Competition

The basics on competing for EPA assistance programs

November, 2018

Finding EPA Competitive Opportunities on Grants.gov

- Find current competitive opportunities
 - Synopses includes important info: funding amounts, eligible entities, submission deadline, and more
- Searchable by CFDA, keyword, agency, type of entity, etc
 - Discretionary Grant Programs at EPA: https://www.epa.gov/grants/epa-discretionary-grant-programs
- Sign up for automatic notifications of opportunities

Applying on Grants.gov

- Apply online using Grants.gov (required for initial application)
 - Must Register Obtain Unique Entity Identifier (e.g. DUNS), register with SAM, Setup Username/password, authorization
 - ♦ Ensure when you apply for an opportunity that the DUNS you use is assigned to your organization if it isn't you may be deemed ineligible

Applying on Grants.gov Workspace

- ♦ Up through 2017 there were two ways of applying
 - ♦ Legacy PDF Application Package
 - ♦ Workspace
- ♦ January 2018: Workspace is the <u>only</u> method of submitting an application
 - ♦ Reuse forms & auto-populate data
 - ♦ Collaborative
 - ♦ Detect errors earlier
 - ♦ Best submission process for users with connectivity issues
- Learn more about Workspace: https://www.grants.gov/web/grants/applicants/workspace-overview.html
- View our recorded webinar training about Workspace: https://www.epa.gov/grants/epa-grantsgov-workspace-training-grant-applicants-and-recipients

PLY. SUCCEED.

LEARN GRANTS HOME

SEARCH GRANTS

APPLICANTS

GRANTORS

SYSTEM-TO-SYSTEM

FORMS *

CONNECT

SUPPORT

Apply Using Workspace

Grants.gov Workspace enables you and your colleagues to fill out webforms and apply together. Create a workspace for an open funding opportunity to begin.

Apply for a Grant Using Workspace »





STARTED





POLICIES











2





VIDEOS

FEED

SEARCH GRANTS BASIC SEARCH CRITERIA: Search Tips | Export Results Keyword(s): SORT BY: Open Date (Descending) • • DATE RANGE: All Available Funding Opp #: « Previous 1 2 3 4 5 6 ... 83 Next » 1 - 25 OF 2065 MATCHING RESULTS: CFDA Number: Funding Opportunity # Opportunity Title Open Date | Close Date Agency AMS-NOP-13-0061 Agricultural Management Assistance Organic Certification Cost-Share Agricultural 08/01/2013 08/30/2013 SEARCH Program FY 2013 Marketing Service SA-SYLEP-800-13-GR-51 Saudi Young Leaders Exchange Program U.S. Mission to 08/01/2013 08/30/2013 OPPORTUNITY STATUS: Saudi Arabia ✓ Open (2065) ☐ Closed (1396) ☐ G13AS00105 Cooperative Ecoystem Studies Unit, Gulf Coast CESU Geological Survey 08/01/2013 08/12/2013 Archived (19938) G13AS00109 Cooperative Ecosystem Studies Unit, Great Basin CESU Geological Survey 08/01/2013 08/12/2013 G13AS00110 Cooperative Ecosystem Studies Unit, Great Lakes Northern Forest 08/01/2013 08/12/2013 Geological Survey ▼ FUNDING INSTRUMENT TYPE: CESU All Funding Instruments Assessment of natural resource conditions at Hopewell Furnace NHS, NPS-13-NERO-0107 08/01/2013 08/06/2013 National Park Cooperative Agreement (568) Gettysburg NMP, and Eisenhower NHS Service Grant (1630) NLM Express Research Grants in Biomedical Informatics (R01) 08/01/2013 09/07/2016 PAR-13-300 National Institutes Other (43) of Health Procurement Contract (42) PAR-13-301 The Role of the Cytoskeleton in Cellular Aging (R21/R33) National Institutes 08/01/2013 09/07/2016 of Health ▼ ELIGIBILITY: Geological Survey 08/01/2013 08/12/2013 G13AS00106 Cooperative Ecosystem Studies Unit, Gulf Coast CESU All Eligibilities PAR-13-295 Biomarkers: Bridging Pediatric and Adult Therapeutics (R21) National Institutes 08/01/2013 09/07/2016 City or township governments (1008) of Health County governments (1018) 08/01/2013 09/07/2016 PAR-13-296 Biomarkers: Bridging Pediatric and Adult Therapeutics (R01) National Institutes For profit organizations other than small of Health businesses (952) PAR-13-299 08/01/2013 09/07/2016 Biomarkers: Bridging Pediatric and Adult Therapeutics (R03) National Institutes of Health ▼ CATEGORY: L13AS00170 BLM AK CESU - Scenario Planning for Energy and Resources Bureau of Land 08/01/2013 08/23/2013 All Categories Development Management Agriculture (31) NOAA-NMFS-PRPO-2014-2003832 FY 2014 Species Recovery Grants to Tribes Department of 08/01/2013 10/29/2013 Arts (see 'Cultural Affairs' in CFDA) (6) Commerce Business and Commerce (15) NOAA-NMFS-PRPO-2014-2003811 Species Recovery Grants to States (Section 6 Program) Department of 08/01/2013 10/29/2013 Community Development (29) Commerce NASA 08/01/2013 10/11/2013 NNH13ZDA001N-PMDAP ROSES 2013: Planetary Mission Data Analysis Program ▼ AGENCY: Headquarters All Agencies FPH-14-022 FY14 Region 9 Nevada (not including Clark, Douglas or Washoe Office of the 08/01/2013 04/01/2014 counties) Announcement of Anticipated Availability of Funds for Family All Agency for International Development (63) Assistant Secretary Planning Services Grants for Health All Corporation for National and Community FY14 Region 9 Republic of the Marshall Islands Announcement of PA-FPH-14-020 Office of the 08/01/2013 04/01/2014 Service (2) Anticinated Availability of Funde for Family Planning Services Crants Accietant Cocrotany



LEARN GRANTS

SEARCH: Grant Opportunities ▼

CONNECT

MANAGE SUBSCRIPTIONS

SUPPORT

Click for Manage Subscriptions

FORMS

Enter Keyword...

SOCIAL MEDIA

GO

HOME

Apply Using Workspace

Grants.gov Workspace enables you and your colleagues to fill out webforms and apply together. Create a workspace for an open funding opportunity to begin.

SEARCH GRANTS

APPLICANTS

GRANTORS

SYSTEM-TO-SYSTEM

Apply for a Grant Using Workspace »

















FEED





HELP



CONNECT ▼

FORMS

SUPPORT .

APPLY, SUCCEED!

HOME LEARN GRANTS SEARCH GRANTS

GRANTS.GOV) Connect) Manage Subscriptions

MANAGE SUBSCRIPTIONS

- » Manage Subscriptions
- » Social Media



Manage Subscriptions

GRANTORS •

Customize your Grants.gov opportunity subscriptions, including expanded criteria for saved searches and the ability to view and manage existing subscriptions. To subscribe to Grants.gov email notifications, users must first create a Grants.gov account. Don't worry - the account registration process is quick and easy.



APPLICANTS .

Custom Email Notifications

When you create a Grants.gov account, you can customize the type of email notifications you receive. Log in and click the links below to subscribe to news updates about system enhancements, notifications about saved searches and new funding opportunities, and more.

» Subscribe to Grants.gov News

Receive Alerts and Newsletters containing updates about system enhancements and training resources

SYSTEM-TO-SYSTEM:

» Subscribe to all new grant opportunities

Receive a daily email listing all new grant opportunities

» Subscribe to opportunities

Receive notifications when changes are made to a specific opportunity's forecast, synopsis and/or packages

» Subscribe to saved searches for grant opportunities

Receive notifications for new opportunities matching saved search criteria

For more information on Grants.gov Subscriptions, please review the Connect with Grants.gov help article.



Unsubscribe from Email Notifications

Log in and unsubscribe from one (or more) of your Grants.gov email notifications. We strongly recommend that you stay subscribed to Grants.gov Alerts so that you will receive time-sensitive updates about the Grants.gov system.

» Unsubscribe from Grants.gov email notifications

Competitive Opportunities

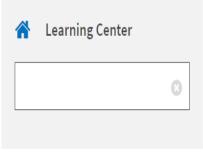
- - Check program websites for current funding opportunities (ex: Office of Air and Radiation: http://www.epa.gov/grants/air-grants-and-funding)
- Catalog of Federal Domestic Assistance
 - (CFDA): https://beta.sam.gov/
 - Read more about assistance programs
 - ♦ Typical funding amounts, types of projects funded, eligible entities, and more

Sign up



Sign in

Learning Center / Assistance Listings



LEARNING CENTER

Assistance Listings

This site is the official source

The federal government provides assistance to the American public in the form of projects, services, and activities. It supports a broad range of programs—such as education, health care, research, infrastructure, economic development and other programs—through grants, loans, scholarships, insurance, and other types of financial assistance.

SAM provides detailed, public descriptions of federal assistance listings available to State and local governments (including the District of Columbia); federally recognized Indian tribal governments, Territories (and possessions) of the United States; domestic public,

Legacy website



🗐 Public Quick Start Guide 🗗

Q Search Assistance Listings

Manage Assistance Listings?

Sign in to your Workspace





Assistance Listing

Overview

Authorizations

Financial Information

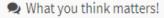
Criteria for Applying

Applying for Assistance

Compliance Requirements

Contact Information

History



Provide Feedback

ASSISTANCE LISTINGS

Surveys, Studies, Investigations, Demonstrations, and Training Grants - Section 1442 of the Safe Drinking Water Act



Note: This Assistance Listing was not updated by the issuing agency in 2018. Please contact the issuing agency listed under "Contact Information" for more information.

Department/Ind. Agency
ENVIRONMENTAL PROTECTION AGENCY

CFDA Number
66.424

Related Federal Assistance
66.510, 66.610, 66.034, 66.436, 66.716

View available opportunities on Grants.gov related to this Assistance Listing

Assistance Listing

Overview

Objectives

1) To support surveys, studies, investigations, demonstrations, and training associated with source water and drinking water; (2) To develop and expand capabilities of programs to carry out the purposes of the Safe Drinking Water Act (SDWA). Funding Priority FY 2016 Funding Priority - Fiscal Year 2016: Funding priorities include providing assistance for the following: (1) research on the occurrence of contaminants in drinking water; (2) source water protection and treatment methods and measures to protect water quality in the distribution system and at the tap; (3) tribal source water protection program support and tribal operator certification program support; (4) tribal capacity development



Assistance Listing

Overview

Authorizations

Financial Information

Criteria for Applying

Applying for Assistance

Compliance Requirements

Contact Information

History

What you think matters!

Provide Feedback

Drinking Water Infrastructure Grants to identify health effects associated with drinking water contaminants. Funding priorities also include providing assistance for the following training and technical assistance activities: (1) training personnel who manage or operate public water systems; (2) training personnel for occupations involving the public health aspects of providing safe drinking water; (3) training to develop and expand the capabilities of states and municipalities to carry out the SDWA; and (4) technical assistance to enable small public water systems to meet the requirements of SDWA.

Examples of Funded Projects

Fiscal Year 2017: Assisting states in effective implementation of SDWA requirements; assistance to states in ground water protection and conservation; developing utility planning tools; capacity development support; and source water protection through prevention.

Fiscal Year 2018: NA

Authorizations

National Environmental Policy Act , Section 102(2)(F)

Safe Drinking Water Act, Section 1442, Public Law 104-182

Financial Information

These funding amounts do not reflect the award amounts that are displayed on USASpending.gov

Obligation(s)



Other Resources

- ♦ EPA Grants 101 Tutorial
 - http://www.epa.gov/grants/epa-grants-101-tutorial
- Competition Information
 - ♦ https://www.epa.gov/grants/grant-competition-resources
- ♦ Grants.gov Resources
 - Applicant Resources https://www.grants.gov/web/grants/applicants.html
 - Organization Registration
 https://www.grants.gov/web/grants/applicants/organization-registration.html

 - Workspace Information https://www.grants.gov/web/grants/applicants/workspace-overview.html

Preparing Proposals

- Each funding opportunity announcement has unique instructions and requirements
- ♦ Read the announcement for:
 - Eligibility information, deadlines, proposal content, review criteria, and more
- ♦ EPA's Competition Policy
 - https://www.epa.gov/grants/epa-order-57005a1-epas-policy-competition-assistance-agreements
 - ♦ Familiarize yourself with EPA's policy on competition

Types of Announcements

- Request for Application (RFA)
 - Submission includes all forms and certifications necessary for award
 - ♦ The standard type of solicitation as of October 2018
 - See <u>RAIN 2018-G07 Full Application Submission with Initial Proposal Submission Requirement</u> for list of forms

Other less common types:

- ♦ Request for Proposals (RFP)
 - Abbreviated application: workplan and a few forms
- Request for Initial Proposals (RFIP)
 - ♦ 2 Phases: (1) EPA receives initial proposals
 - (2) EPA requests full proposals from highest ranking applicants

Announcement Contents/Highlights

♦ OMB Format in Title 2 of the CFR

```
http://www.ecfr.gov/cgi-bin/text-
idx?SID=a3cd76e8a52637c11fd0e310a50b7f4d&node=2:1.1.2.2.1.6.51
.23.5&rgn=div9
```

- Section I
 - Describes types of projects
 - What proposal has to address

Announcement Content/Highlights

- ♦ Section II
 - expected number of awards
 - expected funding amount
- ♦ Section III
 - ♦ list of eligible entities
 - Cost share/matching requirements if any
 - ♦ Threshold eligibility criteria:

may include legal, policy, relevance, programmatic, administrative, and/or financial criteria that have the effect of making an applicant, proposal/application, or project eligible or ineligible for award

Section IV

- Content and form of application
 - * Address Section I (program info), Section III (threshold criteria) and Section V (evaluation criteria)
- Submission method (electronically thru grants.gov is required for initial applications)
- Submission dates and times
- Pay attention to deadlines and page limits
- Administrative and national policy requirements
 - ♦ http://www.epa.gov/grants/epa-solicitation-clauses

- ♦ Section V
 - Ranking criteria
 - Criteria used to evaluate proposals
 - * Must address ranking criteria in proposals such as
 - Programmatic Capability
 - ♦ Past Performance under grants
 - ♦ Environmental Results-plan for measuring progress towards achieving outputs/outcomes
 - ♦ Timely Expenditure of Grant Funds
 - Budget and Leveraging
 - ♦ Technical approach
 - Other factors (in some announcements)
 - Review and selection process

- Section VI
 - ♦ Award notices
 - Administrative and national policy requirements
 http://www.epa.gov/grants/epa-solicitation-clauses
 - ♦ Reporting
 - Dispute resolution process and debriefings http://www.epa.gov/grants/dispute-resolution-procedures
 - Debriefings for constructive feedback

- ♦ Section VII
 - Agency Contacts
- ♦ Section VIII
 - ♦ Other information

Modifications

- EPA occasionally modifies announcements
 - ♦ Due dates, clarification of requirements, etc
- ♦ Automatic Notification
 - Sign up on grants.gov for automatic notification of modifications to specific announcements
 - Modifications posted on grants.gov

Communications with Applicants

See Section 11 of the Competition Policy

https://www.epa.gov/grants/epa-order-57005a1-epas-policy-competition-assistance-agreements

- Limitations on what can be discussed and when
- Pre-proposal Assistance
 - Many programs will post Q&As on a website
 - Some programs offer conference calls/webinars where applicants can ask questions
 - This type of information is usually in Section IV or VII of announcements, if applicable

Communications with Applicants

♦ EPA can:

- Answer applicant eligibility questions-if uncertain if you are eligible or your project is eligible ask before proposal submission
- Clarify info on administrative aspects of proposal submission
- Respond to requests for clarification of the announcement
- ♦ NOTE: Clarifications that result in changes to the announcement must be communicated (via modification to the announcement) to all potential applicants

Communications with Applicants

- ♦ EPA cannot:
 - Offer to write proposals for applicants
 - Review or comment on draft proposals
 - Provide information on the Agency's approach to evaluating proposals beyond what is described in Section V of the announcement
 - ♦ Provide a competitive advantage to any applicant

Competitive Process

- 1. EPA prepares announcement
- 2. EPA posts announcement on program office website and grants.gov
- 3. EPA receives applications/proposals from applicants
- 4. EPA evaluates proposals and makes selections
- 5. Issues awards
 - Note: Award Official will check the Federal Awardee Performance and Integrity Information System (FAPIIS) prior to award to ensure applicant is qualified (see 2 CFR 200.205)

Questions?

Bruce Binder <u>Binder.Bruce@epa.gov</u>

Elizabeth January <u>January.Elizabeth@epa.gov</u>

Val Swan-Townsend Swan-Townsend. Val@epa.gov