URBAN HARVEST:

Identifying and Recovering Commercial Organics

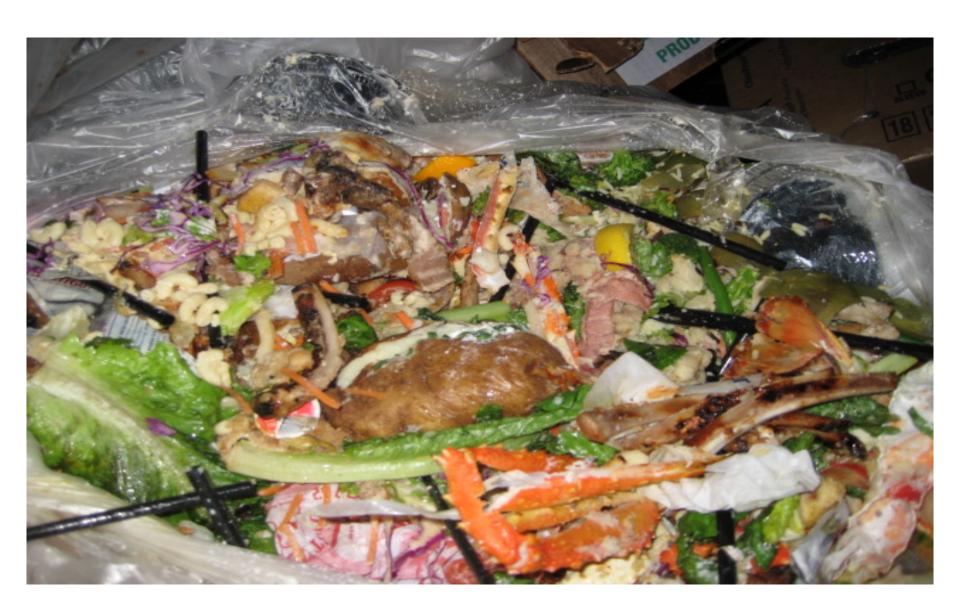




ESA is where solutions and service meet.



Fit For a King!!





There are a lot of organics in our own communities...





...a LOT of it!





Organics Generation by Business Sector

Business Type	High pre-consumer organics	high post-consumer organics	Contamination issues	Recycling?	
Produce Market	X				
Food processor	X			X	
Supermarkets	X			X	
Catering company	X	X		X	
High-end restaurant	X	X		X	
Bakery	X			X	
Hotels	X	X	X	X	
Hospitals	X	X		X	
Coffee shop		X	X		
Fast Food restaurant		X	X		
Schools		X	X		
Retail/office			X		
Florist	X				



You've found it! Now what?





Incentives for participants

Service and Cost Proposal Commercial Organics and Recycling Program

Business: ACME Address: 123 Main St Contact: Joe Smith

Phone: Fax: Email:

Food Waste/Organics

TOTAL

	#	CONTAINER	DAYS/	CY/	COLLECTION	Т	
TYPE OF SERVICE	CONTAINERS	SIZE: CU YDS	WEEK	WEEK	DAYS	COST	
Current Service							
Trash Bin	2	4	2	16.0	Mon, Fri	\$	1,048.10
Mixed Recycling				0.0			
Cardboard	1	4	3	12.0	Mon, Weds, Fri		\$0.00
Other							
TOTAL				28.0		\$	1,048.10
Proposed Service							
Trash Bin	1	3	2	6.0	Mon, Fri		\$396.99
Mixed Recycling	1	2	1	2.00	Mon, Fri		\$0.00
Cardboard	1	4	3	12.0	Mon, Weds, Fri		\$0.00

3

Monthly Savings \$ 405.64 Annual savings \$ 4,867.68

Mon, Weds, Fri

9.0

29.0

\$245.47

\$642.46



Educational tools





Training and monitoring





Set-up for success!





Ease of separation





Space-saving ideas





Discard ratio





Quality program participant!





Recognition!





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