

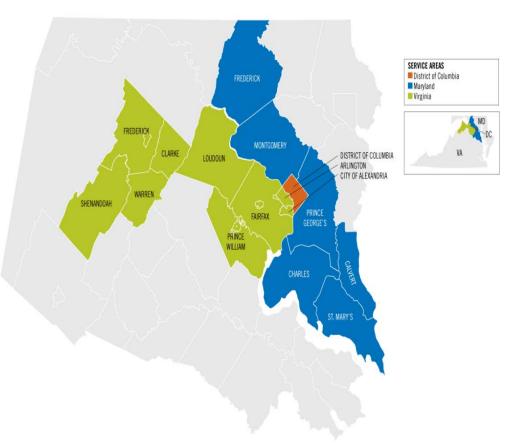
Reducing Methane Release Through Effective Damage Prevention Programs

Hillery Kelly OCTOBER 24, 2017

WG Overview



- Washington Gas was founded in 1848
- Franchise area covers 6,213 square miles
- Distribution system in District of Columbia Maryland, and Virginia
- Over 1.1 million customers
- 1,000,000+ services
 - 93% residential and 7% commercial and industrial customers
- Over 14,500 miles of main
 - and 12,500 miles of service

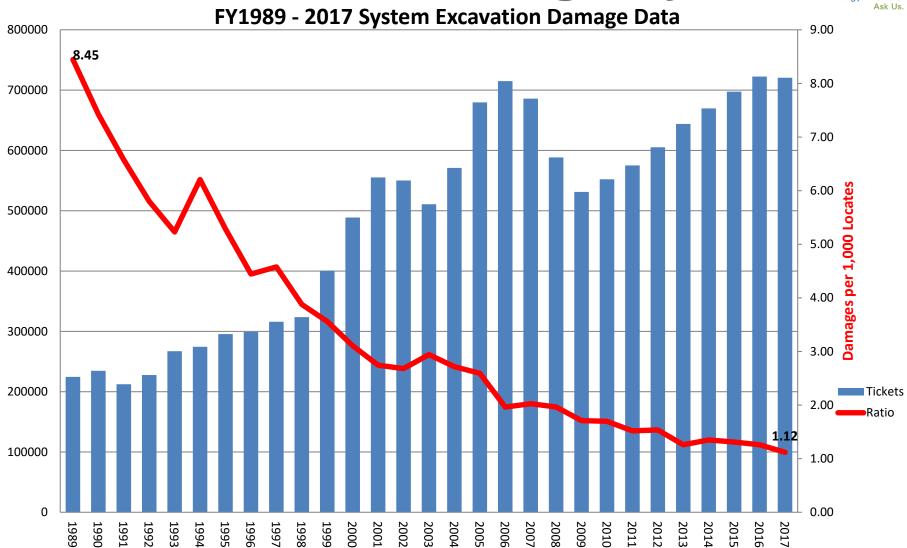




Most Recently...

| | | | | 3 Year |
|--------------------------|--------|--------|--------|---------|
| | FY14 | FY15 | FY16 | TOTALS |
| | | | | |
| TOTAL DAMAGES | 901 | 917 | 909 | 2727 |
| LOCATE REQUESTS | 669748 | 697418 | 722494 | 2089660 |
| DAMAGES PER 1000 LOCATES | 1.35 | 1.31 | 1.26 | 1.30 |

We Have Come a Long Way



Washington Gas NOVEMBER 7, 2017 Energy Answers.



How did we accomplish this?

Five Key Elements of Damage Prevention ^OWGI

| Executive buy-in | Weekly operations call Scorecard presence Identifying the total cost of damage to WG Integral component of WG safety program |
|--|---|
| Long term relationship with locator (32 years) | Supportive of career development program, employee retention, long term investments Locator audits 100% of locates against WG GIS looking for inconsistencies or omissions |
| Field presence | Excavator tailgate training (FYTD14: 1,400) Outreach stops (FYTD14: 3,860) Standby field education (FYTD14: 4,195) |
| Collaborative stakeholder relationships | Rewrote MD law and rewriting DC law to comply with PHMSA 9 Key Elements of DP program Collaborative development of DP programs WG Homeowner Ambassador Program |
| Leveraging technology | Utilize RFID for all new installations (plastic pipe) GPS enabled locating documentation; layer on our GIS with ortho photography Development of GPS enabled paint wand |

Energy Answers Ask Us

Damage Prevention PARTNERING TOGETHER WITH EXCAVATORS



- To prevent loss of life, injuries, damage to property and the environment by damage to underground utility lines.
- To protect from damage thousands of miles of underground utility lines that provide essential services to DC & MD citizens and businesses.



EPR Enhanced Positive Response



- Requires ongoing commitment, focus and accountability
- The next step in the evolution of damage prevention is EPR
- providing enhanced communication between ALL stakeholders

Washington Gas

EPR Enhanced Positive Response



Washington Gas is sharing previously confidential information to help excavators safely excavate around our facilities.

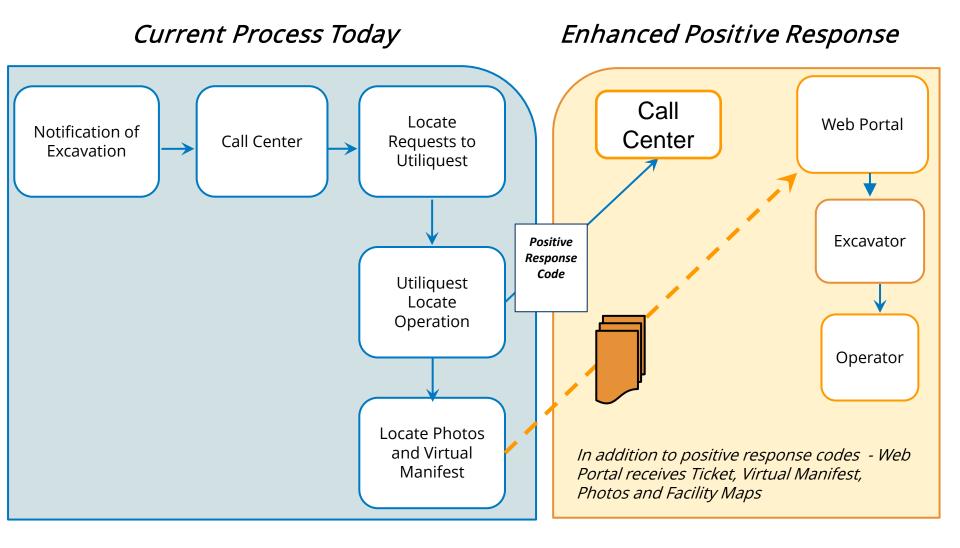
The EPR is designed to reduce damages and provide a safer, more efficient work environment for us all.

Washington Gas believes this new process will soon become the industry standard.

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EPR Information Flow





This Is What We Keep Incase of Damage





14110494



Received date Mar 4, 2014, 7:35 pm Due date Mar 6, 2014, 11:59 pm

Part: (303)332-8921 DHt:

Man sof

- Facility Maps
- Virtual Manifest
- Photographs
- Ticket Data

EPR technology is licensed by UtiliQuest from CertusView Solutions. <u>www.certusview.com</u>

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How the EPR Process Works

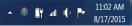


You will receive an email after you request a locate ticket:

<u>Noreply <eprmailer@utiliquest.com</u>>

• Subject line enhanced positive response ticket # address

| M ENHANCED POSITIVI × | M August HHonors Stat × | 🤸 2015 Class Schedule 🛛 🗙 🌔 EF | R Customer Po | ortal × 🕒 EPR Customer Portal × 📅 My Company View - × 🛄 | | | |
|---|--|--|-----------------------------|---|-------------------------------------|--|--|
| ← → C ⋒ 🔒 https://m | nail.google.com/mail/u/0/ | /#label/WG+EPR/14f3c24664379a6 | 54 | | ⓒ ☆ ④ ☆ 🔳 | | |
| # Apps O Listening to 106 | 🗅 ICVOR 📋 Imported | From IE 📋 WG MI Audit 😂 Virgini | ia State C | 🗅 North East Gas 🕒 JSO Site 🄞 iSynergy 🔊 Dycom - ess_po 8 PAR UI 🕒 Workload mana 🗅 Merit Increase | | | |
| Company View | label:wg-epr | | | < | Thurman 🏢 O 🔇 | | |
| Mail - | Remove la | abel O Î | ▼ | More * 2 of 1 | 67,556 < > | | |
| COMPOSE | ENHANCED POS | ITIVE RESPONSE - A52260 | 0153 8824 | CALBERA CT 🗅 WGEPR x | ۵ | | |
| Inbox (294) Starred Important | NO_REPLY <epr to noreply, joelro</epr | rMailer@utiliquest.com> sales1004 | | 10:50 AM (11 minutes ago) 📩 🔺 | • | | |
| Sent Mail | | | | *******DO NOT REPLY TO THE EMAIL****** | | | |
| Drafts (2) | Ticket: | A522600153 | Туре: | NORM NEW GRID LREQ | | | |
| Spam (435) | Due date: | 8/19/2015 7:00:00 AM | | | | | |
| Circles | Street Addr: | 8824 CALBERA CT | X-Street: | ESTATE MANOR DR | | | |
| Columbia Gas (2) | Place: | | Lot No: | 94-95 | | | |
| | State: | VA | County: | PRINCE WILLIAM | | | |
| | Type of work: | FENCE - INSTALL, REPAIR OR REPLACE | | | | | |
| Search people | Company: | YESENIA FENCE | | | | | |
| Bellin, Tobi | Caller: | | Phone: | <u>5712696741</u> | | | |
| Dennis Tarosky | Alt Cont: | | Phone: | | | | |
| Michelle Maurer | Fax: | | Email: | joelrosales1004@gmail.com | | | |
| Richard Krauss | Done for: | HO/ERIC BAN/ <u>386-748-4404</u> | | | | | |
| Jeff Farr | The locate | e request for the following utilities have | been update: | | | | |
| | Hasim | ngton Gas (WGL904) | | | | | |
| | Click LINK for the | e utility locate details. (This link expires | on 9/16/2015) | | | | |
| | Click LINK for the utility locate details. (This link expires on 9/16/2015) Click <u>Survey Link</u> Please take our survey after viewing the page. | | | | | | |
| | Utiliquest may up | odate this information as necessary. | | | | | |
| | | , | | *******DO NOT REPLY TO THE EMAIL****** | | | |
| | | с | ontact the On | e Call Center for Changes and/or to add additional information to this Ticket | | | |
| Ticket information, facility maps, electronic locate manifests and any associated aerial images ("Materials") provided to the excavator during the "Enhanced Positive Response" pilot are for internal excavator planning and communication purposes only and are not authorized to be redistributed to any third party. The Materials are distributed and transmitted on an "as is" and "as available" basis, without warranties of any kind, either express or implied. They are not to be used to determine where excavation can cocur and do not substitute for the physical markings at the excavation site. They are not to be relied upon to determine whether or where facilities exist at the excavators are required to comply with the Virginia, District of Columbia, and Maryland Underground Facilities Damage Prevention laws as applicable. | | | | | | | |
| • | Click here to R | teply, <u>Reply to all</u> , or <u>Forward</u> | | |] | | |
| ۵ 📔 📀 | 🧿 Q 🛛 | | | | ▲ 🧌 📺 all 🕕 🏊 11:02 AM 8/17/2015 | | |



Washington Gas

NOVEMBER 7, 2017





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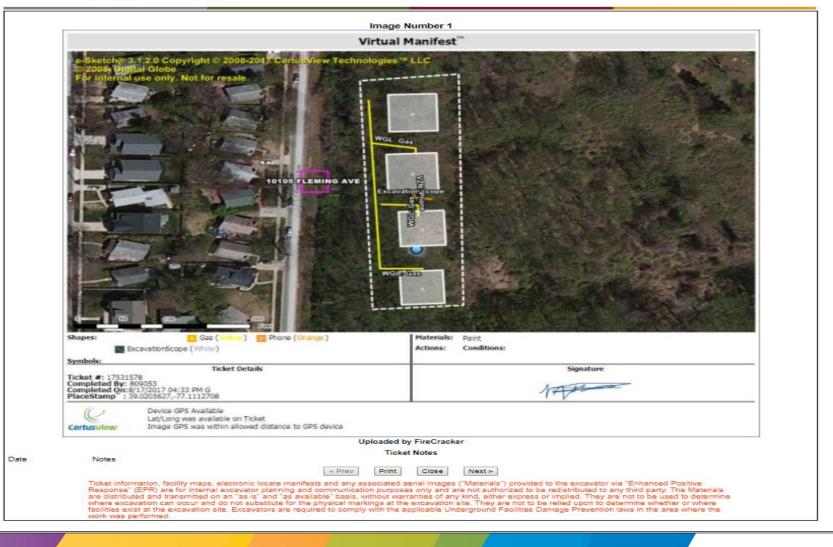
| Ticket Number/Type: 17 | Ticket Information 531578 | | | Ticket Image | | | | |
|---|---|---|----------------------------------|--|--|--------------------------|--|--|
| Company: NO Call Date: 8/1 | AREN MALDONADO DRTHERN PIPELINE 15/2017 3:55:00 PM ASHINGTON GAS | | Ticket No: 1753 Transmit Date | 1578 : 08/15/17 : 08/15/17 : 08/17/17 | Time: 04:02 PM Time: 03:55 PM Time: 11:59 PM Time: 11:59 PM | Op: webusr Op: webusr | | |
| Street Address: 10 Place: BE County: M(State: MI Nature of Work: IN: | Place : BE Subdivision: Address: 10105 Nearest Interse Type of Work: IM | State : MD County: MONTGOMERY Place : BETHESDA Subdivision: | | | | | | |
| | The locate rec | uest for the foll | owing utilities ONLY have be | een updated by | y UtiliQuest | | | |
| Company | Utility | • | Status | · · · | Notes | | | |
| Potomac Electric (PEPCOMC) | Electric | Marked | | | | | | |
| Comcast Montgomery Co (TRU01) | CATV | Clear | | | | | | |
| Comcast Montgomery Co (TRU02) | CATV | Clear | | | | | | |
| Washington Gas Maryland (WGL06) | Gas | Marked | | | | | | |
| Verizon (VMG) | Phone/Communications | Marked | | | | | | |
| VPGal Ratifiel | | | | | | ø | | |



VIRTUAL MANIFEST



UTILIQUEST CEREVERS

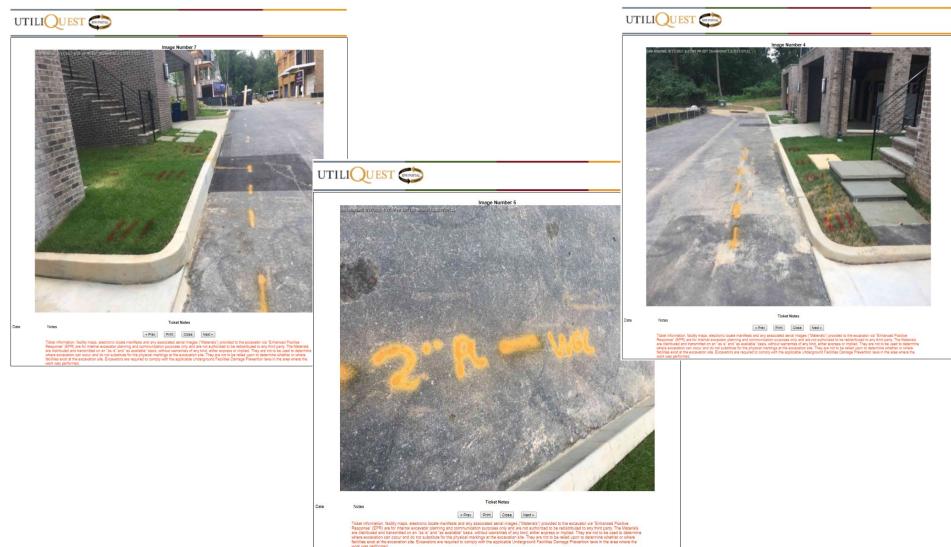


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NOVEMBER 7, 2017

PHOTOGRAPH OF SITE





Washington Gas

NOVEMBER 7, 2017

Communication



Additional information EPR allows us to share with the excavator:

- –Access issues- Through the notes attached to the ticket we can share what address is involved and include a photograph of the issue.
- -Site conditions- Debris, weather conditions, and any ongoing excavation taking place at the time of the locate.
- -Additional facilities that may not be evident in the excavator's job folder.
- -What additional equipment, materials, or resources may be needed to complete the work.

What this means to the OWGL locator...

- We need to ensure that our documentation accurately represents the marks we've placed.
- We need to white line the area of construction on our sketch.
- We need to ensure our locate pics support our work and capture the size and type of facility marked.
- Document any access issues, or anomalies on the job site.

What's Next FOR EPR?



- We believe that "EPR will become as important to the future of damage prevention as creating 811 was, 10 years ago".
- •We will see EPR become the standard
- Additional responsibility and accountability for the locator, operator and the excavator
- We know that use of EPR will reduce damages and provide a safe work site for the excavators the community, the First responders and our repair personel

Concluding Thoughts



85% Reduction in damages since 1989 due to DP Programs = 85% reduction in methane gas loss from third party damages.

Success has been attributed to:

- •Executive buy-in
- •Long term relationship with contract locator,
- Leveraging technology
- •Field presence
- •Collaborative relationships with excavators and stakeholders



Thank you!

