

Pipeline Damage Prevention Programs

A proactive approach to reduce methane emissions

15th Annual EPA Natural Gas STAR Implementation Workshop

San Antonio, Texas

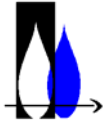
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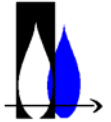
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Background Information

- ◆ Largest LDC in Missouri, serving primarily the St. Louis metro area
 - 632,000 customers
 - 16,000 miles of mains & service lines
- ◆ Year 2000 third-party damages to Laclede underground facilities were averaging 4-5 times each workday
 - **20% to mains, 80% to service lines**
 - Dig-in issues:
 - Safety & reliability
 - Customer service disruptions / inconvenience
 - Repair cost / crew time
 - Gas loss

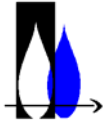
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History of the Damage Prevention Department

- ◆ In 2001, Laclede voluntarily created a new department within Operations to specifically address third-party dig-in issues
 - Consists of:
 - Department Manager
 - 3 District Damage Coordinators
 - Department coordinates closely with:
 - Construction & Maintenance (C & M) Department
 - Engineering Department
 - Claims Department
- ◆ Goals of this new approach:
 - More proactively manage risk of damage from third-party excavators
 - Provide for more uniform / consistent data gathering
 - Improve communications between excavators and the company

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Damage Prevention Department Responsibilities

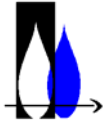
◆ Investigate

- Interview witnesses / participants to the damage
- Gather and document accurate, relevant damage data
- Identify root cause(s) of damages
- Expedite the resolution of responsibility for damages / charges
- Follow-up / track status of billable damages
- Appear as witness for Claims Department in litigated cases

◆ Communicate

- Minimize contractor damages through outreach and education
 - Focus on excavators who chronically hit facilities
 - Participate at excavator safety meetings
- Network with organizations having a common interest in underground utility safety and damage prevention
- Raise public awareness about underground utility damage
 - Promote damage prevention / safety awareness messages

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Program Benefits / Lessons Learned

◆ Excavators:

- Assess responsibility and resolve billable damages promptly
- Appreciate having a designated company point-of-contact person
- Faster Laclede response means less down time for them
- Appreciate our willingness to readily accept responsibility for damages outside the control of the excavator (non-billable)

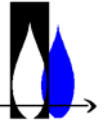
◆ Laclede:

- Substantially improved damage investigation procedures
- Greatly accelerated payment collection system
- Improved relationship with excavators

◆ Regulatory / Governmental:

- Improvements to Missouri One Call System Legislation
- “Call Before You Dig” message being widely disseminated
- More aggressive enforcement (Missouri Attorney General letters)

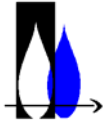
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Results

- ◆ Pipeline Damage Prevention and Laclede Gas Co. are strongly linked in the minds of Missouri's excavators and state pipeline safety regulators
- ◆ Proactive damage prevention awareness efforts have fostered a spirit of cooperation with excavators and have yielded striking positive trends
- ◆ **Since inception of the program:**
 - Annual number of facility "Locates" has increased 35%
 - 33% reduction in dig-in damages
 - "No call" damages reduced from 39% to 22%

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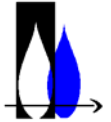


Results

◆ Internal company impacts:

- Less time spent repairing dig-in damages
- Lowering damages annually - now part of corporate goal setting
- Billing, Payments & Collections
 - **90% reduction in time to process billable damages**
 - **64% reduction in time to receive payment for billable damages**
- Learn from damages / continuously improve operational procedures to be a better facility owner (and excavator)

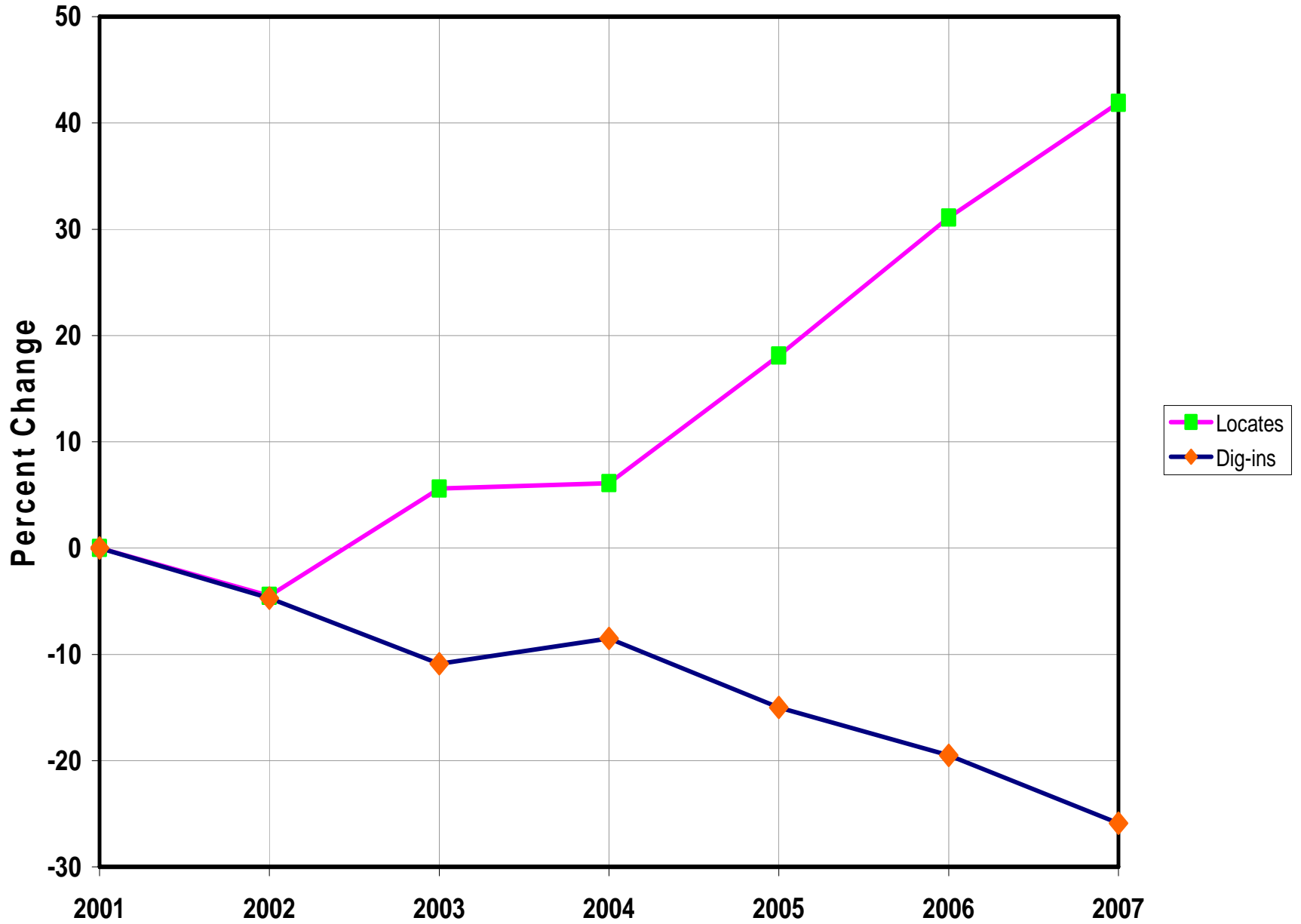
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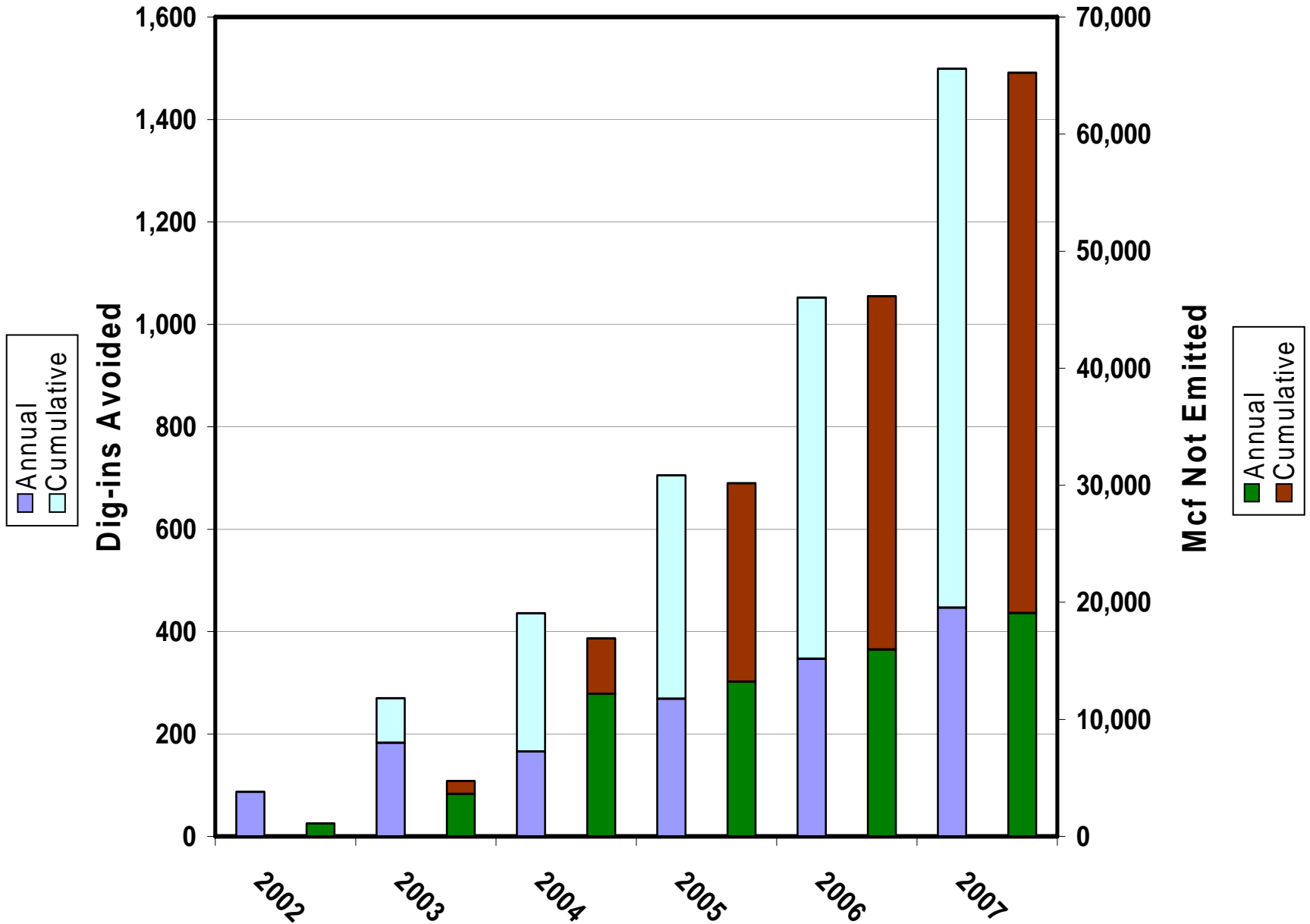
Methane Emission Reductions

- ◆ Quantify mcf / dig-in (Calendar Year data)
 - Analyzed approximately 7,000 actual dig-ins from 2002-07
 - Grouped by pipe diameter, material and operating pressure
 - Average duration of blowing gas, by group
 - Varied size of rupture from 1/10 dia. to full-open
- Mains – Average 193 mcf / dig-in
- Service lines – Average 12 mcf / dig-in
- ◆ Emissions avoided based on actual number of dig-ins annually vs. projected damage rate in absence of the Damage Prevention Program
- ◆ Total 65,246 mcf not emitted for period 2002 through 2007

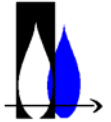
Reduction in Dig-ins vs. Increase in "Locates"



Dig-ins Avoided - Mcf Not Emitted



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Conclusion

- ◆ **Laclede's approach has been to:**
 - **Communicate and cooperate with excavators**
 - **Be fair, consistent and even-handed**
 - **Network with others interested in underground damage prevention**
 - **Work with state and local regulatory bodies to protect underground facilities and promote safety on a voluntary basis**
 - **Pursue legislative support and/or enforcement changes when necessary**
 - **Learn from damage events to make internal operational corrections / improvements**
 - **Reduce methane emissions through reduced dig-ins**