.2 million standard container units handled per annum



Car Parks

+390,000 car spaces



Broadcast Communications

+90 million people through television, telephone and radio infrastructure & newspaper services



Gas¹

+17.1 million households



Water¹

+7.3 million households



Electricity

+3.1 million households



Aged Care/Retirement Villages

+11,700 beds +8,100 units



Directories

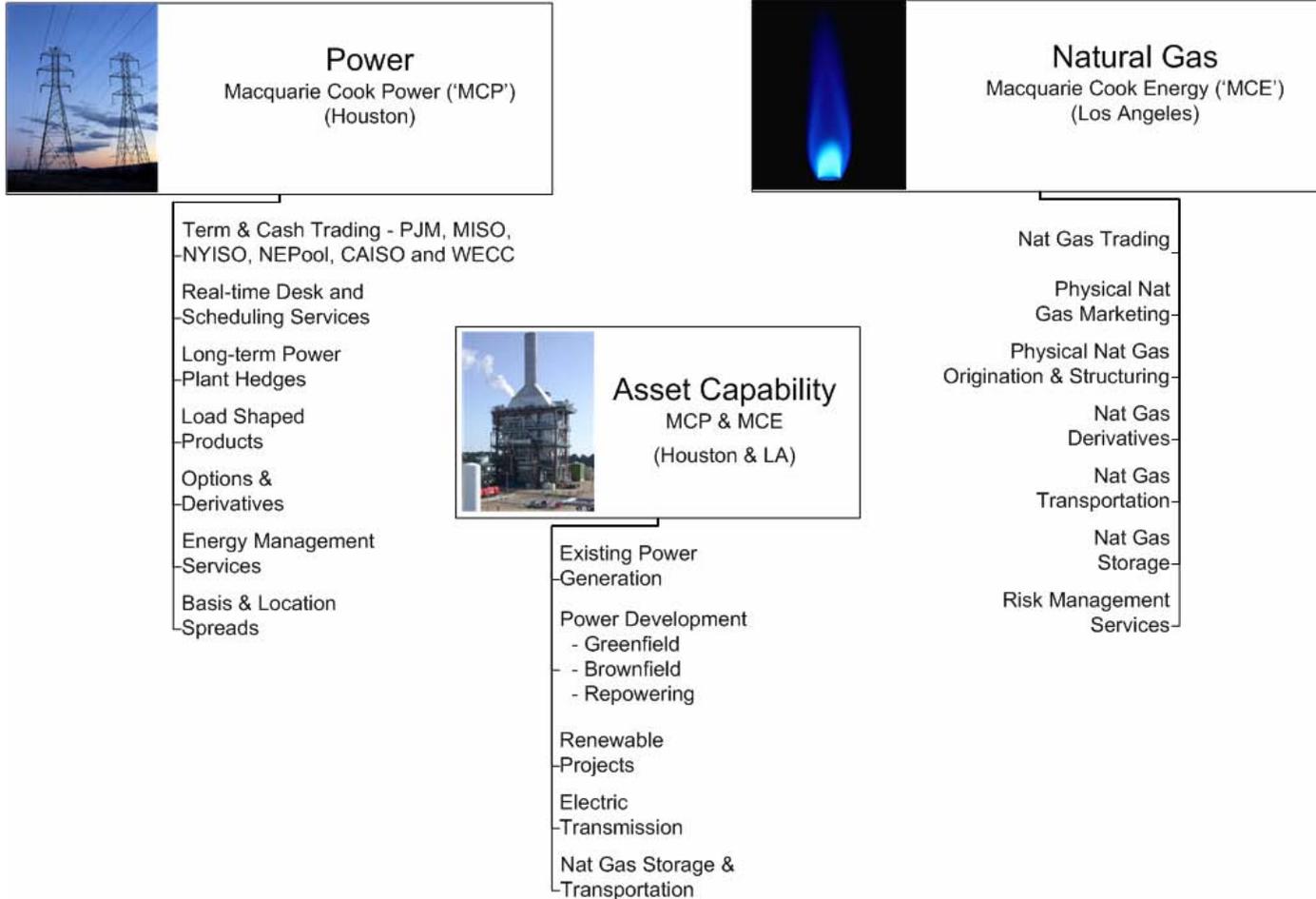
+35 million 'yellow pages' distributed



Employees

+77,000 across the businesses

1. Includes sub-metering services
As at 31 March 2008





Environmental Financial Products (EFP)



Macquarie's Environmental Financial Products (EFP) team is part of the Treasury & Commodities Group and is responsible for emissions-related transactions.

- A team of specialists in all aspects of emissions trading, including derivatives, legal, financial modelling and capital raising.
- Where our team does not have direct experience (e.g. engineering), our approach is to utilise specialist local developers who have in-depth relationships in the local market and have a track record of successfully delivering projects.
- Combined with our team's international experience, we support specialists in each field can work together to successfully implement projects.



Carbon Finance: Capturing the Opportunity and Weathering the Financial Storm

- Carbon finance can make marginal activities possible
 - Demand is for “pre-compliance” rather than voluntary
- Do your homework – incorrect information can be costly
- Know your counter-party – commitments are long-term
- Limit transaction costs – All parties should provide value
- Focus on your core business - carbon finance can provide marginal business
- Avoid speculation – the carbon market is volatile



Disclaimer

This presentation has been prepared by Macquarie Bank Limited ABN 46 008 583 542 ('Macquarie') for the general use of its wholesale clients only. The presentation is not intended to create legal relations and is not binding on Macquarie under any circumstances whatsoever in law or in equity or otherwise. No part of the presentation is to be construed as a solicitation to buy or sell any product, or to engage in or refrain from engaging in any transaction. To the extent permitted by law no member of the Macquarie Group accepts any responsibility for errors or misstatements, negligent or otherwise, nor for any direct, indirect, consequential or other loss arising from any use of this information and/or further communication in relation to this information. The information may be based on assumptions or market conditions and may change without notice. If those underlying assumptions or market conditions change, the opinions and strategies will change. International investors are reminded of the risks inherent in international investments, such as currency fluctuations and international stock market and economic conditions.

Macquarie or its associates, officers or employees may have interests in the financial products referred to in this information by acting in various roles including as investment banker, underwriter or dealer, holder of principal positions, broker, lender or adviser. Macquarie or its associates may receive fees, brokerage or commissions for acting in those capacities. In addition, Macquarie or its associates, officers or employees may buy or sell the financial products as principal or agent and as such may effect transactions which are not consistent with any recommendations (if any) in this information.

Macquarie is authorised by The Australian Prudential Regulation Authority in the Commonwealth of Australia and The Financial Services Authority in the United Kingdom, to carry out banking business or to accept deposits in those respective jurisdictions. Macquarie and its related bodies corporate (the 'Macquarie Group') are not otherwise currently authorised to carry out banking business or to accept deposits in any other country.

Macquarie Bank Limited maintains Representative Offices in New York, Texas, Washington, California and Illinois and is not licensed to conduct banking business in the US. With respect to matters pertaining to US securities laws, and to the extent required by such laws, Macquarie Bank Limited and its worldwide subsidiaries consult with, and act through, Macquarie Capital (USA) Inc., a registered broker-dealer and member of FINRA, or another US broker-dealer.

In the UK, Macquarie is authorised and regulated by the UK Financial Services Authority. This document is only being distributed to and is only directed at professional clients and eligible counterparties, as defined in the rules of the Financial Services Authority. It is not intended for retail clients and such persons should not rely on the information in this document. The transmission of this document to any other person in the UK is unauthorised and may contravene the Financial Services and Markets Act 2000.

In the European Economic Area, this document is distributed by Macquarie Bank International Limited ("MBI") which is authorised and regulated by the UK's Financial Services Authority.

This document may not be released, issued or distributed to the public. The presentation may not be copied or distributed in whole or in part to any third party without the prior written consent of Macquarie.

© Macquarie Group 2008