



WIFIA
P R O G R A M

WEBINAR SERIES

WIFIA Application Process: Tips
for Submitting a Letter of Interest
December 20, 2017



WEBINAR PURPOSE

The purpose of this webinar is to:

- Interact with prospective borrowers and professionals
- Pave the way for successful letters of interest to the WIFIA program



AGENDA



INTRODUCTION

Moderator: Jordan Dorfman



PROJECT SELECTION

Karen Fligger



LETTER OF INTEREST TIPS

Karen Fligger, Danusha Chandy, Kevin McDonald



RESOURCES & QUESTIONS

Moderator: Jordan Dorfman



OPPORTUNITY FOR QUESTIONS

- You may call into this webinar by dialing +1 (213) 929-4212 and entering access code 861-486-577
- The WIFIA program welcomes clarifying questions on information provided in the presentation
- Questions may be posed at any time by typing into the gotowebinar dashboard; participants are muted on the webinar and can only communicate by typing
- The WIFIA program will include these questions in an FAQ, available on the WIFIA website
- Unanswered questions may be answered in a follow-up e-mail or through the FAQ





INTRODUCTION



MISSION STATEMENT

The Water Infrastructure Finance and Innovation Act (WIFIA) program accelerates investment in our nation's water and wastewater infrastructure by providing long-term, low-cost, supplemental credit assistance under customized terms to creditworthy water and wastewater projects of national and regional significance.



BACKGROUND

- Passed as part of Water Resources Reform and Development Act (WRRDA) of 2014
- WIFIA is modeled on the Transportation Infrastructure Finance and Innovation Act (TIFIA) of 1998
- Congress appropriated \$25 million for credit subsidy for FY 2017 which allowed EPA to select its first 12 projects to invite to apply for loans



FEDERAL CREDIT PROGRAM

- Leverage federal funding since Congress only needs to appropriate money to cover estimated losses and the remainder of the funding is borrowed from and repaid to Treasury
- A small amount of federal funds can support a larger amount of infrastructure investment

\$25
MILLION IN
APPROPRIATIONS

\$2.3
BILLION IN LOANS

\$5.1
BILLION IN
INFRASTRUCTURE
INVESTMENT



CURRENT STATUS

- Appropriations and FY 2018 Selection Round
- Legislation
- Projects selected in FY 2017





PROJECT SELECTION



APPLICATION PROCESS

Project Selection

- Notice of Funding Availability
- Letter of Interest (LOI) submission
- LOI evaluation
- Invitation to apply

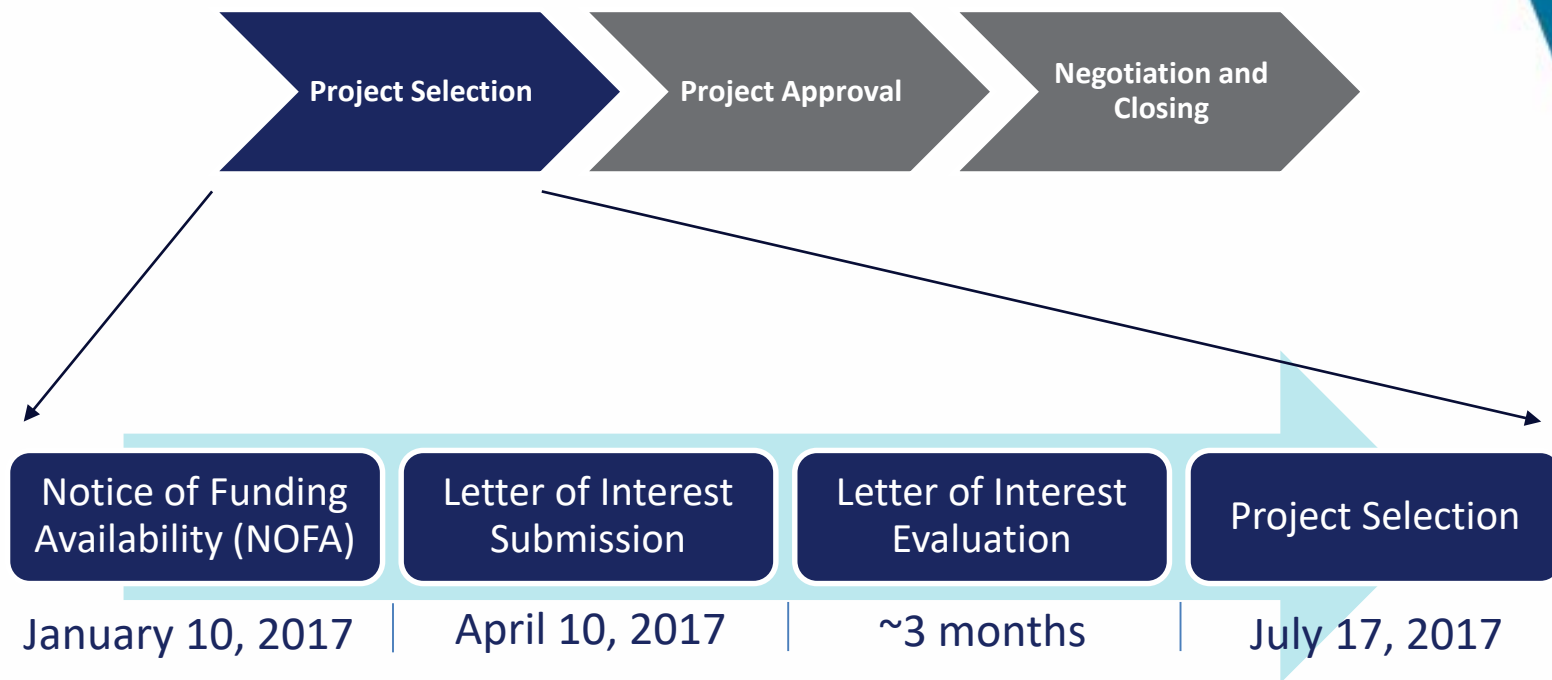
Project Approval

- Application submission
- Application evaluation
- Term sheet
- Application approval

Negotiation and Closing

- Negotiation activities
- Credit agreement execution

SUMMARY



NOTICE OF FUNDING AVAILABILITY

- Indicates how much money is available
 - FY 2017: \$25 million in appropriations will allow us to loan approximately \$2.3 billion
- Announces the opening of and deadline for the funding round
 - 60-90 days
- Provides key information on the evaluation process
- Gives instructions for submitting a LOI



LETTER OF INTEREST SUBMITTAL

All submittals are electronic

Two ways to submit:

- Email the LOI form and all supporting documents to wifia@epa.gov
- Request access to upload the LOI form and all supporting documents to SharePoint by emailing wifia@epa.gov
 - Requests must be received 2 business days prior to the deadline
- There is **no fee** to submit a LOI



PROJECT SELECTION IS COMPETITIVE

Project selection is a competitive process to identify projects to invite to apply which are:

- Eligible
- Creditworthy
- Technically feasible
- Meet the public policy goals outlined in the WIFIA statute and regulation



PRELIMINARY CREDITWORTHINESS ASSESSMENT

Purpose:

- To evaluate the reasonable assurance of repayment by the prospective borrower
- To estimate the amount of budget authority necessary to fund the WIFIA loan

Prospective borrowers and projects will be assessed for creditworthiness under each of the following categories:

- Sufficiency of pledged revenues
- Leverage
- Asset quality and condition
- Revenue risk
- Management and governance



PRELIMINARY ENGINEERING FEASIBILITY ANALYSIS

Purpose:

- To evaluate the feasibility of project plan

Prospective borrowers and projects will be assessed for engineering feasibility in the following categories:

- Appropriate technology and design
- Reasonable schedule, including planning, design, construction and permitting phases
- Reasonable capital and O&M costs
- Current status of project and how long it will take to get to closing
- Impacts (on cost, scope and schedule) of federal requirements
- Reasonable O&M plan for the full length of the proposed loan



SELECTION CRITERIA SCORING

Purpose:

- To evaluate the project considering the statutory selection criteria and EPA's mission

NUMBER	CRITERIA
1	National or regional significance
2	Enables project to proceed earlier
3	New or innovative approaches
4	Protection against extreme weather events
5	Maintain or protect the environment or public health
6	Serves energy exploration or production areas
7	Serves regions with water resource challenges
8	Addresses identified priorities
9	Readiness to proceed
10	Financing plan
11	Reduction of Federal assistance
12	Repair, rehabilitation, or replacement
13	Economically stressed communities



PROJECT SELECTION PROCESS

The Selection Committee will select prospective borrowers to invite to apply

- Three-person committee comprised of a senior manager from
 - Office of Wastewater Management
 - Office of Groundwater and Drinking Water
 - Office of Water

The Selection Committee will consider:

- Selection criteria evaluation
- Preliminary engineering results
- Preliminary creditworthiness
- Amount of budget authority necessary to provide WIFIA loans (as required by statute)
- Diversity of project types and geography within the portfolio
- Loan volume cap
- Whether entity is a small community





LETTER OF INTEREST TIPS

LETTER OF INTEREST

LOI form and guidance is available at:

<https://www.epa.gov/wifia/wifia-application-materials-and-resources>

Components
A: Prospective Borrower Information
B: Project Plan
C: Project Operations and Maintenance Plan
D: Financing Plan
E: Selection Criteria
F: Contact Information
G: Certifications
H: Notification of State Infrastructure Financing Authority



GENERAL TIPS

- **Read the instructions** in the NOFA and the program handbook prior to completing your LOI
- **Answer every question**, when relevant provide additional supporting material to support your answer
- **Provide specific references** when pointing to supporting documents
- **Remember your audience** is learning about your system for the first time and needs contextual information to understand your project
- **Submit early** in order to avoid issues with large file sizes at the deadline
- **Attend one of the webinars** offered following the NOFA release
- **Ask questions**— contact us by phone or at wifia@epa.gov



LETTER OF INTEREST FORM

New format for FY2018!

- All responses should be entered into the editable word document
- The total completed form may not exceed 50 pages
- No additional supporting statement will be accepted
- Supporting documents may be provided as attachments
 - No limit on length or number of attachments, but must be referenced in form
 - May be preliminary or draft documents
- Signature pages must be submitted as a scanned document



LETTER OF INTEREST FORM



US Environmental Protection Agency
WIFIA Program
Letter of Interest

OMB Control No. 2040-0292
Approval expires 12/31/2019

11. Present the overall project schedule in the provided table. Provide the detailed project schedule(s) as an attachment.

	Start Date	End Date
Planning	Click or tap to enter a date.	Click or tap to enter a date.
Design	Click or tap to enter a date.	Click or tap to enter a date.
Permitting	Click or tap to enter a date.	Click or tap to enter a date.
Construction	Click or tap to enter a date.	Click or tap to enter a date.

Provide the estimated financial close date: Click or tap to enter a date.

12. Provide any analysis (i.e. preliminary engineering reports, feasibility studies, preliminary designs, siting studies, project plans, etc.) completed in support of the project(s). List referenced documents below and provide as attachments.
Click or tap here to enter text.
13. Present the findings of any alternatives analysis or business cases conducted, if available. Describe the project alternatives considered and the rationale (i.e., lowest capital cost, greater ease of operation, most reliable, fewest environmental impacts, etc.) for the selected alternative; this description should include the technical, managerial, financial, environmental, operational and local decision making rationale for the selected approach. Provide any referenced documents as attachments.
Click or tap here to enter text.
14. If available, provide a copy of the system master plan or like document and list referenced document below.
Click or tap here to enter text.
15. Briefly discuss any other issues that may affect the development and financing of the project(s), such as community support, pending legislation, permitting, or litigation.
Click or tap here to enter text.



SECTION A: PROSPECTIVE BORROWER INFORMATION

- The updated LOI form requests the NPDES and Public Water System permit numbers
- Private entities must demonstrate public sponsorship
 - Signed agreement with the community
 - Certified letter
 - Local ordinance or resolution

SECTION B: PROJECT PLAN

Project Description

- Indicate whether the project is for new construction and/or rehabilitation/replacement of existing infrastructure
- Indicate the type of project
 - Wastewater, drinking water, stormwater, water recycling, desalination, habitat restoration and protection
- Include the scope, including major technical components and their size, for example:
 - 5,000 feet of ductal iron pipe
 - Upgrade of digesters
 - 50 MGD wastewater pump station with submersible pumps and screening
 - Disconnection of 5,000 down spouts

Note: Projects with limited engineering documents to submit should provide a longer, more detailed project description.



SECTION B: PROJECT PLAN

Project Purpose

Project need examples:

- Meet current or impending federal, state or local regulatory requirements
- Make the system more resilient, reliable and efficient
- Inadequate water supply or quality
- Required to address identified federal, state, or local priorities

Benefits to the community and the environment

- Number of people served by the system or project
- Characteristics of the community served
- Public health impacts
- Environmental resources that will be affected
 - Water quality or quantity impact
 - Other resources that benefit, such as air quality, habitat
- Economic and recreational impacts

SECTION B: PROJECT PLAN

Project Description Example

[Name of entity] will construct a [new XX MGD water treatment plant] and [replace XX linear feet of distribution pipes]. This project will include: [more specifics on major technology at the treatment plants].

Project Purpose Example

This project will provide a secure, resilient source of drinking water for XX,XXX people in the city of XX and an additional X,XXX people in surrounding communities. This project was identified in the Regional Plan as a priority for the area due to the age of the current infrastructure and the potential for more severe weather in the future. In addition, the design incorporates XXX technology to improve the energy efficiency of the plant.



SECTION B: PROJECT PLAN

- **Provide enough information** for us to evaluate engineering feasibility at current project stage
- **Provide a very detailed project description**, if you are not submitting a preliminary engineering report or similar document
- **Submit complete documents as attachments**, but identify in the LOI form or through annotation where relevant information is located
- **Provide system master plans or asset management plans** when available, because they are very helpful



SECTION B: PROJECT PLAN

- **Alternative project delivery method projects** (i.e. design-build): indicate where you are in the procurement process and some qualifications of contractor, if already selected
- **Multiple projects in one LOI:** Provide cost, scope (including locations and major capacity or dimension details) and schedule information for each individual project being proposed
- **New or innovative approaches:** If your project proposes a new or innovative approach, a risk assessment matrix, if available, is really helpful

SECTION B: PROJECT PLAN

Schedules

- Include major planning, permitting, environmental review, design, and construction start and end dates.
- Indicate whether WIFIA funding would speed up the schedule and how
- If possible, anticipate federal cross-cutter requirements could impact schedule



SECTION B: PROJECT PLAN

Environmental Review

- Provide accurate and clear location information
- Describe any state or federal reviews already undertaken (i.e. SERP or Army Corps Section 404)
- Provide draft or final environmental information documents as attachments
- Use NEPAassist tool: <https://www.epa.gov/nepa/nepassist> to identify any major environmental resources that might be impacted
- Provide details of any cross-cutting requirement coordination that has already occurred
- Indicate whether major cross-cutters are impacted (NEPA, NHPA, ESA, and EJ)
- Indicate whether the project could be eligible for a CATEX ([40 CFR § 6.204](#))

SECTION C: O&M PLAN

- **Comprehensive plans are not typical** during planning and early design stages
 - An explanation of major topics to be included in the final plan or a table of contents can be submitted
- **Any lifecycle costs or assessments should be submitted** as attachments
- **Provide a description of experience with similar technology** on another facility, if possible
- **Note the estimated useful life of the major assets** included in the project

SECTION D: FINANCING PLAN

Sources and uses and total requested WIFIA loan

- **Project Sources and uses should be clearly presented** and include a description of each funding source's level of commitment
 - Note previously incurred costs in a separate line
- **Provide breakdown of project costs by category** as requested in LOI (construction, design, planning, etc.)
 - Include detailed construction cost estimates as available (such as unit pricing)
- **Requested WIFIA loan amount should be clear**, including if you intend to seek reimbursement for previously incurred costs
- **Provide a basis for the determination of contingency sizing**



SOURCES & USES

Sources Category	Estimated Cost
1. WIFIA Loan	Click or tap here to enter text.
2. Revenue Bonds	Click or tap here to enter text.
3. SRF Loan	Click or tap here to enter text.
4. Agency Cash	Click or tap here to enter text.
5. Other (please specify) Click or tap here to enter text.	Click or tap here to enter text.
TOTAL SOURCES	Click or tap here to enter text.
Uses Category	Estimated Cost
1. Construction	Click or tap here to enter text.
2. Design	Click or tap here to enter text.
3. Planning	Click or tap here to enter text.
4. Land Acquisition	Click or tap here to enter text.
5. Other Capital Costs	Click or tap here to enter text.
6. Contingency	Click or tap here to enter text.
7. Total Capital Costs	Click or tap here to enter text.
8. Other (please specify) Click or tap here to enter text.	Click or tap here to enter text.
8. Ineligible Costs (if applicable)	Click or tap here to enter text.
TOTAL USES	Click or tap here to enter text.

SECTION D: FINANCING PLAN

Proposed credit structure and revenue pledge information

- **Propose a credit structure** for WIFIA loan noting the following:
 - Whether debt will be issued under existing or new indenture
 - WIFIA's lien position including whether the WIFIA loan will be subordinate to ongoing non-project debt secured with the same pledge
- **WIFIA's revenue pledge should be clear** and describe long-term revenue projections or the financial condition of the issuer of a general obligation
- **Credit enhancement will be accepted to compliment the source of revenue**, for example, a general obligation pledge may backstop water system rate revenue

SECTION D: FINANCING PLAN

Credit structure and borrower assumptions

- **Provide consistent, transparent and realistic assumptions** across the LOI
 - WIFIA will look to the financial model, credit rating letters and other supporting materials to validate
- **A demonstration of creditworthiness** for a borrower's proposed capital structure should include historical and forward looking debt coverage ratios, liquidity and leverage
- **Answer all questions** and provide supporting documents such as rate studies/increase plans and audited financial statements

SAMPLE PRO FORMA

- A financial pro forma provides EPA with insight into the borrower's operating performance and their ability to manage existing and future debt payments
- The pro forma focuses on four key components:
 - Operating performance
 - Cash available for capital expenditures and other obligations
 - Debt service coverage
 - Capital structure

Sample Financial Pro Forma

Income Statement Items

	Actual 2014	Actual 2015	Actual 2016	Projected 2017	Projected 2018	Projected 2019	Projected 2020	Final Maturity -----> 20XX
Revenues								
Revenue Source 1	\$ 20,812	\$ 21,020	\$ 21,230	\$ 21,443	\$ 21,657	\$ 21,874	\$ 22,092	XXX
Revenue Source 2	-	-	-	-	189	189	189	XXX
Revenue Source 3	-	-	-	-	5,414	10,937	11,046	XXX
Total Revenue	20,812	21,020	21,230	21,443	27,261	33,000	33,328	XXX
Operating Expenses								
Fixed Expenses	1,032	1,057	1,084	1,111	1,423	1,751	1,795	XXX
Variable Costs	2,295	2,352	2,411	2,471	3,166	3,895	3,992	XXX
Pension/OPEB Expenses	388	393	389	403	407	414	421	XXX
Subtotal-Expenses	3,714	3,803	3,884	3,985	4,997	6,059	6,208	XXX
Depreciation Expense	3,315	3,315	3,315	6,866	8,996	8,996	8,996	XXX
Amortization Expense	-	-	-	154	205	205	205	XXX
Total Expenses	6,642	6,725	6,810	10,602	13,791	14,846	14,988	XXX
Operating Income	14,170	14,295	14,420	10,841	13,470	18,153	18,340	XXX
Less Interest Expense	2,200	2,100	2,000	5,942	7,058	6,803	6,542	XXX
Corporate Income Taxes	-	-	-	-	-	-	-	XXX
Net Income	11,970	12,195	12,420	4,899	6,412	11,350	11,798	XXX

Cash Flow Statement Items

Operating Cash Flow Adjustments								
Change in Net Pension/OPEB Liabilities	169	40	56	42	67	104	170	XXX
Change in Working Capital	(37)	(38)	(38)	(38)	(1,222)	(1,242)	(58)	XXX
Other Non-Cash Adjustments (Dep. and Amort)	3,315	3,315	3,315	7,019	9,201	9,201	9,201	XXX
Funds from Operations (FFO)	15,417	15,513	15,754	11,923	14,458	19,414	21,112	XXX
Capital Expenditures	3,315	3,315	3,315	6,866	8,996	8,996	8,996	XXX
Free Cash Flow (FCF)	12,102	12,198	12,438	5,057	5,462	10,418	12,116	XXX

Calculation of Debt Service Coverage

Total Revenue	20,812	21,020	21,230	21,443	21,657	21,874	22,092	XXX
Subtotal-Expenses	3,714	3,803	3,884	3,985	4,997	6,059	6,208	XXX
Net System Revenue	17,098	17,217	17,346	17,458	16,660	15,814	15,885	XXX
Debt Service								
Existing Debt Service	4,200	4,100	4,000	3,900	3,800	3,700	3,600	XXX
Senior Debt Service	-	-	-	3,093	4,124	4,124	4,124	XXX
WIFIA Debt Service	-	-	-	4,002	5,336	5,336	5,336	XXX
Total Debt Service	4,200	4,100	4,000	10,995	13,260	13,160	13,060	XXX
Debt Service Coverage Ratios								
Senior DSCR	4.07x	4.20x	4.34x	2.50x	2.10x	2.02x	2.06x	XXX
Total DSCR	4.07x	4.20x	4.34x	1.59x	1.26x	1.20x	1.22x	XXX
Other Ratios								
FFO/Interest	7.01x	7.39x	7.88x	2.01x	2.05x	2.85x	3.23x	XXX
Days Cash on Hand	193	252	310	345	298	279	313	XXX
Debt as % of Total Assessed Property Value ¹	N/A	N/A	N/A	N/A	N/A	N/A	N/A	XXX
Long-Term Liability Burden ²	N/A	N/A	N/A	N/A	N/A	N/A	N/A	XXX

Debt Balances (ending balance)

Existing Debt	42,000	40,000	38,000	36,000	34,000	32,000	30,000	XXX
Senior Debt	-	-	-	55,636	54,218	52,729	51,165	XXX
WIFIA Debt	-	-	-	86,509	83,726	80,859	77,905	XXX
Total Debt Balance	42,000	40,000	38,000	178,146	171,944	165,587	159,069	XXX
Unfunded Pension/OPEB Liability	46,104	46,144	46,200	46,242	46,309	46,413	46,583	XXX

Notes:

¹ Applicable to GO bonded obligations only.

² Applicable to GO bonded obligations only. Long-Term Liability Burden is defined as: (direct debt + unfunded pension liability + debt-equivalents)/(population * per capita income).



SAMPLE PRO FORMA

Income Statement Section

- Provides an overview of the borrower's current and projected operational performance
- Identifies key revenues and expenses, providing a general understanding of the project's operating and net income

Sample Financial Pro Forma	Actual 2014	Actual 2015	Actual 2016	Projected 2017	Projected 2018	Projected 2019	Projected 2020	Final Maturity -----> 20XX
Income Statement Items								
Revenues								
Revenue Source 1	\$ 20,812	\$ 21,020	\$ 21,230	\$ 21,443	\$ 21,657	\$ 21,874	\$ 22,092	XXX
Revenue Source 2	-	-	-	-	189	189	189	XXX
Revenue Source 3	-	-	-	-	5,414	10,937	11,046	XXX
Total Revenue	20,812	21,020	21,230	21,443	27,261	33,000	33,328	XXX
Operating Expenses								
Fixed Expenses	1,032	1,057	1,084	1,111	1,423	1,751	1,795	XXX
Variable Costs	2,295	2,352	2,411	2,471	3,166	3,895	3,992	XXX
Pension/OPEB Expenses	388	393	389	403	407	414	421	XXX
Subtotal-Expenses	3,714	3,803	3,884	3,985	4,997	6,059	6,208	XXX
Depreciation Expense	3,315	3,315	3,315	6,866	8,996	8,996	8,996	XXX
Amortization Expense	-	-	-	154	205	205	205	XXX
Total Expenses	6,642	6,725	6,810	10,602	13,791	14,846	14,988	XXX
Operating Income	14,170	14,295	14,420	10,841	13,470	18,153	18,340	XXX
Less Interest Expense	2,200	2,100	2,000	5,942	7,058	6,803	6,542	XXX
Corporate Income Taxes	-	-	-	-	-	-	-	XXX
Net Income	11,970	12,195	12,420	4,899	6,412	11,350	11,798	XXX

SAMPLE PRO FORMA

Cash Flow & Debt Service Coverage Sections

- Using the income statement's Net income, Total revenue, and Subtotal-Expenses, we can then determine the borrower's Net System Revenues and Funds From Operations (FFO)
- FFO demonstrates how much cash would be available for capital expenditures and debt obligations
- Net System Revenues helps inform the WIFIA reviewers of the borrower's ability to service debt obligations with generated net revenues

Net Income	11,970	12,195	12,420	4,899	6,412	11,350	11,798	XXX
Cash Flow Statement Items								
Operating Cash Flow Adjustments								
Change in Net Pension/OPEB Liabilities	169	40	56	42	67	104	170	XXX
Change in Working Capital	(37)	(38)	(38)	(38)	(1,222)	(1,242)	(58)	XXX
Other Non-Cash Adjustments (Dep. and Amort)	3,315	3,315	3,315	7,019	9,201	9,201	9,201	XXX
Funds from Operations (FFO)	15,417	15,513	15,754	11,923	14,458	19,414	21,112	XXX
Capital Expenditures	3,315	3,315	3,315	6,866	8,996	8,996	8,996	XXX
Free Cash Flow (FCF)	12,102	12,198	12,438	5,057	5,462	10,418	12,116	XXX
Calculation of Debt Service Coverage								
Total Revenue	20,812	21,020	21,230	21,443	21,657	21,874	22,092	XXX
Subtotal-Expenses	3,714	3,803	3,884	3,985	4,997	6,059	6,208	XXX
Net System Revenue	17,098	17,217	17,346	17,458	16,660	15,814	15,885	XXX
Debt Service								
Existing Debt Service	4,200	4,100	4,000	3,900	3,800	3,700	3,600	XXX
Senior Debt Service	-	-	-	3,093	4,124	4,124	4,124	XXX
WIFIA Debt Service	-	-	-	4,002	5,336	5,336	5,336	XXX
Total Debt Service	4,200	4,100	4,000	10,995	13,260	13,160	13,060	XXX
Debt Service Coverage Ratios								
Senior DSCR	4.07x	4.20x	4.34x	2.50x	2.10x	2.02x	2.06x	XXX
Total DSCR	4.07x	4.20x	4.34x	1.59x	1.26x	1.20x	1.22x	XXX



SAMPLE PRO FORMA

Debt Balances Section

- Borrowers may have existing, amortizing debt on the balance sheet
- Debt balances must be shown through the life of the loan
- Illustrates when new debt issues are planned and when existing obligations will be retired

Debt Balances (ending balance)								
Existing Debt	42,000	40,000	38,000	36,000	34,000	32,000	30,000	XXX
Senior Debt	-	-	-	55,636	54,218	52,729	51,165	XXX
WIFIA Debt	-	-	-	86,509	83,726	80,859	77,905	XXX
Total Debt Balance	42,000	40,000	38,000	178,146	171,944	165,587	159,069	XXX
Unfunded Pension/OPEB Liability	46,104	46,144	46,200	46,242	46,309	46,413	46,583	

SECTION E:

SELECTION CRITERIA

- 1-3 paragraphs long per response
- Focuses on how the project requesting WIFIA funding relates to the selection criteria
- **Reference the WIFIA program handbook** which describes how each criterion will be evaluated
 - How EPA will evaluate and score the response
 - What information should be demonstrated in the response
 - Definitions of key terms used in the criteria



SECTION E:

SELECTION CRITERIA

Criterion 1: National or regional significance

EPA will evaluate:

- The quality and extent to which the project can improve economic and public health conditions for a region or the nation
- Projects can be differentiated based on their impact on each variable as well as the scope of their impact

Prospective borrowers can demonstrate:

- Improvement to economic conditions by providing estimates of expected economic benefits such as new jobs, tax revenues, keeping or attracting new industries, increased commerce, etc.
- Public health benefits can include improving water quality; increasing reliability of drinking water delivery, quality and access; reducing flood risk; protecting source water; etc.

Definitions:

- A region can consist of a service area within a municipality, portions of a municipality, multiple neighboring municipalities, a state or multiple states



SECTION F: CONTACT INFORMATION

- **List at least one staff person** as the contact, since we may need someone who we can follow up with quickly



SECTIONS G & H: CERTIFICATIONS & NOTIFICATION OF SRF

- Make sure you read and sign all the signature boxes
- Initialing is an opt-out of sharing your LOI materials with your state SRF program in the Notification to the SRF signature box.



RESOURCES & QUESTIONS



OUTREACH EVENTS

Upcoming in-person sessions

- Washington, DC: January 17

Webinars

- **Letter of Interest Submission and Project Selection:** TBD, following the release of the FY18 Notice of Funding Availability
- Recordings of all three webinars in this series will be posted on the EPA website in January

Register at:

<https://www.epa.gov/wifia/learn-about-wifia-program#information>



RESOURCES

General information

<https://www.epa.gov/wifia/learn-about-wifia-program>

- Program overview
- Links to laws and regulations
- Recordings and presentations from past webinars
- Frequently asked questions

Application Materials and Resources

<https://www.epa.gov/wifia/wifia-application-materials-and-resources>

- Letter of Interest form
- Letter of Interest FAQ
- Application form
- WIFIA Program Handbook
- Sample financial pro forma



WIFIA TEAM

Jorianne Jernberg, Director

(jernberg.jorianne@epa.gov, 202-566-1831)

Engineering

- Danusha Chandy

(chandy.danusha@epa.gov, 202-566-2165)

- Alejandro Escobar

(Escobar.Alejandro@epa.gov, 202-564-9047)

Credit

- Kevin McDonald

(Mcdonald.kevin@epa.gov, 202-566-1486)

- Lan-Anh Phan

(phan.lan-anh@epa.gov, 202-566-0655)

- Amit Srivastava

(Srivastava.amit@epa.gov, 202-564-6231)

Program Management

- Jordan Dorfman

(dorfman.Jordan@epa.gov, 202-564-0614)

- Karen Fligger

(fligger.karen@epa.gov, 202-564-2992)

Legal

- George Kohutiak

(Kohutiak.George@epa.gov, 202-564-0284)

Contracts

- Katie Rechenberg

(rechenberg.kathleen@epa.gov, 513-487-2853)



CONTACT US

Website: www.epa.gov/wifia

Email: wifia@epa.gov

Sign-up to receive
announcements about the
WIFIA program at
<https://tinyurl.com/wifianews>

