

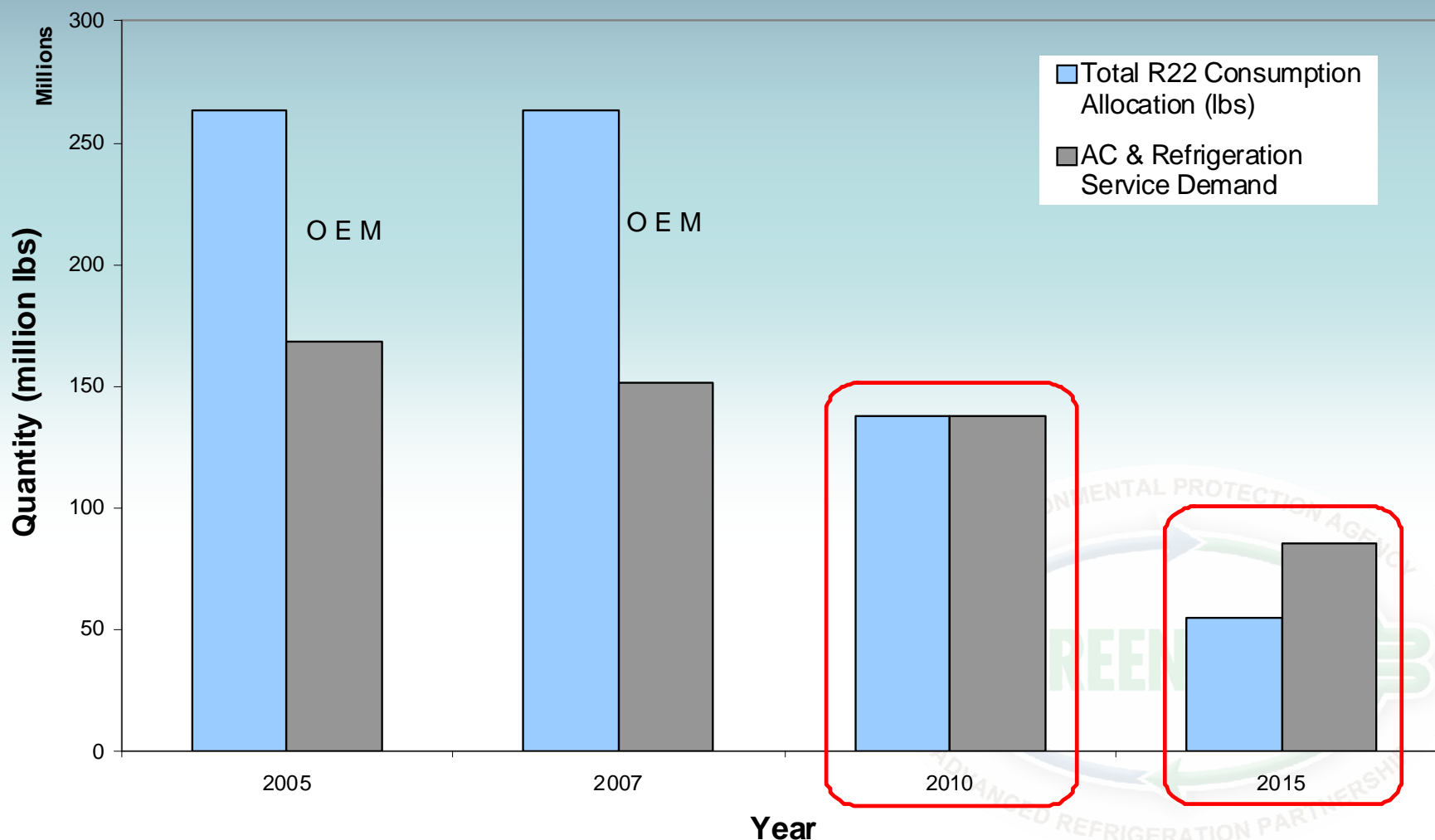
# HCFC Replacement Refrigerants – The Business Case

- ▶ HCFC-22 is going away
- ▶ HCFC-22 price volatility likely
- ▶ Use HCFC-22 from retrofits to service other stores
- ▶ Retrofitting is the lowest cost Zero ODP solution
- ▶ Avoid back room investments to free up cash for the higher ROI business investments



# HCFC22 Is Going Away

Estimated US R22 Supply Demand for AC & Refrigeration

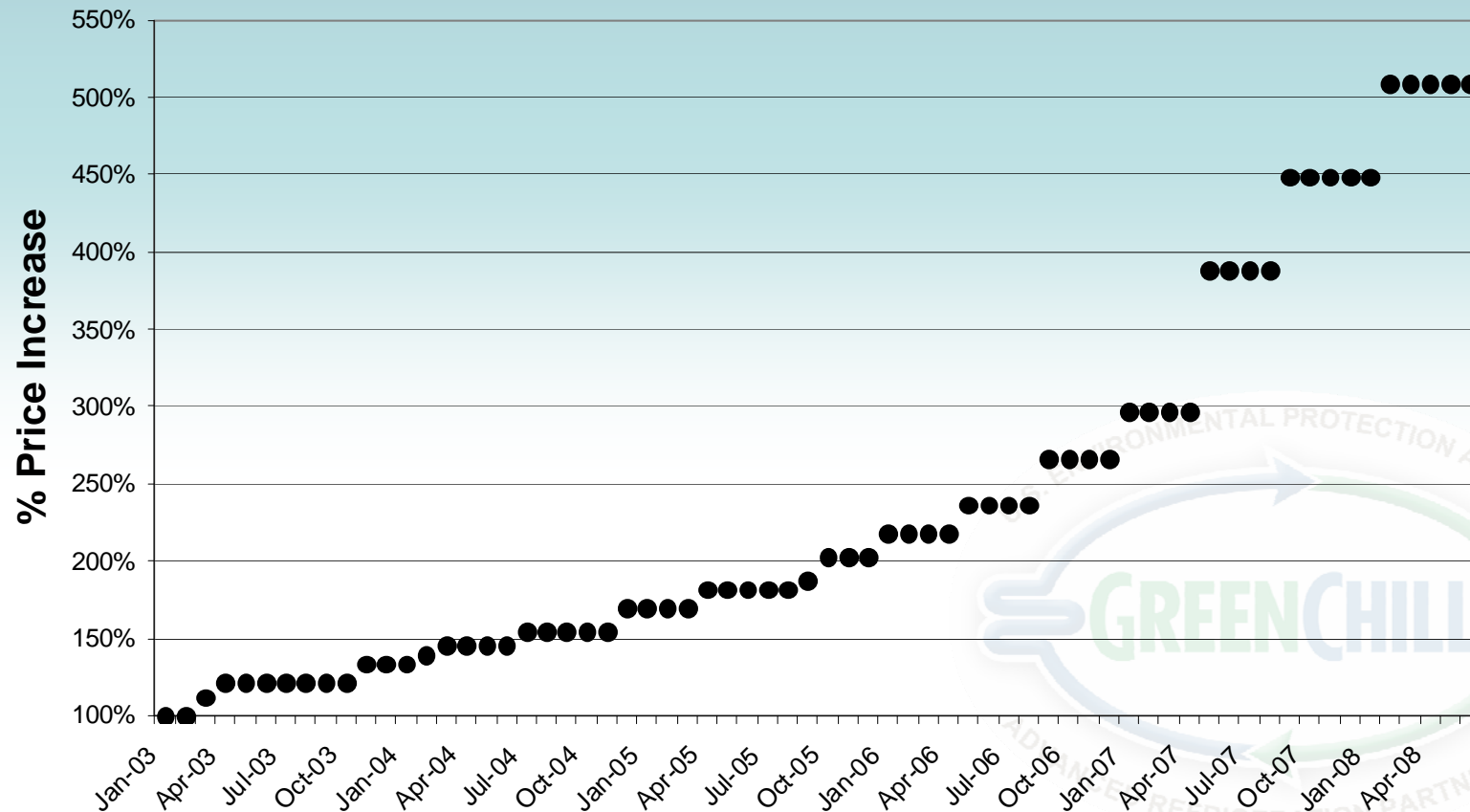


Contact: Nick Strickland, DuPont Company, 302-999-2709, [nick.strickland@usa.dupont.com](mailto:nick.strickland@usa.dupont.com)

# HCFC-22 Price Volatility Likely

## HCFC-22 Cylinder Pricing\*

\*DuPont Sales Price Indexed to Jan 2003



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# Future Availability of HCFC22 Replacement Refrigerants

- ▶ Product acceptance
- ▶ Producer commitment to supply
  - ▶ Look for products major refrigerant producers select after careful consideration of options
- ▶ Distribution commitment to service retail locations



# Retrofitting to HFC's provides...

- ▶ A lower cost supply of R22
- ▶ The lowest total cost refrigeration technology



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# End of Life Considerations for HCFC-22 refrigerants

