



Section 502/523/504 Programs

- Home Ownership Programs
 - Section 502 Direct 100%
 - Section 502 Guaranteed 100%
- Section 523 Self Help Program
- Home Repair Programs
 - Section 504 Loan/Grant Program



Section 502 Direct Program

• 33 - 38 year terms

Subsidized Financing – as low as 1% effective rate - Current note rate – 4.875%

 No buy downs, defer payment, interest only, etc – straight term loan



Section 502 Direct Program



History of sound lending practices



Section 502 Direct Program

• Delinquent rate well below National Average

• 100% Rural Development Financing

No down payment



502 Home Ownership Eligibility

- Income
 - Very Low 50% of County Median income
 - − Low − 80% of County Median Income
 - Stable and Dependable
 - Qualifying Ratios
 - Very low loan 29/41 PITI/TD
 - Low loan 33/41 PITI/TD
 - Energy efficient 31/43 PITI/TD and 35/43PITI/TD



502 Home Ownership Eligibility

- Must have acceptable Credit Score 640+
- If score <640 analyze applicants payment history rent, utilities, private credit, etc.
- Zero credit does not necessarily mean bad credit – Review rental payment and savings history as well as job prospects



502 Home Ownership Eligibility

Modest in size

- Primary Residence
 - must personally occupy the property

• Citizen or Permanent Resident

• Unable to obtain credit elsewhere



502 Home Ownership - Property Eligibility



- Rural Area
 - Open country not part of an urban area
 - Cities and town with populations up to 25,000 and rural in character
 - Rural Area Eligibility based on current Federal 10
 year population census and reviewed every 5 years



502 Home Ownership – Property Eligibility





- Modest Sites
 - Even small backyard gardens can produce much of the vegetables & fruits a family consumes



502 Home Ownership – Property Eligibility

- Cannot be subdivided
- Value must not exceed 30% of as improved market value of property
- Must not include farm service buildings
- Adequate water and wastewater systems
- Publicly maintained and dedicated road



Eligibility Issues

- 502 SFH
 - Finding Very Low Income applicants
 - Affordability income limits do not equate to cost of housing
 - Vast range of housing costs in California for a similar modest house causes inequity someone on the coast cannot afford the same house as someone in the desert.



Guaranteed Rural Housing Program

- Lender driven program
- Lenders loan guaranteed by Rural Development
- Moderate Income 115% of County Median income
- Citizen or Permanent Resident
- 30 year fixed-rate
- 3.5% Guarantee fee
- 100% Financing





Guaranteed Rural Housing Program



- History of solid loan making principles
- Outstanding delinquency rate
- CA 8.6%

NI/O 2 50/

• 1st year 1.8%

N/O 2.5%

N/O 11.2%



Guaranteed Rural Housing Program

- Qualifying ratios 29/41 PITI/TD or higher with strong compensating factors
- Dependable and stable income
- Credit Score 620 or above
- Rural Area same as 502 Direct program
- Property Eligibility size of dwelling is based on family household repayment ability



Section 504 Grant

Before

• Maximum grant amount \$7500 – must be 62 years old



504 Grant Program

- Citizen or Permanent Resident
- Income
 - Very Low 50% of County Median Income
 - Based on family budget not ratios
- Unable to obtain a section 504 loan
- Must own and personally occupy home –
 evidence of ownership required



504 Grant Program





• Provides basic health and safety needs, i.e. roof, water heater, etc.



504 Loan Program





- \$20,000 loan at 1% for a maximum repayment period of 20 years
- Citizen or Permanent Resident



504 Loan Program

- Income
 - Very Low − 50% of County Median Income
 - Stable and Dependable
 - Adequate for repayment
 - Based on family budget not ratios
- Credit History
 - Ability and willingness to meet debt obligations
 - Follow Section 502 guidelines, but general credit requirements may be less stringent



504 Loan Program

- Property meet rural area requirements
- Must own home evidence of ownership required
- Must be primary residence and must personally occupy dwelling
- Must be unable to obtain credit elsewhere
- Must have legal capacity to enter into binding contract



Self Help Program

• Invest 35-40 hours per week in addition to their normal employment

Family labor results in sweat equity

• The Self Help Program stimulates local economies, builds skills, confidence and communities



How Our Programs Work Together

- Affordable Housing Products
 - State Programs
 - Down-payment Assistance Program
 - Joe Serna Farm Worker Grant
 - School Fees
 - Affordable Housing Program Federal Home
 Loan Bank



Program Access

- Information regarding programs available at the Rural Development website
 - www.rurdev.usda.gov/ca
- 502 and 504 Direct may also call the area offices directly or refer to Grantee if interested in Self Help Program
- 502 Guaranteed can find a list of approved lenders on the website

